

A Level Design and Technology



Component 1: Principles of Design and Technology

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Overview

You will be required to apply knowledge and understanding of a wide range of materials; including modern and smart materials, and processes used in product design and manufacture. You will be required to develop an understanding of contemporary industrial and commercial practices applied to designing and manufacturing products, and to appreciate the risks involved. You should have a good working knowledge of health and safety procedures and relevant legislation.

You must have a sound working knowledge of the use of ICT and systems and control including modern manufacturing processes and systems, and you will be expected to understand how these might be applied in the design and manufacture of products.

Designers from the past provide inspiration for present and future designing. You should be aware of the important contribution that key historical movements and figures have on modern design thinking.

It is increasingly important that you develop an awareness of wider issues in design and technology, that design and technological activities can have a profound impact on the environment and on society and that these, together with sustainability, are key features of design and manufacturing practice.

Mathematical and scientific principles are an important part of designing and developing products and you will be expected to apply these principles when considering the designs of others.

Component 1: Principles of Design and Technology (Paper code: 9DT0/01)	
Written examination: 2 hours 30 minutes 50% of the qualification 120 marks	
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Assessment overview	
<ul style="list-style-type: none">• The paper includes calculations, short-open and open-response questions, as well as extended-writing questions focused on:<ul style="list-style-type: none">• Analysis and evaluation of design decisions and outcomes, against a technical principle, for prototypes made by others• Analysis and evaluation of wider issues in design technology, including social, moral, ethical and environmental impacts.• You must answer all questions.• You must have calculators and rulers in the examination.• Calculators may be used in the examination.	

1 – Materials

1.1 Woods

Hardwoods

Hardwoods come from deciduous (lose their leaves) or broad-leaved trees. They are generally slow growing (100 years) which tends to make them harder and more expensive. Please note though that not all hardwoods are hard, Balsa which is very soft and is often used for model planes is in fact a hard wood.



Hardwood	Properties		Uses
Oak	A very strong wood Light in colour Open grain Hard to work with		Used for high class furniture, boats, beams used in buildings, veneers.
Mahogany	An easy to work wood Reddish brown in colour This wood is very expensive		Used for expensive indoor furniture, shop fittings, bars, veneers.
Beech	A straight-grained hardwood with a fine texture Light in colour Very hard Beech is also very easy to work with.		Used for furniture, toys, tool handles. Can be steam bent.
Jelutong	Low density Straight grain Fine texture		Sculpting Pattern making
Balsa	Pale white to grey It has a distinct velvety feel It has exceptional strength to weight properties It is the lightest and softest wood on the market		Used for light work such as model making and model airplane construction.

Softwoods

Softwoods come from coniferous trees which have needles instead of leaves. Softwoods grow faster (around 30 years) than hardwoods and so are cheaper they are also easier to work with as they are softer than hardwoods. Softwood trees grow tall and straight which makes it easier for the manufacturer to cut long straight planks of wood. These are supplied in standard sections sawn and planned smooth.



Softwood	Properties		Uses
Scots Pine	A straight-grained softwood but knotty Fairly strong but easy to work with Cheap and readily available		Used for cheap quality furniture. Mainly used for constructional work and simple joinery.
Parana Pine	Hard and straight-grained and almost knot free Fairly strong and durable Expensive		Used for good quality knot free pine red / brown furniture such as doors and staircases.
Cedar	A pale yellow-coloured softwood with a fine even texture Light in weight but stiff and stable.		Used for furniture, boat building, veneers, and model making.
Larch	Tough, waterproof and durable Top quality knot-free timber Resistant to rot when in contact with the ground		Building yachts and other small boats, for exterior cladding of buildings, and interior panelling.
Redwood	Quite strong Lots of knots Durable when preserved Cheap		Used for general woodworking, cupboards, shelves, roofs.

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1.2 Metals

Ferrous Metals

Ferrous metals are metals that consist mostly of iron and small amounts of other elements. Ferrous metals are prone to rusting if exposed to moisture. Ferrous metals can also be picked up by a magnet.

Ferrous	Properties	Uses
Mild Steel	Iron mixed with 0.15-0.29% carbon + Ductile and malleable - Mild steel will rust quickly if it is in frequent contact with water	Nuts and bolts Building girders, car, bodies, gates, etc.
Carbon Steel	Up to 1.5% carbon content + Very strong and very hard + Resistant to abrasion	Hand tools such as screwdrivers, hammers, chisels, saws, spring and garden tools.
Cast Iron	93% iron and 4% carbon plus other elements + Very strong when it is in compression - Very brittle.	Car brake discs, car cylinders, metalwork vices, manhole covers, machinery bases e.g.: The pillar drill.

Non-Ferrous Metals

Non-ferrous metals are metals that do not have any iron in them at all. This means that Non-ferrous metals are not attracted to a magnet and they also do not rust in the same way when exposed to moisture.

Non-Ferrous	Properties	Uses
Aluminium	+ Tends to be light in colour although it can be polished to a mirror like appearance. + It is very light in weight.	Used for saucepans, cooking foil, window frames, ladders, expensive bicycles.
Copper	+ Ductile and malleable metal. + It is often red / brown in colour. + Very good conductor of heat and electricity.	Used for plumbing, electric components, cookware and roof coverings.
Zinc	- Very resistant to corrosion from moisture. - Very weak material.	Used as a coating on screws, steel buckets, American cents. It is also used to galvanise steel.
Tin	+ Very ductile and very malleable. + Resistant to corrosion from moisture. + It is bright silver in appearance.	Used as a coating on food cans, beer cans. Used as whistles, tin foil and soldering.

Alloys

Alloys are substances that contain two or more different metals and occasionally other elements.

Ferrous	Properties	Uses
Stainless Steel	It is an alloy of iron with a typical 18% chromium 8% nickel and 8% magnesium content + Very resistant to wear and water corrosion and rust.	Used for kitchen sinks, cutlery, teapots, cookware and surgical instruments.
Duralumin	+ Excellent strength to weight ratio + Extremely hard and tough + Machines and casts well - Can suffer from corrosion and becomes brittle through fatigue	Aircraft and vehicle structures. Precision tools Bicycle and engine parts
Brass	Mixture of 65% copper and 35% zinc. + Cast and machined then plated.	It is used for decorative metal work such as door handles, candle sticks, musical instruments, and ornaments.

1.3 Polymers

Thermoplastics

Thermoplastics can be heated and shaped many times. Thermoplastics will soften when it is heated and can be shaped when hot. The plastic will harden when cooled, but can be reshaped because there are no links between the polymer chains.



Common thermoplastic polymers:

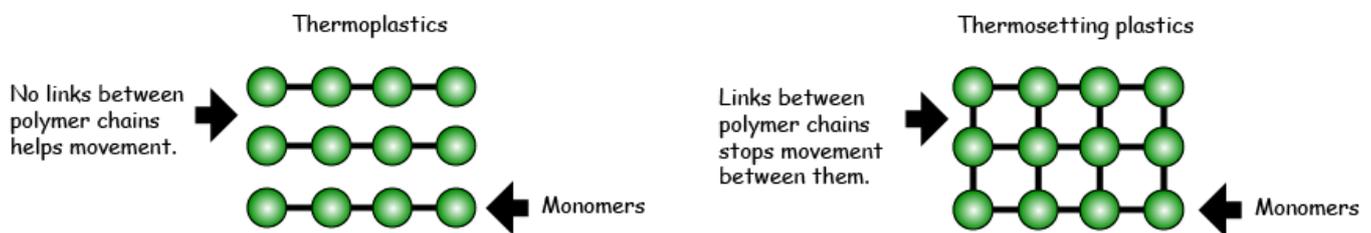
Thermoplastic	ID Code	Properties	Uses
PET Polyethylene terephthalate		<ul style="list-style-type: none"> • Excellent barrier against atmospheric gasses • Does not flavour the contents • 'Crystal clear' appearance • Very tough • Lightweight – low density 	<ul style="list-style-type: none"> • Fizzy drink bottles • Food packaging • Food trays
HDPE High density polyethylene		<ul style="list-style-type: none"> • High resistance to chemicals • Good barrier to water • Tough and hard wearing • Can be coloured • Lightweight – can float • Rigid 	<ul style="list-style-type: none"> • Unbreakable bottles • Very thin packaging sheets
PVC Polyvinyl chloride		<ul style="list-style-type: none"> • Weather resistant • Chemical resistant • Gas impermeable • Strong – abrasion resistant • Rigid or flexible 	<ul style="list-style-type: none"> • Packaging for toiletries, food, drink and confectionaries
LDPE Low density polyethylene		<ul style="list-style-type: none"> • Good resistance to chemicals • Good barrier to water, but not chemicals • Tough and hard wearing • Can be coloured • Very light – floats on water • Very flexible 	<ul style="list-style-type: none"> • Cling film • Milk carton coating
PP Polypropylene		<ul style="list-style-type: none"> • Lightweight • Rigid • Excellent chemical resistance • Stiff or flexible • Low moisture absorption • Good impact resistance 	<ul style="list-style-type: none"> • Food packaging • Yoghurt pots • Snack wrappers
Acrylic		<ul style="list-style-type: none"> • Stiff, hard but scratches easily • Durable • Brittle in small sections • Good electrical insulator • Machines and polishes well. 	<ul style="list-style-type: none"> • Used for signs, covers of storage boxes, aircraft canopies and windows, covers for car lights, wash basins and baths.
ABS Acrylonitrile butadiene styrene		<ul style="list-style-type: none"> • Impact resistance and toughness. • Pigments can also be added, as the raw material original colour is translucent ivory to white • Resistant to aqueous acids and alkalis • Can be recycled, although it is not accepted by all recycling facilities • Light weight • Can be injection moulded and extruded 	<ul style="list-style-type: none"> • Drain pipes • Musical instruments • Protective headgear • Lego bricks • Electrical sockets

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Thermosetting plastics

Thermosetting plastics can only be heated and shaped once. If re-heated they cannot soften as polymer chains are interlinked. Separate polymers are joined in order to form a huge polymer.

Thermosetting plastic	Properties	Uses
Epoxy resins (ER)	<ul style="list-style-type: none"> • Good electrical insulator • Hard but brittle unless reinforced • Resists chemicals well 	<ul style="list-style-type: none"> • Used for casting and encapsulation, adhesives, bonding of other materials. Used for printed circuit boards (PCB's) and surface coatings.
Urea formaldehyde (UF)	<ul style="list-style-type: none"> • Stiff, hard, strong but brittle • Good electrical insulator 	<ul style="list-style-type: none"> • Used for electrical fittings, handles and control knobs, adhesives.
Polyester resin (PR)	<ul style="list-style-type: none"> • Stiff, hard but brittle unless laminated • Good electrical insulator • Resists chemicals well 	<ul style="list-style-type: none"> • Used for casting and encapsulation, bonding of other materials, car bodies, boats.



Elastomers

An elastomer is a polymer with the property of elasticity. In other words, it is a polymer that deforms under stress and returns to its original shape when the stress is removed.

Elastomer	Properties	Uses
Rubber	<ul style="list-style-type: none"> • Occurs as a milky, colloidal suspension (known as latex) in the sap of several varieties of plants. • Rubber can also be produced synthetically. • Good elasticity • Vulcanised rubber will have very high tensile strength. Its hardness and abrasion resistance also will be high when compared to raw rubber. 	<ul style="list-style-type: none"> • Car tyres • Rubber gloves • Toys • Paints • Shoe soles • Tubes and hoses

1.4 Composites

When two or more materials are combined by bonding, a composite material is formed. The resulting material has improved mechanical, functional and aesthetic properties and, as with most composites, it will have excellent strength to weight ratios.

Glass fibre (GRP)

Glass fibre or Glass-reinforced plastic (GRP) composite is made of a polyester or epoxy resin reinforced by fine fibres of glass in the form of a woven matting. The plastic resins are strong in compressive strength but relatively weak in tensile strength, whereas the glass fibres are very strong in tension but have no compressive strength. By combining the two materials GRP becomes a material that has both compressive and tensile strength. The resin exists in a liquid form and has a catalyst or hardener added to become a solid. The glass fibre strands provide the basic structure while the resin with its additives bonds the fibres together and provides a lightweight rigid structure. The two materials may be used uniformly or the glass may be specifically placed in those portions of the structure that will experience tensile loads. The extremely smooth GRP finish seen on boats and some cars is achieved by a combination of a highly polished surface on the mould used and careful application of the first layer, known as the gel coat. The glass matting which is laid on top of the gel coat to provide the basic structure leaves a very rough finish. Therefore, one surface of GRP is highly polished whilst the other is extremely rough.

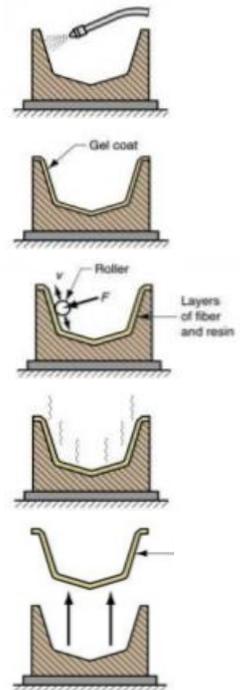


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Hand Lay-up of Glass Reinforced Plastic (GRP)

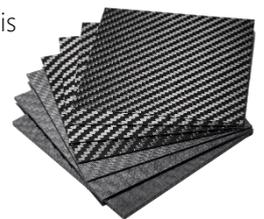
The easiest method of making a GRP product, e.g. a canoe is to use a mould. The mould may be made from GRP or it may be made from another structurally strong material.

1. The mould is first checked for defects, any scratches etc. are filled.
2. The mould is then polished with a wax polish to a very smooth, high quality finish.
3. A very thin film of a liquid release agent is applied to the inside of the mould. The wax and the release agent are there to prevent the glass fibre product from sticking to the mould.
4. The gel coat is the first layer of resin to be applied to the mould. The gel coat is a mixture of polymer resin, hardener and a pigment mixed in the proportions recommended by the resin manufacturer. An exothermic reaction occurs as the hardener reacts with the resin and heat from the reaction causes the resin to cure and harden.
5. When the gel coat has cured, a layer of fibre reinforcing material such as strand glass fibre is laid inside the mould and a measured amount of polyester resin mixed with a hardener is stippled and rolled into the reinforcing layer. Once again an exothermic reaction occurs causing the resin to cure and harden and bond with the gel coat layer.
6. When the first GRP layer has cured, another layer of fibre reinforcing material is laid in the mould and resin is stippled and rolled into it. As each layer cures, more layers may be applied until the required thickness is achieved.
7. When the product has fully cured, it may be removed from the mould. The coloured gel coat that was on the inside of the mould is now the exterior covering of the GRP product.
8. Any blemishes in the mould will have been reproduced in the finished moulding.



Carbon fibre (CFRP)

More recently, carbon fibre has been commercially developed in a similar form to that of glass fibre. This carbon composite is made up of carbon fibres, which take tensile loads, set into a polymer resin matrix that takes the compressive loads. Carbon fibre is a filament material incorporating thousands of filaments that are woven to form a fabric. However, this fabric only has strength in tension. So the woven fabric is placed in different directions to cover tensile loads in all directions, while being supported by a rigid, compression bearing matrix of resin.



Carbon fibres are much stronger than GRP and are ideal for high-performance structural applications in aircraft, sports equipment and F1 racing car manufacture. Carbon composites have unrivalled mechanical properties and, in most load-bearing applications where weight is an issue, will easily out-perform any metal alternative. For example, carbon fibre has more than four times the tensile strength of the best steel alloys, at just a quarter of the weight! It also has a much better fatigue life.

Medium Density Fibre Board (MDF)

One of the most widespread and commonly used composite materials is medium-density fibreboard (MDF). MDF is primarily made from wood waste (or specifically grown softwoods) in the form of wood chips, which are subjected to heat and pressure in order to soften the fibres and produce a fine, fluffy and lightweight pulp. This pulp is then mixed with a synthetic resin adhesive to bond the fibres and produce a uniform structure and heat pressed to form a fine textured surface. After pressing, the MDF is cooled, trimmed and sanded. In certain applications boards are also laminated for extra strength.



MDF can be worked like wood but with the added advantage that it has no grain to work with. It finishes well with a variety of surface treatments and is available with a veneered surface for decorative effect.

As is the case with all composites, there are some potential hazards involved in their use. As well as fumes from glues and resins, as a result of the very fine fibres great care must be taken when undertaking any form of cutting, drilling and especially sanding. Respiratory equipment should be used since the dust can cause irritation of the skin, throat and nasal passage and appropriate dust extraction should also be activated.

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Hardboard

Hardboard is a type of fibreboard, which is an engineered wood product. It is similar to MDF, but is denser and much stronger and harder because it is made out of exploded wood fibres that have been highly compressed. Hardboard has long been used in furniture, but it is also popular for use in the construction industry and with trades as a temporary floor protector. Hardboard has become less popular over recent years due to new environmental targets in the construction industry to procure more sustainable temporary protection materials.



Chipboard

Chipboard is another common composite material, In chipboard (like MDF) wood particles are glued together under heat and pressure and the result is a rigid board that has a relatively smooth surface. It comes in normal, medium and high-density form. The most common is normal density which is a fairly soft material. At the opposite end, high-density chipboard is solid and hard. Chipboard is only really suitable for internal applications and is often used for things like work surfaces in kitchens where it is veneered to give it an attractive finish, flat pack furniture and internal fire doors. If it gets wet, chipboard soon becomes waterlogged, swells and breaks down.



Plywood

Plywood is manufactured from layers of veneers that are bonded together using glue. Veneers are thin sheets of wood usually about 1 mm thick that have been obtained from timber using the rotary cut process. This is where a log is centred on a lathe and turned against a broad cut knife, producing thin slices of wood veneer. Plywood is a very strong and stable sheet material because the layers of veneer are bonded in such a way that grain direction on each sheet is at 90° to the sheet of veneer above and below it. The number of layers is always an odd number — you will only find three, five, seven ply, etc. As the grain on each layer goes in different directions and because of the uneven number of layers, plywood on the whole is very stable — it does not warp or distort. However, if plywood becomes damp or wet, the layers can delaminate and the layers can come apart. Some plywood known as marine ply, using waterproof glues, are used in the manufacture of boats, but these tend to be more expensive than interior plywood. Plywood has many applications. It can be used for flooring as a constructional material and when applied with a decorative veneer it is used as a material in flat pack furniture.



Composite	Applications	Advantages	Disadvantages
Glass reinforced plastics (GRP)	Rotor blades of wind turbines, canoes, fish ponds, vehicle bodies, kiddies sit 'n' ride and fairground rides, etc.	+ Excellent strength to weight ratio + Resistant to corrosion and water + Ideal for external shell structures + Wide range of colours + Can be repaired easily	– Expensive material – Specialised manufacturing process required – High-quality mould needed
Carbon fibre	Tennis racquets and fishing rods, bicycle frames and wheels, aircraft and vehicle components, etc.	+ Excellent strength to weight ratio + Better tensile strength than steel alloys + Can be formed into complex and aerodynamic one-piece structures	– Very expensive material – Only available in black – Highly specialised manufacturing processes required – Cannot be easily repaired as structure loses integrity – Cannot be easily recycled.
Medium-density fibreboard (MDF)	Flat-pack furniture, general joinery work, moulds for forming processes, etc.	+ Less expensive than natural timbers + Available in large sheet sizes and range of thicknesses + No grain, so no tendency to split + Consistent strength in all directions	– Heavier (the resins are heavy) – Requires appropriate finishes to seal surface fibres – Swells and breaks when waterlogged – Warps or expands if not sealed – Contains urea-formaldehyde – eye and lung irritant
Hardboard	Furniture components, wall panelling, moulded door skins.	+ A number of specially hardboards are available for specific purposes. These have either embossed, perforated, plastic-faced or veneer surfaces.	– Hardboard cannot be used outside because it absorbs water
Chipboard	It is often used for kitchen tops (laminated with melamine) and fire doors.	+ Reasonably priced + Durable + Looks Like Wood + Environmentally Friendly - It is made from recycled materials	– Tend to soak up water.
Plywood	Wall panelling, flooring and furniture. Marine Plywood can be used under water.	+ Strength and durability + Available in large sheets	– Susceptible to water damage if exposed to leaks over time.

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1.5 Paper and boards

Drawing papers

Type	Weight	Description	Applications	Properties	Cost
Layout paper	Around 50gsm	Thin translucent paper with a smooth surface.	Outline sketches of proposed page layouts. Sketching and developing ideas. Marker renderings.	Translucent property allows relatively tracing through onto another expensive sheet. Accepts most drawing media (except paints).	Relatively expensive
Tracing paper	60-90gsm	Thin transparent paper with a smooth surface. Pale grey in appearance.	Same as layout paper. Heavier weight preferred by draughtsmen.	Allows tracing through onto another sheet in order to develop design ideas.	Heavier weight can be quite expensive
Copier paper	80gsm	Lightweight grade of quality paper. Good quality bleached surface.	B/W photocopying and printing from inkjet and laser printers. Smooth finish for colour printing. General use for sketching and writing.	Bright white and available in a range of colours.	Inexpensive when purchased in bulk
Cartridge paper	120-150gsm	Creamy-white. Smooth surface with a slight texture.	Good general purpose drawing paper. Heavier weights can be used with paints.	Completely opaque. Accepts most drawing media.	More 4 expensive than copier paper

Commercial printing papers

Type	Weight	Description	Applications	Properties	Cost
Bond paper	Greater than 50gsm	High-quality durable writing paper that often has a watermark.	Letterheads and other stationery and as paper for electronic printers. Widely employed for graphic work involving pencil, pen and felt-tip marker.	Largely made from rag pulp, which produces a stronger paper than wood pulp. Long-wearing paper. Available in a wide range of colours.	Inexpensive when purchased in bulk.
Coated	70-300gsm	Coated with china clay, pigment and adhesive to give a smooth surface finish.	Wide range of high-quality print jobs.	The coating levels the minute pits between the fibres in the base paper, giving a smooth flat surface for printing. Range of finishes – from high gloss, matt, satin and silk.	Relatively expensive

Boards

Type	Thick	Description	Applications	Properties	Cost
Mounting board	1000-1500 microns	Relatively thick board with colour on one side only (white on back).	Mounting work for presentations and displays. Work can be mounted flat or behind a frame mounting.	Very high quality, strong and rigid board. Available in a range of colours (wide range of pastel colours).	Expensive.
Corrugated board	1000-5000 microns	Fluted paper layer sandwiched between two liners.	Protective packaging for fragile goods. The most commonly used box-making material.	Excellent impact resistance. Has excellent strength for its weight. Low cost. Recyclable.	Relatively inexpensive
Foam board	5000 microns	Two card liners with a foam core.	Can be used for interior-design models and large pieces of packaging.	Durable and lightweight. Can dent easily from impact with sharp objects.	Expensive
Folding box board	300-600 microns	Bleached virgin pulp top surface, unbleached middle layer and a bleached inside layer.	Widely used for the majority of food packaging and for all general carton applications.	Excellent for scoring, relatively bending and creasing inexpensive without splitting. Excellent printing surface.	Relatively inexpensive
Foil-lined board	N/A	Laminated foil coating. Foil available in matt or gloss finish and in silver or gold colours.	Packaging for frozen foods, ice-cream, pharmaceuticals and cosmetics.	Very strong visual impact. Foil provides an excellent barrier against moisture.	Expensive

1.6 Textiles

Natural fibres

Type	Description	Applications	Advantages	Disadvantages
Cotton 	Cotton is a soft fibre that grows around the seeds of the cotton plant. The fibre is most often spun into thread and used to make a soft, breathable textile.	Jeans, T-shirts and towels	+ Cool to wear + Very absorbent, dries slowly + Soft handle + Good drape + Durable + Can be washed and ironed	– Creases easily
Linen 	Linen is a material made from the fibres of the flax plant.	Summer clothing, tea towels pillowcases and tablecloths	+ Fresh and cool to wear + Very absorbent + Dries quickly + Good drape + Durable + Can be washed and ironed	– Creases badly
Wool 	Wool is the fibre derived from the hair of domesticated animals, usually sheep.	Jumpers, suits and blankets	+ Warm to wear + Absorbent, + Breathable, repels rain + Soft or coarse handle + Good drape + Creases drop out	– Dries slowly – Can shrink – Should be dry cleaned – Not durable

Manmade fibres

Type	Description	Applications	Advantages	Disadvantages
Nylon 	Nylon is a synthetic polymer, a plastic. Nylon fibres are used to make many synthetic fabrics. Nylon fibres are effectively strands of plastic yarn.	Active sportswear, fleece jackets, socks and seat belts.	+ Warm to wear + Absorbent, dries slowly + Breathable, repels rain + Good drape + Durable + Creases drop out	– Can shrink – Should be dry cleaned
Polypropylene 	Its use as apparel and household textiles is rather limited; the bulk of the fibre produced is used for industrial applications.	Home furnishings and automotive markets.	+ Lightweight + It does not absorb moisture. + Good chemical resistance. + Low thermal conductivity	– Can't be ironed – Hard to be dyed – Poor resilience – Poor adhesion – Flammable
Polyester 	Polyester is a synthetic polymer.	Raincoats, fleece jackets, children's nightwear, medical textiles and working clothes	+ Non-absorbent, dries quickly + Good drape + Very durable + Crease resistant + Can be recycled	– Low warmth

Textile treatments

Fire-retardant fabrics are normally treated to different British Standards; normally this depends on the end usage of the fabrics. These could include household furnishings or clothing (PPE).

Due to their low friction, water-repellent properties and their soft skin feel, polytetrafluoroethylene (PTFE) yarns are suitable for the production of skin protection and functional textiles. PTFE clothing can alleviate skin irritation in patients with neurodermatitis and psoriasis. Wound dressings made of PTFE can prevent bedsores in bedridden patients. PTFE-based functional clothing can reduce friction symptoms in sports.

- Extremely low friction in dry and wet condition
- Cooler, softer feel for less overheating
- Smooth, anti-adhesive surface that does not stick to wounded skin
- Water-repellent and non-absorbent
- Absolutely hydrophobic
- Durable due to its high resistance to chemicals and temperature



1.7 Smart and modern materials

Thermo-ceramics

Thermo-ceramics are very advanced ceramic materials that have properties that make them particularly useful in some specialist engineering situations. They have an internal structure that makes them extremely hard and they are very stable at very high temperatures. These materials are used in places where there is a need for stability and strength at high temperatures, for example they are being used for the turbine blades in jet engines and they have been used in the turbochargers of racing cars. Thermo-ceramics are produced by combining ceramic and metallic powders by sintering. Sintering is a method of making components using powders, in this case ceramic and metallic powders. The powders are heated and then placed in a die and subjected to very high pressure until the particles bond with each other. There are some disadvantages to thermo-ceramics. They can be brittle and can break if dropped and if there are imperfections in the ceramic material it can crack or break. This can be a real issue if the thermo-ceramic component is part of a complex system such as an aero engine. Added to these issues, the cost of thermo-ceramics can be significantly higher than more traditional materials.



Shape memory alloys (SMA)

For most materials, if they are bent out of shape, they stay that way. However, if a part made from a shape-memory alloy (SMA) is bent out of shape, when it is heated above a certain temperature it will return to its original shape. This property makes it useful for making spectacle frames - they return to their original shape if they are put in hot water after bending them. SMAs are used as triggers to start the sprinklers in fire alarm systems, controllers for hot water valves in showers or coffee machines and for spectacle frames.



Reactive glass

Reactive glass is a smart glass. Unlike tinted glass which changes when sunlight falls on the impregnated silver halide particles, reactive glass requires an external stimulus to make it turn from clear to dark. One application of reactive glass is in masks for electric arc welding. These have clear glass that remains clear until an arc is struck. When light of the arc is sensed, the glass turns dark instantly. Unlike tinted glass, these welding shields contain electronics and batteries to enable them to operate. Other applications include glass panels that can replace curtains or blinds and give privacy at the touch of a button.



Liquid crystal displays (LCD)

Liquid crystals are organic, carbon-based compounds that can exhibit both liquid and solid crystal characteristics. When a cell containing a liquid crystal has a voltage applied, and on which light falls, it appears to go 'dark'. This is caused by the molecular re-arrangement within the liquid crystal. In the case of a digital clock or wristwatch, a liquid crystal display (LCD) has a pattern of conducting electrodes that is capable of displaying numbers via a seven-segment display. The numbers are made to appear on the LCD by applying a voltage to certain segments, which go dark in relation to the silvered background. As very small amounts of current are needed to power an LCD display they are ideal for portable electronic devices such as mobile phones, as battery life can be extended.



With the rapid advance of LCD technology came the full colour LCD display commonly used in laptops. In this case, each pixel is divided up into three sub-pixels with red, green or blue filters. By controlling and varying the voltage applied, the intensity of each sub-pixel can range over 256 colours. LCDs have now evolved considerably and are at the forefront of modern domestic appliance technology with ever flatter, high-resolution LCD televisions and computer screens. However, there are some disadvantages to LCDs. The images produced on LCD televisions are, in some instances, inferior to those produced on traditional cathode-ray tubes and do not have the same viewing angle as traditional televisions.



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Photo-chromic materials

Photochromic materials change colour according to different lighting conditions. They are used for security markers that can only be seen in ultraviolet light. Photochromic paints contain pigments that change colour according to light conditions. In one situation, they might be one colour, but when sunlight or even ultraviolet light falls onto the pigment, there is an immediate and sometime dramatic change in the colour of the pigment. These photochromic pigments can be mixed with base paint and can be used in many situations such as security markers or ultraviolet light warning sensors. Photochromic paints are reversible. When the light source or ultraviolet light is removed, the paint reverts to its original state.



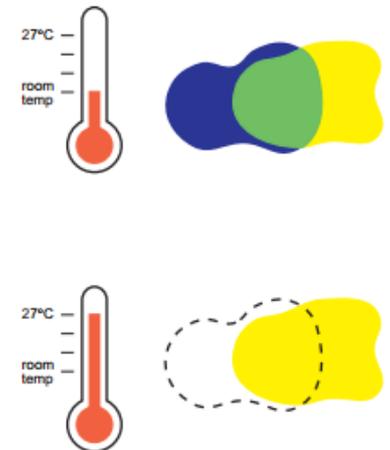
Thermo-chromic materials

Thermochromic materials change colour as the temperature changes. These are used on contact thermometers made from plastic strips and test strips on the side of batteries (where the heat comes from a resistor under the thermochromic film). They are also used as food packaging materials that show you when the product they contain is cooked to the right temperature.



Most thermochromic materials are based on liquid crystal technology. At specific temperatures, the liquid crystals re-orientate to produce an apparent change of colour. The liquid crystal material itself is micro-encapsulated – i.e., contained within microscopic spherical capsules typically just 10 microns in diameter. Billions of these capsules are mixed with a suitable base to make thermochromic printing ink or, for example, plastics destined for injection moulding.

These pigments can be mixed with an acrylic base or screen printing ink. At room temperature, the pigment appears in its original colour, but at temperatures between 27° and 30°C this colour disappears, e.g. if a black pigment is applied to a white surface, the surface turns from black to white at the change-over temperature. When mixed with an acrylic base each pigment will turn instead into the colour of the acrylic base or colour blender, e.g. if a blue pigment is mixed with a yellow acrylic base the resulting colour will be green, but at the change-over temperature the blue will disappear and the green will turn into yellow. The ratio of acrylic base to colouring pigment depends entirely on the application and density of colour required. For a detailed explanation of the functioning and applications of thermochromic pigments see the (PDF) and this little demo animation.



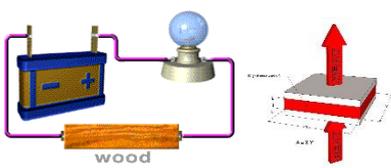
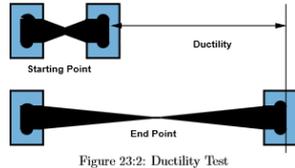
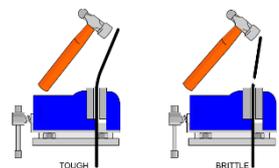
Quantum tunnelling composites

Quantum tunnelling composites (QTC) is a new smart material that has many applications. It is a material that has some very interesting properties. When QTC is in its relaxed state, it is a near perfect electrical insulator but when it is stretched, compressed or twisted it becomes an electrical conductor and allows, in some instances, very high currents to pass through it. The greater the stress that is applied to the material the more it will conduct electricity. It is a material that has a vast number of practical applications:

- **QTC in Toys and Games** – QTC may be used to replace existing switches and sensors in games controllers and computer mice to give increased sensitivity for greater control. It can be incorporated into cuddly toys as a switch which plays a message when the toy is squeezed.
- **QTC in Sport** – QTC can be used as a sensor in many areas, from force sensors in training dummies for boxing to fencing jackets which incorporate touch sensors. Insoles made from QTC can be inserted into training shoes to monitor and evaluate the weight distribution of athletes whilst running.
- **QTC in Medicine** – QTC sensors can be incorporated into the cuffs of blood pressure machines to ensure that they are tightened correctly to reduce inaccurate readings. A QTC sensor can be used as a chest compression monitor to facilitate the delivery of effective CPR.
- **QTC in Clothing** – Wearable applications include mp3 player controllers built into the sleeves of jackets. These allow the wearer to discretely change track, adjust the volume etc. by pressing QTC switches incorporated into the garment.
- **QTC in Tools** – QTC may be incorporated into the handles of power tools to act as a cut-out switch or variable controller. The switches are controlled by touch and are more sensitive than conventional mechanical switches.
- **QTC in Robotics** – QTC can be used as durable finger pads in prosthetic / robotic hands which allow the amount of pressure being applied to be controlled.

2 – Performance and characteristics of materials

2.1 Performance characteristics

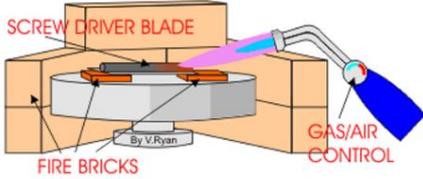
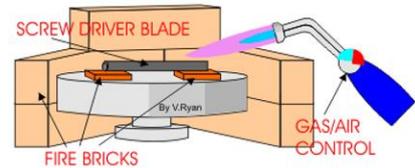
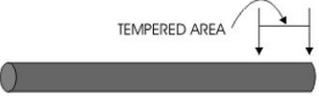
Performance characteristic	Definition	Example
Conductivity	<ul style="list-style-type: none"> Electrical conductivity – a measure of a material's ability to conduct an electric current Thermal conductivity – the intensive property of a material that indicates its ability to conduct heat 	
Strength	<ul style="list-style-type: none"> Strength is the ability of material to resist deformation. The strength of a component is usually considered based on the maximum load that can be withstood before going to failure 	
Elasticity	<ul style="list-style-type: none"> It is the ability of material to regain its original shape after removal of external applied forces 	
Plasticity	<ul style="list-style-type: none"> It is the ability of material to retain its shape (deformed shape) after removal of external applied forces (permanent deformation) 	
Malleability	<ul style="list-style-type: none"> The ability of a material to undergo large permanent deformation in compression is known as malleability 	
Ductility	<ul style="list-style-type: none"> Ductility is a measure of the degree to which a material can strain or elongate between the onset of yield and eventual fracture under tensile loading 	
Hardness	<ul style="list-style-type: none"> Resistance to penetration or indentation is known as hardness. 	
Toughness	<ul style="list-style-type: none"> It is the ability of material with which the material opposes rupture or fracture. 	
Durability	<ul style="list-style-type: none"> Durability measures the length of a product's life. When the product can be repaired, estimating durability is more complicated. The item will be used until it is no longer economical to operate it. 	
Biodegradability	<ul style="list-style-type: none"> The capacity of a material to decompose over time as a result of biological activity, especially to be broken down by microorganisms 	

3 – Processes, techniques and specialist tools

3.1 (a) Heat treatments

Hardening and tempering

If carbon steel is heated to red heat, 900°C, and then quenched in water, it will become very hard. At the same time as becoming hard, its brittleness increases. The consequence of this is that the steel is likely to break if it is put under pressure. In order to remove the brittleness from carbon steel in a produce such as a screwdriver, the piece of work will need to be first hardened to allow it to take the pressure of the work, but then tempered to remove the brittleness.

Step 1 – Harden the steel	Step 2 – Temper the steel	Oxide colour	Temp	Component
<ul style="list-style-type: none"> Heat gradually until red hot  <ul style="list-style-type: none"> Plunge into cold water  <ul style="list-style-type: none"> Steel becomes hard and brittle 	<ul style="list-style-type: none"> Clean using emery cloth until shiny Reheat slowly and carefully   <ul style="list-style-type: none"> A thin line of oxide will appear and change colour with heat Stop at the colour associated with the product Quench in water 	Pale yellow	230°C	Lathe tools Scribers Dividers
		Dark yellow	250°C	Drills Taps and dies Hammer heads
		Brown	260°C	Shears Plane blades Lathe centre bits
		Purple	270°C	Knives Axes Woodworking tools
		Dark Purple	280°C	Saws Table knives Cold chisels
		Blue	300°C	Screwdrivers Springs Spanners

Case hardening

Case hardening is a simple method of hardening steel. It is less complex than hardening and tempering. This technique is used for steels with a low carbon content. Carbon is added to the outer surface of the steel, to a depth of approximately 0.03mm. One advantage of this method of hardening steel is that the inner core is left untouched and so still processes properties such as flexibility and is still relatively soft.

Annealing

Annealing is a heat process whereby a metal is heated to a specific temperature /colour and then allowed to cool slowly. This softens the metal which means it can be cut and shaped more easily. Mild steel, is heated to a red heat and allowed to cool slowly. Aluminium can be annealed but care must be taken whilst heating. The flame should be held at a distance to the aluminium so that it gives a generalised heating to the metal. A 'trick of the trade' is to rub soap on to the surface of the aluminium and then heat it on the brazing hearth. It takes only a short time for the soap to turn black. The brazing torch should be turned off immediately and the aluminium allowed to cool slowly. It is now annealed and should be very soft and malleable.

Normalising

Normalising is a process that is undertaken on ferrous metals that have become hardened, in order to return them to their original unhardened state. The steel is heated until cherry red, 900°C and then allowed to cool in air.

3.1 (b) Alloying

Pure metals are rarely used in manufacturing because they are too soft. Usually, other elements are added to the molten metal so that the resulting solid is harder and has other desirable properties. For example:

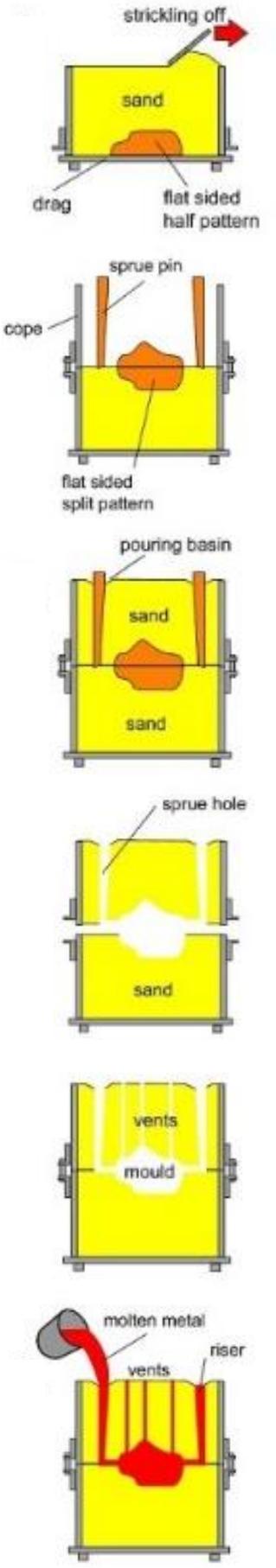
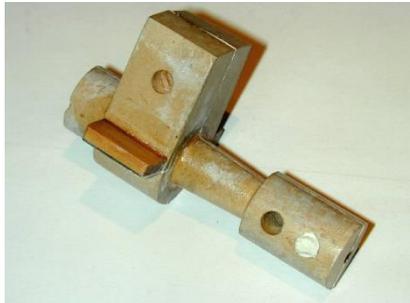
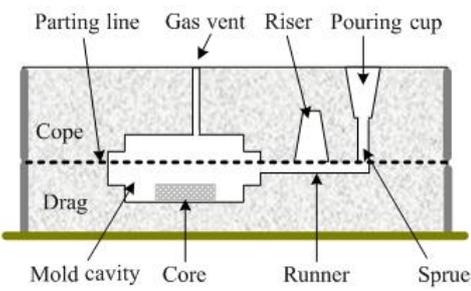
- **Stainless steel** - 87% carbon steel for strength and rigidity and 13% chromium for resistance to wear and corrosion.
- **Duralumin** – 93.5% aluminium for strength and lightness, 4.4% copper for strength, 1.5% magnesium and 0.6% manganese.
- **Brass** – 65% copper and 35% zinc

Component 1: Principles of Design and Technology

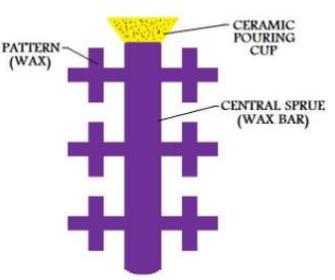
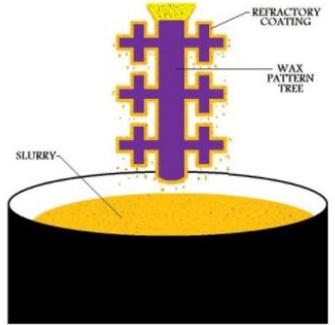
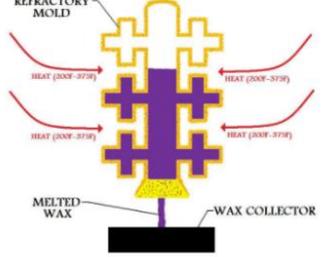
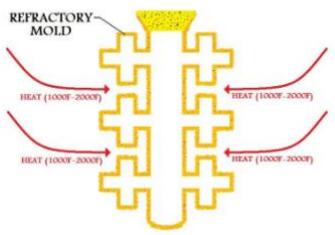
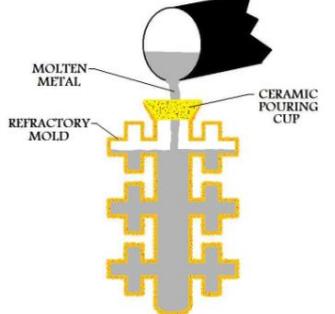
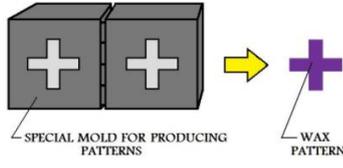
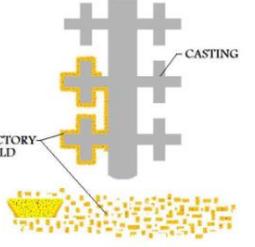
3.1 (c) Printing

Process	Machine and diagram	Outline process	Pros and cons
<p>Offset lithography</p> <p>Principle: Oil and water don't mix</p> <p>Products: Posters Books Newspapers Packaging Brochures</p>		<ul style="list-style-type: none"> • Printing plate made from flexible aluminium • Plate fixed to plate cylinder • Rollers apply water – water is repelled from the image areas • Ink is applied – ink is repelled by the water and adheres to the dry image areas • Print transferred to a rubber blanket cylinder to avoid the paper getting wet. • Blanket cylinder absorbs the water and picks up the ink • Ink transferred to the paper • Repeat for CMYK 	<ul style="list-style-type: none"> + Good quality + Inexpensive + Wide range of surfaces + High speed + Widely available <hr/> <ul style="list-style-type: none"> – Colour variation due to ink and water – Paper can get wet – Expensive set up costs – Only flat prints
<p>Flexography</p> <p>Principle - Relief printing (raised surface)</p> <p>Products – Carton board containers Plastic bags Wrappers</p>		<ul style="list-style-type: none"> • A plastic or rubber plate is made with a raised surface for the image areas • Plate fixed to plate cylinder • A fountain roller is submerged in the ink • An anilox roller and doctor blade produce an even distribution of ink • This is then transferred to the printing plate • Then pressed onto the printed surface • Repeat for CMYK 	<ul style="list-style-type: none"> + High speed + Fast drying <hr/> <ul style="list-style-type: none"> – Difficult for fine detail – Colour may be inconsistent – Set up costs high
<p>Screen printing</p> <p>Principle - Stencil method</p> <p>Products – Posters PoS displays T-Shirts Signage</p>		<ul style="list-style-type: none"> • A wooden or aluminium screen has a finely woven fabric stretched over it • The non-image areas are blanked out using a photo-emulsion • Place screen over the material to be printed on to • Ink is applied to the screen • A squeegee is used to push the ink through the screen onto the material • Repeat for CMYK 	<ul style="list-style-type: none"> + Easy to produce stencils + Print onto any surface + Good for short runs + Can produce large volumes <hr/> <ul style="list-style-type: none"> – Can be hard to produce fine detail – Longer drying times
<p>Gravure</p> <p>Principle - Intaglio printing (engraved surface)</p> <p>Products – Labels Vinyl flooring Magazines Postage stamps</p>		<ul style="list-style-type: none"> • Produce a digitally engraved copper plate cylinder • Plate cylinder is partially submerged in the ink fountain • The recessed cells are filled with ink • A doctor blade scrapes the cylinder, removing the ink from the non-recessed areas • An impression cylinder is then used to press the paper onto the plate cylinder. • Repeat for CMYK 	<ul style="list-style-type: none"> + Consistent colour + High speed + High quality <hr/> <ul style="list-style-type: none"> – Expensive plates – Only long runs – Can see the dots printed – Very expensive set up costs

3.1 (d) Casting

Process	Diagrams	Outline process
<p>Sand casting</p> <p>Principle: Molten metal poured into a cavity in sand</p> <p>Products: Engine block Garden furniture</p> <p>Advantages: + Inexpensive + Complex shapes can be produced + Large components can be made</p> <p>Disadvantages: – Sand moulds can only be used once – Surface finish not always good – Labour intensive – Slow production rates</p>		<ul style="list-style-type: none"> • Make a two part wooden pattern (replica of the product to be made) – the pattern must have sloping sides so it can be removed from the sand. It should have rounded edges and no undercuts. This is then often finished with gloss paint.  <ul style="list-style-type: none"> • Prepare the sand – it needs sieving to remove any lumps. • The mould in sand casting is produced in two open boxes called the 'cope' and the 'drag'.  <ul style="list-style-type: none"> • The drag (bottom half) – turn this mould upside down and place half the pattern face down in the centre. • Sand is then packed around the pattern. • Ram the sand down and levelled off. • Turn the drag over and place on the cope. • Place the second part of the pattern onto the first half. • Place the sprue pins into the sand – this is where the molten metal is poured in. • Fill the cope with sand. • Remove the sprue pins. • Carefully separate the cope and drag. • Remove the pattern.  <ul style="list-style-type: none"> • Re-assemble the cope and drag. • Pour molten metal into the sprue pin holes. • The metal is allowed to cool and solidifies. • Cope and drag is separated, the sand is broken up and the product is removed. • The product now requires 'fettling' to remove excess metal from the process.

Component 1: Principles of Design and Technology

Process	Diagrams	Outline process
<p>Investment casting</p> <p>Principle: Also known as 'lost-wax casting'</p> <p>Products: Mechanical parts Fan blades</p> <p>Advantages:</p> <ul style="list-style-type: none"> + Excellent surface finish + High dimensional accuracy + Extremely intricate parts are castable + Almost any metal can be cast + No flash or parting lines <p>Disadvantages:</p> <ul style="list-style-type: none"> - Overall cost, especially for short-run productions. - Specialized equipment - Many operations to make a mould - It can be difficult to cast objects requiring cores. - Usually limited to small casting - Requires longer production cycles compared to other casting processes. 	<p style="text-align: center;">WAX PATTERN TREE FOR INVESTMENT CASTING</p>  <p style="text-align: center;">REFRACTORY SLURRY INVESTED OVER WAX PATTERN</p>  <p style="text-align: center;">WAX MELTED OUT OF MOLD FOR INVESTMENT CASTING</p>  <p style="text-align: center;">MOLD FOR INVESTMENT CASTING HEATED BEFORE POURING</p>  <p style="text-align: center;">POURING OF AN INVESTMENT CASTING</p> 	<ul style="list-style-type: none"> • The first step in investment casting is to manufacture the wax pattern for the process – Since the pattern is destroyed in the process, one will be needed for each casting to be made. • When producing parts in any quantity, a mould from which to manufacture patterns will be desired. The mould to create wax patterns may be cast or machined from aluminium.  <ul style="list-style-type: none"> • Since the mould does not need to be opened, castings of very complex geometry can be manufactured. • Several wax patterns may be combined for a single casting. Or as often the case, many wax patterns may be connected and poured together producing many castings in a single process. This is done by attaching the wax patterns to a wax bar, the bar serves as a central sprue. • A ceramic pouring cup is attached to the end of the bar. This arrangement is called a tree, denoting the similarity of casting patterns on the central runner beam to branches on a tree. • The pattern is then dipped in a ceramic slurry. A ceramic layer is obtained over the surface of the pattern. The pattern is then repeatedly dipped into the slurry to increase the thickness of the ceramic coat. • Once the refractory coat over the pattern is thick enough, it is allowed to dry in air in order to harden. • The hardened ceramic mould is turned upside down and heated to a temperature of around 90°C-175°C. This causes the wax to flow out of the mould, leaving the cavity for the metal casting. • The ceramic mould is then heated to around 550°C-1100°C. This will further strengthen the mould. • Molten metal is then poured while the mould is still hot. • The casting is allowed to set as the solidification process takes place. • Break the ceramic mould from the investment casting and cutting the parts from the tree. <p style="text-align: center;">SOLIDIFICATION OF AN INVESTMENT CASTING</p>  <p style="text-align: center;">BREAK UP OF THE MOLD FOR AN INVESTMENT CASTING</p>  <p style="text-align: center;">INVESTMENT CASTING FINAL PRODUCT</p> 

Component 1: Principles of Design and Technology

Process	Outline process
<p>Die casting</p> <p>Principle: Forcing molten metal under high pressure into a mould cavity</p> <p>Products: Traditional toy cars Engine parts</p> <p>Advantages:</p> <ul style="list-style-type: none"> + High dimensional accuracy is achievable + Fast Production + Thinner walls are achievable when compared to investment casting (0.6mm -0.8mm) + Wide range of possible shapes + Good finish <p>Disadvantages:</p> <ul style="list-style-type: none"> - Castings must be smaller than 600mm and the thickest wall section should be kept below 13mm - High initial cost (Cost of moulds and machine set up) - A large production volume is required to make the process cost effective 	<div style="text-align: center;"> </div> <ul style="list-style-type: none"> • Clamping - The first step is the preparation and clamping of the two halves of the die. Each die half is first cleaned from the previous injection and then lubricated to facilitate the ejection of the next part. After lubrication, the two die halves, which are attached inside the die casting machine, are closed and securely clamped together. Sufficient force must be applied to the die to keep it securely closed while the metal is injected. • Injection - The molten metal, which is maintained at a set temperature in the furnace, is next transferred into a chamber where it can be injected into the die. The method of transferring the molten metal is dependent upon the type of die casting machine, whether a hot chamber or cold chamber machine is being used. Once transferred, the molten metal is injected at high pressures into the die. Typical injection pressure ranges from 1,000 to 20,000 psi. This pressure holds the molten metal in the dies during solidification. The amount of metal that is injected into the die is referred to as the shot. The injection time is the time required for the molten metal to fill all of the channels and cavities in the die. This time is very short, typically less than 0.1 seconds, in order to prevent early solidification of any one part of the metal. • Cooling - The molten metal that is injected into the die will begin to cool and solidify once it enters the die cavity. When the entire cavity is filled and the molten metal solidifies, the final shape of the casting is formed. The die cannot be opened until the cooling time has elapsed and the casting is solidified. • Ejection - After the predetermined cooling time has passed, the die halves can be opened and an ejection mechanism can push the casting out of the die cavity. The ejection mechanism must apply some force to eject the part because during cooling the part shrinks and adheres to the die. Once the casting is ejected, the die can be clamped shut for the next injection. • Trimming - During cooling, the material in the channels of the die will solidify attached to the casting. This excess material, along with any flash that has occurred, must be trimmed from the casting either manually via cutting or sawing, or using a trimming press. The scrap material that results from this trimming is either discarded or can be reused in the die casting process. <div style="text-align: center; margin-top: 20px;"> </div>

Component 1: Principles of Design and Technology

Process	Diagrams	Outline process
<p>Resin casting</p> <p>Principle: A mould is filled with a liquid synthetic resin.</p> <p>Products: Industrial prototypes Dentistry Model making</p> <p>Advantages: + Cheaper moulds than injection moulding + Resin casting enables the casting of intricate designs + Can be casted or painted in any desired colour</p> <p>Disadvantages: – Drying time – Not good for batch/mass production</p>		<ul style="list-style-type: none"> • Produce a pattern of the object you would like to produce a resin casting of. • Spray the pattern with the separating agent. This will help to later remove the model from the mould. Allow to dry. • Suspend the pattern in a container with sealed sides • Pour silicon into the container half the way up the pattern • Allow to set • Apply a layer of silicon separation cream • Pour the rest of the silicon over the top half of the pattern • Allow to set • Remove the silicon and separate the two halves • Remove the pattern <p>• In the example shown here the model maker pours resin into the two halves separately. Letting the first half fully set before pouring the second and placing the first set mould over the top of the wet second half.</p>  <ul style="list-style-type: none"> • You can place a sprue inside with the pattern to allow the resin to be poured into the mould in one go.  <ul style="list-style-type: none"> • You can see the sprue holes on the right hand side of this mould. • After removing the resin cast, you will need to clean the model to remove any excess resin from the process.

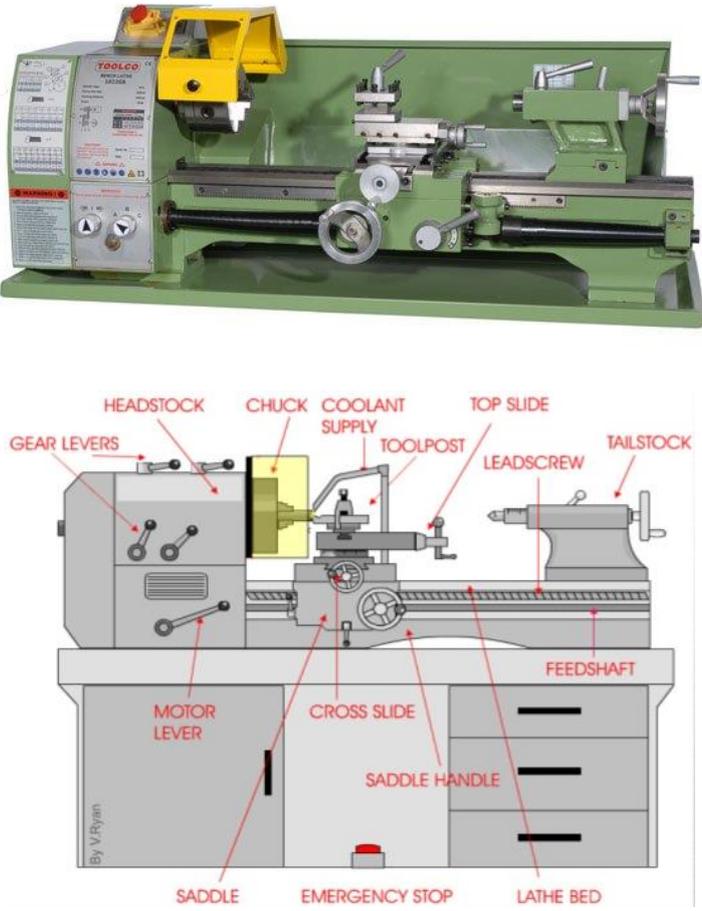
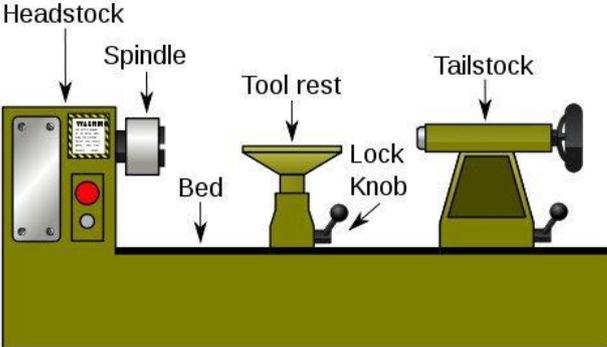
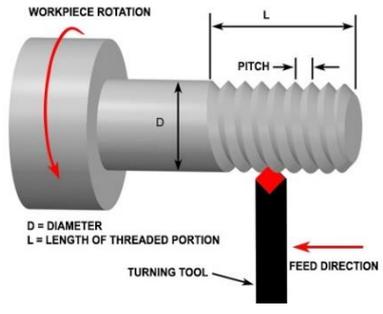
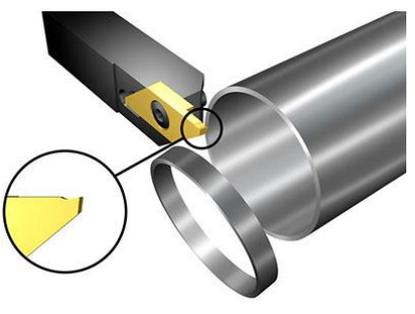
Component 1: Principles of Design and Technology

Casting process	Outline process
<p>Plaster of Paris casting</p> <p>Principle: Similar to sand casting</p> <p>Products: Lock components Gears Valves Fittings Tooling Ornaments</p> <p>Advantages: + Excellent surface finish + Good dimensional accuracy + Produces minimal scrap material</p> <p>Disadvantages: – can only be used with non-ferrous materials – The used plaster cannot be reused. – Metal cools more slowly than in a sand mould</p>	<div data-bbox="400 197 1458 981" data-label="Image"> <p>A person wearing a yellow protective glove is pouring molten metal from a ladle into a cylindrical plaster mould. The mould is held in a wooden frame. The background shows several other similar moulds arranged on a workbench.</p> </div> <ul style="list-style-type: none"> • Similar to sand casting except the moulding material is plaster of Paris instead of sand • Make a pattern in the shape of the product you require. The pattern is usually made from metal. • Spray a thin film of parting compound to prevent the plaster from sticking to the pattern. • Mix the plaster. The plaster is not pure plaster of Paris, but rather has additives to improve green strength, dry strength, permeability, and castability. • The plaster is then poured over the pattern and the unit shaken so that the plaster fills any small features. • The plaster sets, usually in about 15 minutes, and the pattern is removed. • The mould is then baked, between 120 °C and 260 °C, to remove any excess water. • The dried mould is then assembled, preheated, and the metal poured. • The metal solidifies. • The plaster is broken from the cast part. <div data-bbox="373 1541 1481 1957" data-label="Image"> <p>Two side-by-side images of a complex, multi-ported metal casting part. The left image shows a 'Die-cast Product' with a smooth, uniform surface. The right image shows a 'Precision Plaster Casting Product' with a slightly more textured surface and some visible casting marks.</p> </div>

3.1 (e) Machining

Milling/Routing		Description			
		<p>Milling is the process of cutting away metal, by feeding a piece of work past a rotating cutter. Routing a similar process but usually associated with wood, composites and plastics.</p> <p>A vertical milling machine is used to shape metals such as mild steel and aluminium. It can also be used to shape plastics such as Perspex and nylon. Full size milling machines are powerful but also very accurate/precise. The cutting tools are very expensive and are broken easily if the machine operator tries to take too deep a cut, in one go.</p> <p>When using a vertical miller, the machine should be set up to cut away only a small amount of metal each time the cutter passes over the surface of the metal.</p> <p>A wide selection of cutting tools are available. They are made from high speed steel and are strong enough to cut through mild steel, cast steel and aluminium.</p>			
Drilling		Description			
		<p>Drilling is the process of making holes by using a rotating cutting tool that is either secured in either a hand operated drill or drilling machine. The most common type of drill is a twist drill. Twist drills are usually manufactured from high speed steel and can be used to produce holes in most materials. It is important to adjust the speed setting of a drill according to the material you want to cut.</p> <p>There are two types of twist drill, parallel shank and taper shank drill.</p> <p>Parallel shank drills are held in the drilling machine by a chuck and taper shank drills are placed directly into the machine and held through friction.</p> <p>Drill bits have fluting or grooves along them. These grooves enable the swarf to be carried away from the tip of the drill bit whilst cutting through the material.</p> <p>Other types of drill bit include:</p>			
<p>Flat bits – deep holes in wood</p>	<p>Forstner bits – flat bottom holes in wood</p>	<p>Auger bits – deep holes using a brace</p>	<p>Countersink bits – angled sides for screws</p>	<p>Hole saw – large diameter holes</p>	<p>Tank cutters – circular cutters for metal</p>

Component 1: Principles of Design and Technology

Turning	Description	
	<p>Turning can be undertaken using either a metalwork centre lathe or a woodturning lathe. The two basic processes that a lathe can perform are facing off, the smoothing of an end of a piece of material and turning down, reducing the diameter of a piece of material.</p> <p>The work on a lathe turns. On a metalworking lathe the cutting tools are securely fixed, whilst on woodworking lathe, the cutting tools are held in the hand and are rested on a tool rest.</p> <p>On a metalwork lathe, work is held in a chuck and on a woodworking lathe the material is usually secured to a faceplate or turned between centres.</p> <p>Centre drilling is when the lathe is used to drill a hole in the end of a rod or bar. Unlike using a drilling machine, it is the work which rotates in the chuck with the drill held securely in the tailstock. If a large hole is required it may be necessary to use a boring tool. This is similar to the cutting tool used to turn down the outside of a metal bar, but is used internally to enlarge holes. Coolant should be used on a metalwork lathe to keep the cutting tool and material cool whilst machining.</p>	
		
<p>Screw threads</p>	<p>Knurling</p>	<p>Parting off</p>
<p>Screw threads can be cut using a centre lathe. They are cut from a bar to produce the correct thread profile.</p>  <p>D = DIAMETER L = LENGTH OF THREADED PORTION</p>	<p>Knurling is a manufacturing process, typically conducted on a lathe, whereby a pattern of straight, angled or crossed lines is cut or rolled into the material</p> 	<p>Parting is the operation of cutting a piece off by slicing a groove all the way through it with a special parting tool.</p> 

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Stamping/Pressing	Description
	<p>Stamping (also known as pressing) is the process of placing flat sheet metal in either blank or coil form into a stamping press where a tool and die surface forms the metal into a net shape.</p> <p>Stamping includes a variety of sheet-metal forming manufacturing processes, such as punching using a machine press or stamping press, blanking, embossing, bending, flanging, and coining.</p> <p>This could be a single stage operation where every stroke of the press produces the desired form on the sheet metal part, or could occur through a series of stages.</p> <p>The process is usually carried out on sheet metal, but can also be used on other materials, such as polystyrene.</p> <p>Stamping is usually done on cold metal sheet.</p>

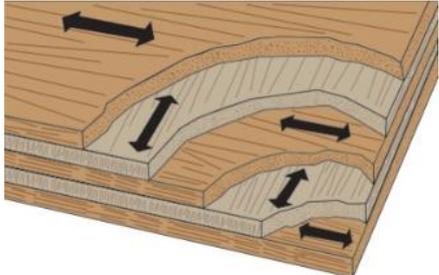
3.1 (g) Lamination

Lamination is where a material has been produced by gluing together thin sheets, or veneers, to make up that material.

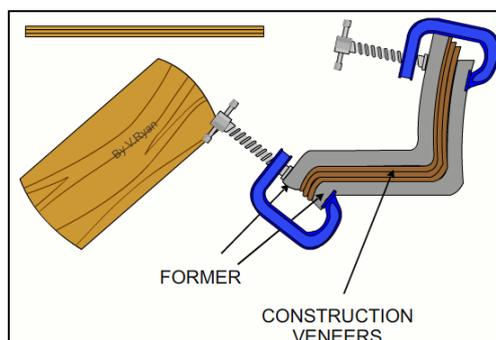
Most common form of laminate material is plywood. Plywood is made up of a number of thin layers of wood that are called veneers. There are always an odd number of veneers and they are always arranged so that the grain on each layer is positioned at 90° to the layer above and below. This results in a very stable and strong sheet. The layers are bonded together with strong glues, usually epoxy resins.

- Indoor uses – cupboards and furniture
- Outdoor – boat building

Other laminates block board and lamin board. Lamination is used to give a protective surface to the material. For example a Formica layer is stuck onto a kitchen work surface top to create a hard wearing surface.

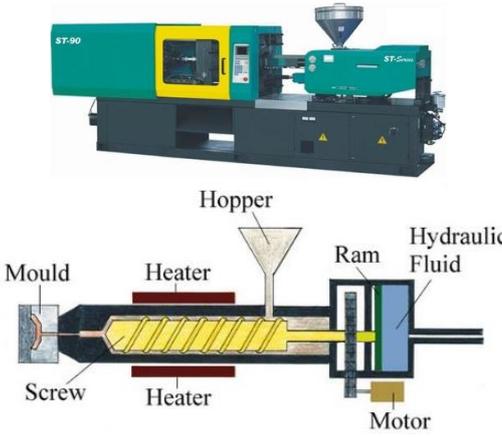
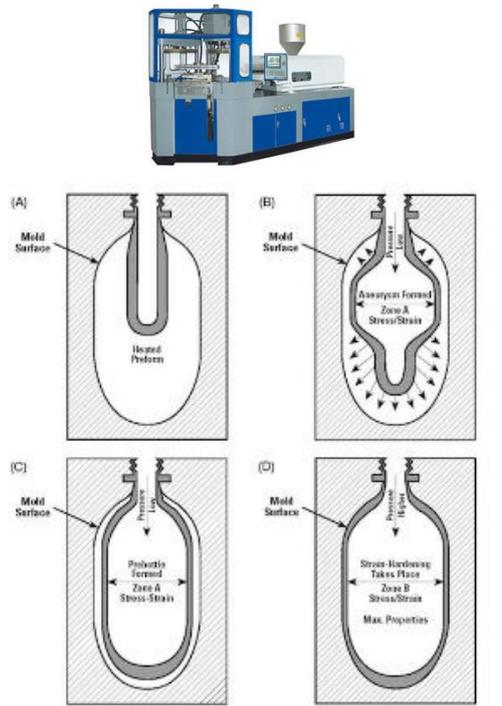
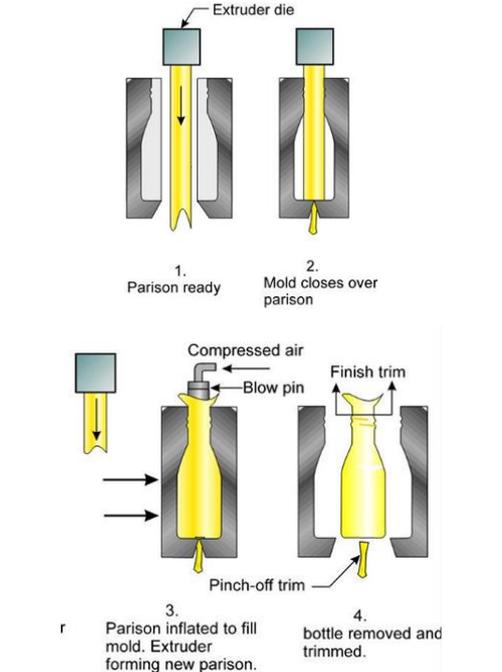
Lamin board (5-7mm strips)	Block board (up to 25mm strips)	Plywood
		

Lamination can also be used for shaping material. This is where strips of veneer are glued together and clamped in a former. When the glue has dried the work is removed and it retains the shape of the former. This process is used on products such as chairs where sweeping curves might be required. A jig can be used to batch produce a product.

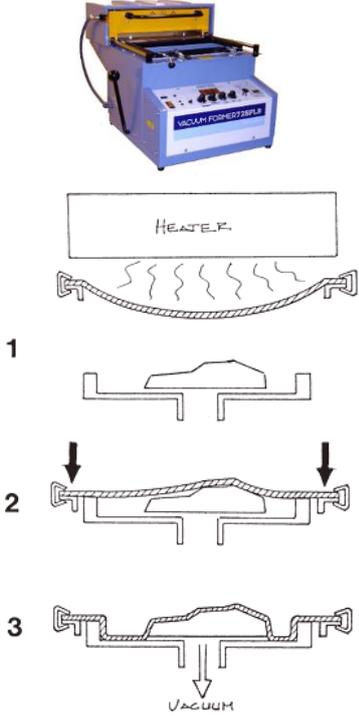
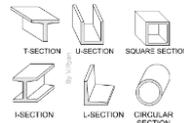
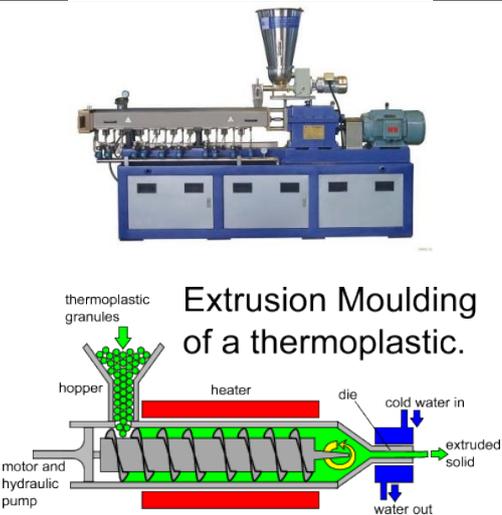
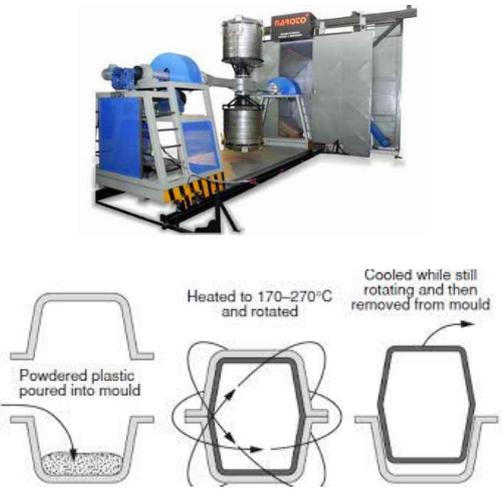


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3.1 (f) Moulding

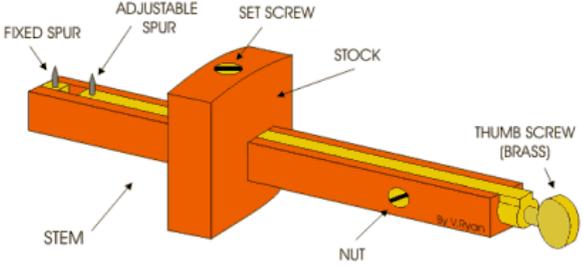
Process	Machine and diagrams	Outline process	Pros and cons
<p>Injection Moulding</p> <p>Products: Casings for electrical products Packaging Toys</p>		<ul style="list-style-type: none"> Granules of plastic are poured or fed into a hopper which stores it until it is needed. A motor turns a thread which pushes the granules along the heater section which melts them into a liquid. The liquid is then forced into a mould by a hydraulic ram. The plastic is then cooled. The mould then opens and the unit is removed. 	<ul style="list-style-type: none"> + Good for mass production + Low unit costs for high volume + Precision moulding + Surface texture can be added to the mould - High set up costs - Expensive moulds to design and make
<p>Blow Moulding (pre-form)</p> <p>Products: Plastic bottles</p>		<ul style="list-style-type: none"> An injection moulded pre-form is produced. The preform is clamped inside a mould, with a hollow space in the shape of the end product. The preform is heated and hot air is blown into it. The preform takes the shape of the mould. The plastic is cooled. The mould is opened and the product is ejected. 	<ul style="list-style-type: none"> + Intricate shapes + Hollow shapes + Thin walls to reduce weight and cost + Good for mass production - High set up costs - Expensive moulds to design and make
<p>Blow Moulding (parison)</p> <p>Products: Plastic bottles</p>		<ul style="list-style-type: none"> The plastic is fed in granular form into a 'hopper'. A large thread is turned by a motor which feeds the granules through a heated section. In this heated section the granules melt and become a liquid and the liquid is forced through a die to form a parison. The extruded (see extrusion) parison is fed between a split mould. The mould is closed. Air is forced into the mould which forces the plastic to the sides, giving the shape of the bottle. The mould is then cooled and is removed. 	<ul style="list-style-type: none"> + Intricate shapes + Hollow shapes + Thin walls to reduce weight and cost + Good for mass production - High set up costs - Expensive moulds to design and make

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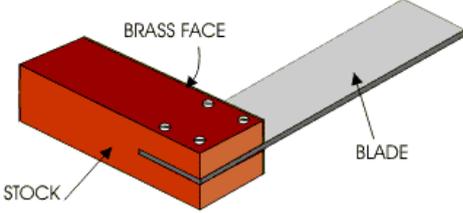
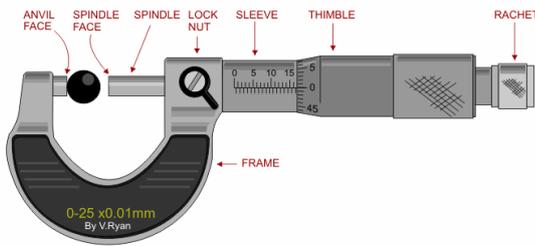
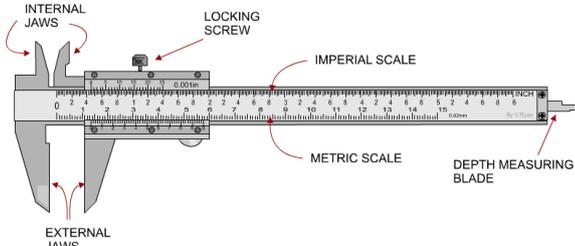
Process	Machine and diagrams	Outline process	Pros and cons
<p>Vacuum Forming</p> <p>Products: Yoghurt pots Blister packs Chocolate box inserts Packaging</p>		<ul style="list-style-type: none"> • A wooden or aluminium mould is designed with a draft angle and small air evacuation holes. • A thermoplastic sheet is clamped above the mould. • The plastic is heated from above • Once the polymer is soft, the mould is raised and air is 'sucked' out • The polymer cools and solidifies • The mould is lowered and the polymer forming is removed 	<ul style="list-style-type: none"> + Good for batch production + Inexpensive + Relatively easy to make the moulds <hr/> <ul style="list-style-type: none"> - Accurate mould design needed to prevent webbing - Large amounts of waste material produced
<p>Extrusion</p> <p>Products: Drain pipes Tubes</p> 	 <p style="text-align: center;">Extrusion Moulding of a thermoplastic.</p>	<ul style="list-style-type: none"> • Similar to injection moulding • Granules of plastic are poured or fed into a hopper which stores it until it is needed. • A motor turns a thread which pushes the granules along the heater section which melts then into a liquid. • Molten polymer is forced through a die, forming a long 'tube like' shape. • The extrusion is then cooled and forms a solid shape. • The shape of the die determines the shape of the tube. 	<ul style="list-style-type: none"> + Continuous + High production volumes + Low cost per unit <hr/> <ul style="list-style-type: none"> - Limited complexity of parts - Uniform cross-sectional shape only
<p>Rotational Moulding</p> <p>Products: Buckets Footballs Oil drums Traffic cones</p>		<ul style="list-style-type: none"> • The mould opens and is filled with powdered polyethylene or polypropylene and closed. • The moulds are usually manufactured from aluminium, on CNC machines • The mould heated to 300°C. • At the same time the mould rotates so that the powder is forced against the wall of the mould. • Cool air is blown around the mould, aided by large fans. The mould cools slowly and solidifies. • The finished product is then removed. 	<ul style="list-style-type: none"> + The investment in equipment and tooling is less than vacuum forming and blow moulding. + No seams + Uniform wall thickness + Metal inserts can be added to the mould <hr/> <ul style="list-style-type: none"> - Lower volume production - Labour intensive

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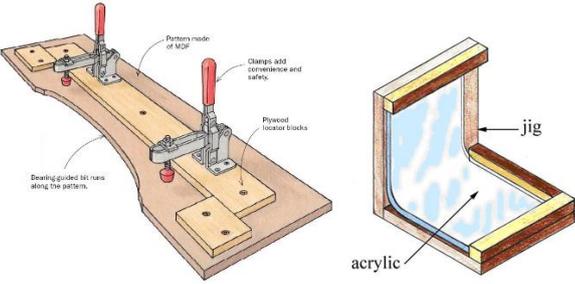
3.1 (h) and 3.2 Marking out techniques

a) Marking gauge	Description
	<p>A marking gauge is used in woodworking and metalworking to mark out lines for cutting or other operations. The purpose of the gauge is to scribe a line parallel to a reference edge or surface. It is used in joinery and sheet metal operations. The gauge consists of a beam, a headstock, and a scribing or marking implement called a 'spur'. The headstock slides along the beam, and is locked in place by various means: a locking screw, cam lever, or a wedge. The marking implement is fixed to one end of the beam.</p>
a) cutting gauge	Description
	<p>A cutting gauge has the same structure as a marking gauge, but uses a knife instead of a pin to mark the wood. This allows it to mark the wood against the grain keeping the same level of accuracy as going with the grain.</p>
a) Mortise gauge	Description
	<p>A mortise gauge is a woodworking tool used by a carpenter to scribe mortise and tenon joints on wood prior to cutting. Mortise gauges are commonly made of hardwood with brass fittings. Like the simpler marking gauge, a mortise gauge has a locking thumb screw slide for adjusting the distance of the scribe from the edge of the wood. It has two protruding pins, often called "spurs", which are designed to scribe parallel lines marking both sides of a mortise at the same time.</p>
b) Odd leg callipers	Description
	<p>Oddleg callipers are generally used to scribe a line a set distance from the edge of a workpiece. The bent leg is used to run along the workpiece edge while the scriber makes its mark at a predetermined distance, this ensures a line parallel to the edge.</p>
b) Internal callipers	Description
	<p>The internal callipers are used to measure the internal size of an object.</p>
b) External callipers	Description
	<p>External callipers are used to measure the external size of an object.</p>

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<p>c) Set Square</p> 	<p>Description</p> <p>A set square is a right-angled triangular plate for drawing lines, especially at 90°, 45°, 60°, or 30°</p>
<p>c) Try Square</p> 	<p>Description</p> <p>The try square is composed of two main parts - the stock and the blade. The blade is made from hardened and tempered steel which makes it resistant to damage. The stock is usually made from rosewood although cheaper versions can be made from plastic or cheap woods. A brass face is added to the stock to ensure a straight edge.</p>
<p>c) Engineers Square</p> 	<p>Description</p> <p>An engineer's square is the metalworkers' equivalent of a try square. It consists of a steel blade inserted and either welded or pinned into a heavier body at an angle of 90°. Usually a small notch is present at the inside corner of the square. This prevents small particles from accumulating at the juncture and affecting the square's reading.</p>
<p>c) Mitre Square</p> 	<p>Description</p> <p>A mitre square is an instrument with straight edges that are set at a 45° angle or that are adjustable, used for marking the angles of a mitre joint.</p>
<p>d) Micrometer</p> 	<p>Description</p> <p>The micrometer is a precision measuring instrument, used by engineers. Each revolution of the ratchet moves the spindle face 0.5mm towards the anvil face. The object to be measured is placed between the anvil face and the spindle face. The ratchet is turned clockwise until the object is 'trapped' between these two surfaces and the ratchet makes a 'clicking' noise. This means that the ratchet cannot be tightened any more and the measurement can be read.</p>
<p>d) Vernier callipers</p> 	<p>Description</p> <p>The vernier calliper is a precision instrument that can be used to measure internal and external distances extremely accurately. The example shown below is a manual calliper. Measurements are interpreted from the scale by the user. This is more difficult than using a digital vernier calliper which has an LCD digital display on which the reading appears. The manual version has both an imperial and metric scale.</p>
<p>e) Densitometer</p> 	<p>Description</p> <p>A densitometer is a device for measuring the density of a material. It is an instrument for measuring the photographic density of an image on a film or photographic print.</p>

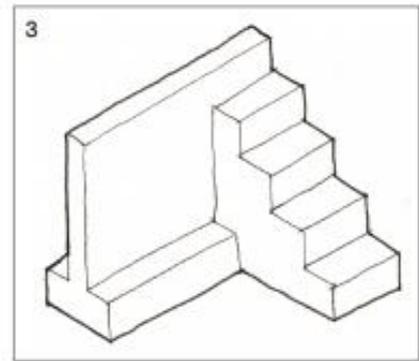
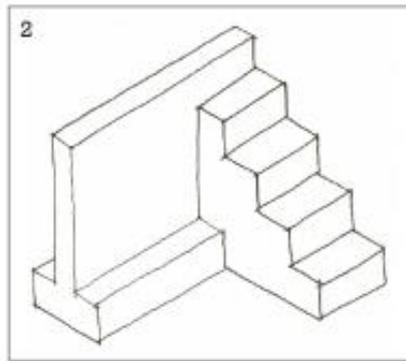
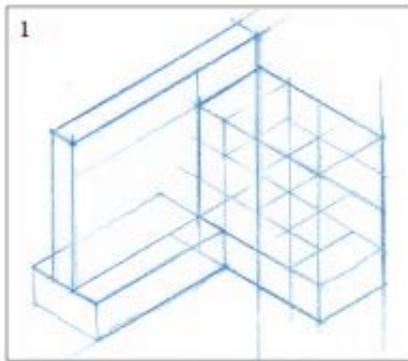
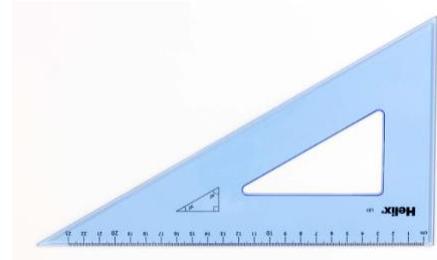
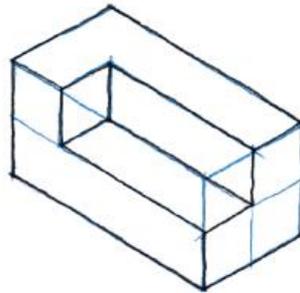
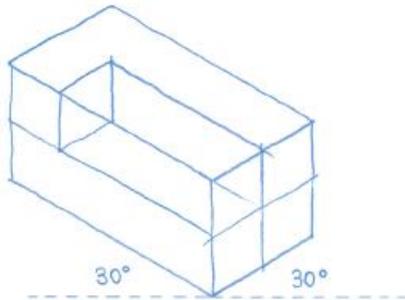
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f) Dividers	Description
	<p>Engineering dividers are used for marking circles on material and for geometric development. They are similar to a drawing compass but instead of one point and a pencil they have two scriber points.</p>
g) Jigs	Description
	<p>A jig is a type of custom-made tool used to control the location and/or motion of parts or other tools. A jig's primary purpose is to provide repeatability, accuracy, and interchangeability in the manufacturing of products.</p> <p>There are many types of jigs, and each one is custom-tailored to do a specific job. Many jigs are created because there is a necessity to do so by the tradesmen. Some are made to increase productivity through consistency, to do repetitive activities or to do a job more precisely. Jigs may be well made for frequent use or may be improvised from scrap for a single project, depending on the task.</p>
g) Fixture	Description
	<p>A fixture holds the work in a fixed location. A fixture is a work-holding or support device used in the manufacturing industry. Fixtures are used to securely locate (position in a specific location or orientation) and support the work, ensuring that all parts produced using the fixture will maintain conformity and interchangeability. Using a fixture improves the economy of production by allowing smooth operation and quick transition from part to part, reducing the requirement for skilled labour by simplifying how workpieces are mounted, and increasing conformity across a production run.</p> <p>A fixture differs from a jig in that when a fixture is used, the tool must move relative to the workpiece; a jig moves the piece while the tool remains stationary.</p>
h) Go and no-go gauges	Description
	<p>A go/no-go gauge refers to an inspection tool used to check a workpiece against its allowed tolerances. Its name is derived from two tests: the check involves the workpiece having to pass one test (go) and fail the other (no-go).</p> <p>A go/no-go gauge is an integral part of the quality process that is used in the manufacturing industry to ensure interchangeability of parts between processes or even between different manufacturers. It does not return a size or actual measurement in the conventional sense, but instead returns a state, which is either acceptable (the part is within tolerance and may be used) or unacceptable (the part must be rejected).</p>

3.3 Methods of communication

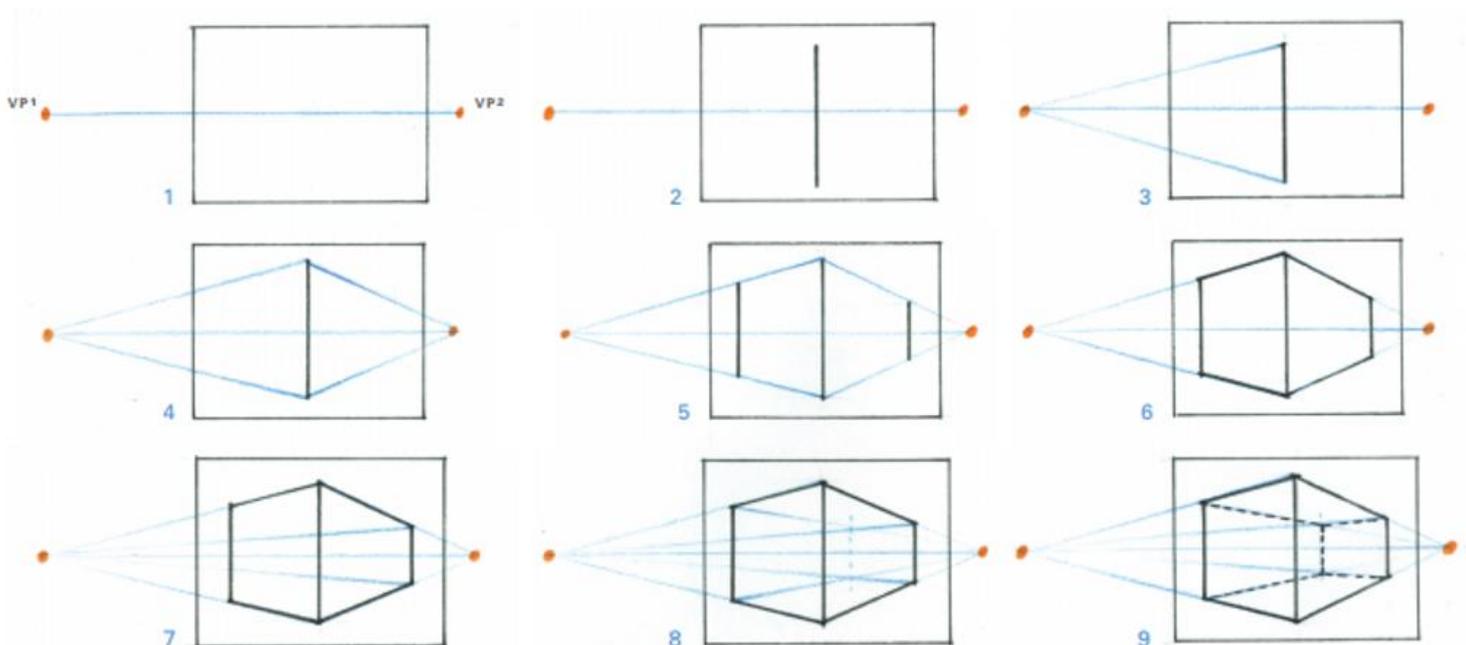
Isometric projection

Isometric projection drawing is way of presenting designs/drawings in three dimensions. In order for a design to appear three dimensional, a 30 degree angle is applied to its sides. Start all your drawings with a crate, using faint lines. A crate is a 3D frame that contains and guides your drawing. As your shape becomes clear to you draw its major lines in a firmer line. A 30°/60° set square can be used to keep your angles correct.



Two-point perspective

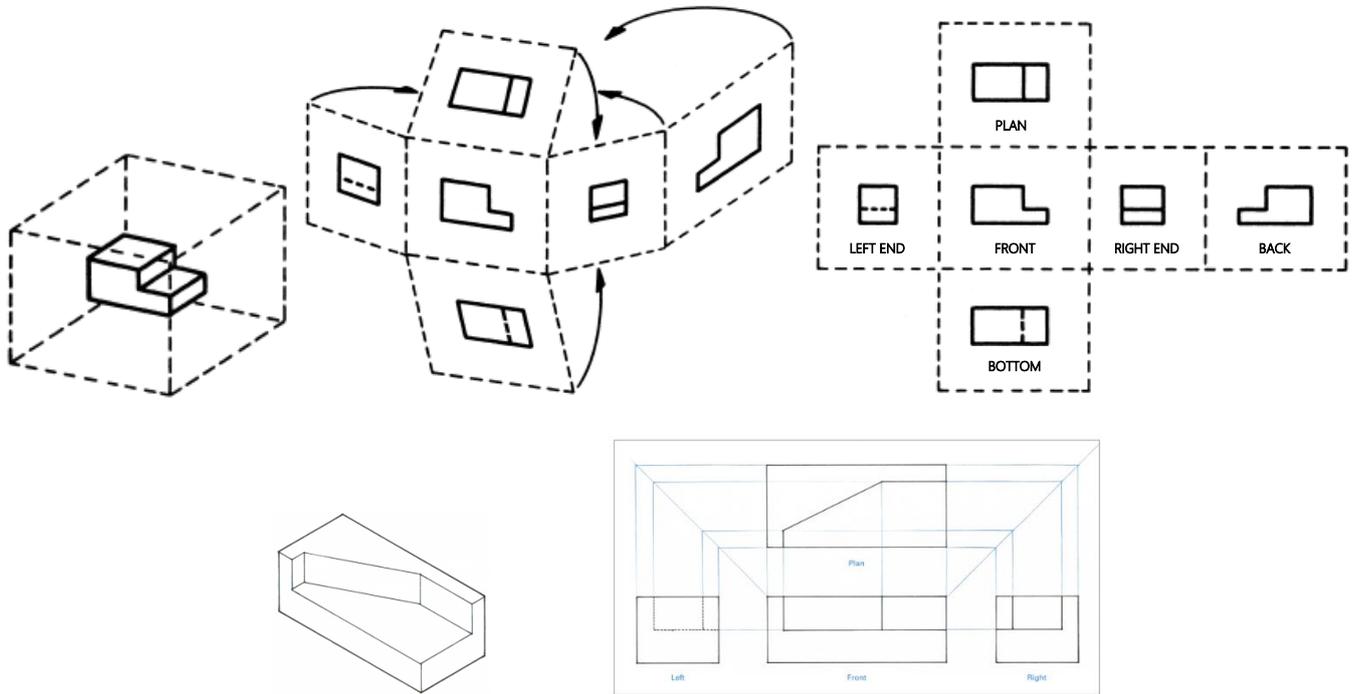
Perspective drawings represent most faithfully the way spatial configurations look in real life. They communicate overhead or suspended forms particularly well, and sections through structures that need to be seen spatially within an enclosure. Two-point perspective drawings have two vanishing points that enable you to draw shapes receding into the distance. The basics you will need to construct a Two-point perspective grid are a horizon and two vanishing points.



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Third angle orthographic projection

Orthographic projections are among the most commonly used in the engineering industry to represent 3D components, structures and spaces in 2D. Orthographic Projection is a way of drawing an object from different directions. Usually a front, and plan view are drawn so that a person looking at the drawing can see all the important sides. Orthographic drawings are useful especially when a design has been developed to a stage whereby it is almost ready to manufacture.



Dimensioning

Dimensions are measurements which are essential on most production drawings since they enable the engineer or builder to manufacture products and construct buildings accurately. The dimensioning system used in Britain is set by the British Standards Institution. Rules include:

- Each size should only be shown on the drawing once.
- Measurements should be shown in mm unless otherwise instructed.
- Circles should always be dimensioned using a diameter.
- Curves and arcs should always use a radius.

- Construction Line – A thin continuous line used for to help create a drawing, also used for projection lines.
- Outline – A thick continuous line used to show visible lines and edges.
- Chain Line – A thin broken line used to show hidden lines and edges.
- - - - - Centre Line – A thin broken line (long dash dot) used to show the centre of shapes, for example a circle. Can be abbreviated to CL.
- - - - - Fold Line – A thin broken line (long dash dot, dot) used to show where a surface development should be folded.

Radii

Always show the radius on arcs, curves and rounded corners. The letter **R** is always shown in front of the figure. Radii should be dimensioned with a line that passes through or is in line with the centre of the arc. The dimension line should have only one arrow head which touches the arc.

Intermediate Dimensions

Intermediate dimensions give sizes for individual parts of the drawing which appear in line with each other. In this example the arrangement of these dimensions is shown as **chain dimensioning**.

Diameters

Where a complete circle is shown in a drawing, the diameter is shown by placing the symbol \varnothing in front of the figure. The radius should never be used to dimension a complete circle. When holes or circles are dimensioned, the diameter is shown as well as the location of the centre.

Figures on Linear Dimensions

Figures on dimension lines should be placed so that they can be read from either the bottom or the right hand side (above and along the line). Figures should not touch outlines, dimension lines or centre lines. Figures that require a decimal marker should use a comma, e.g. 22,1.

Dimensioning Small Features

Where space is limited for dimensioning small features, the figure can be placed centrally, above or in line with one of the dimension lines.

Angles

Figures on angular dimensions should be oriented so that they can be read from the bottom or the right hand side of the drawing.

Datum Line

Multiple dimensions can be taken from a datum line. They are set out parallel to each other using **parallel dimensioning**.

Overall Dimension Lines

Overall dimensions give the maximum sizes of objects (total length and total height). They should be placed outside all other dimensions.

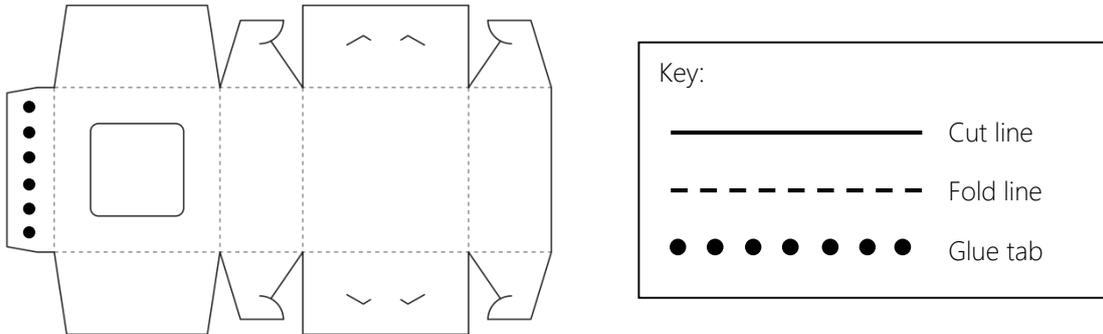
Projection/leader lines

Projection or leader lines are used to allow the dimension line to be placed outside the outline of the drawing to add clarity. A small gap should be left between the outline of the drawing and the projection line. Projection lines should be drawn at right angles to the dimension line and extend past it slightly.

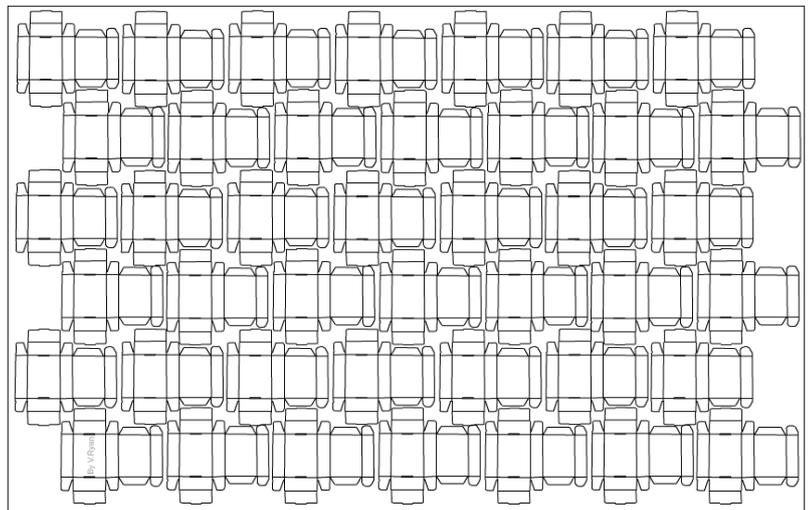
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Nets (developments)

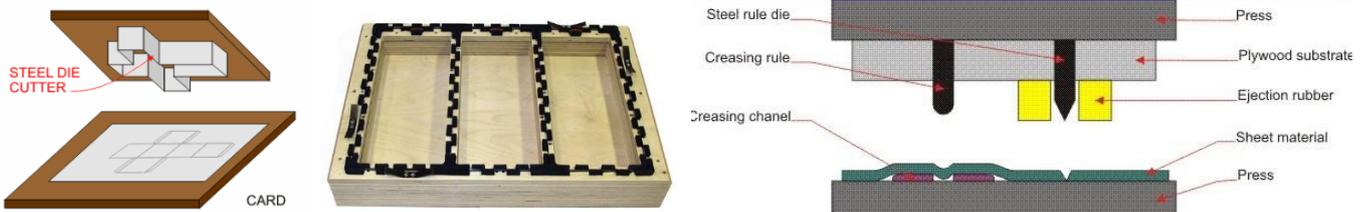
Look at a typical product on a supermarket shelf. It's packaging started life as a flat net (development), probably printed on a piece of card. It was then cut out, folded and glued to form the package. Nets can be any material, including metals and plastics. Card is popular packaging material because it is cheap and it can be recycled. Also, colour and images can be applied using a number of printing techniques. Normally the card is lacquered to give the box a gloss / satin finish. Often the packages are cuboid in shape as this means that they can be transported and stacked on shelves easily, efficiently using space.



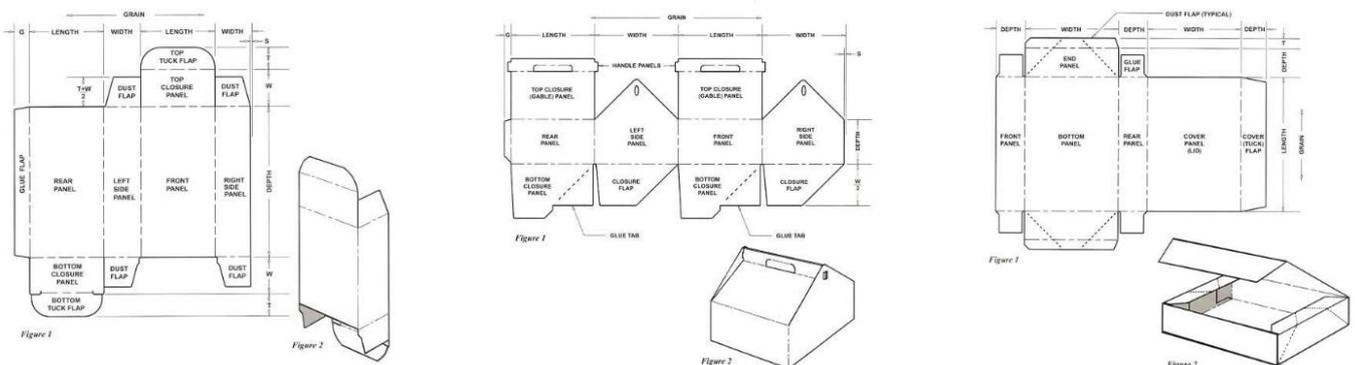
Packaging for almost any product is made in multiples. The only time a single package or net is manufactured is usually when a prototype package is required, so that it can be tested and improved. In industry a large, single sheet of card will be used to manufacture many individual nets. The diagram below is a typical layout. It shows multiple nets of the mobile phone packaging, printed out on a single piece of card. This reduces waste and is a cost effective way of manufacturing packaging. The packaging here has been arranged as multiple nets, with very little space between each one. This arrangement of shapes is called a tessellation. A tessellation is a shape that is repeated over and over again without creating gaps or spaces.



Special cutters called Die Cutters, are pressed into the material to stamp out the nets / developments, which are then folded by machines to form the packages.



Examples of nets used in industry:



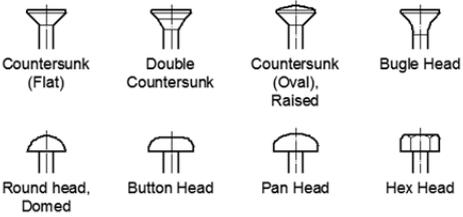
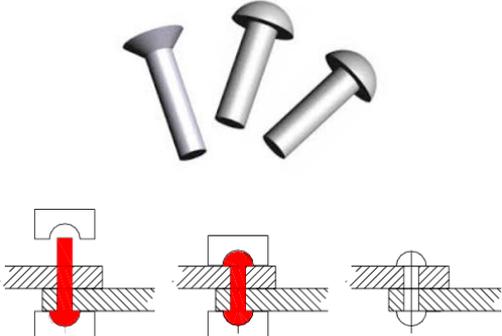
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3.4 Joining techniques

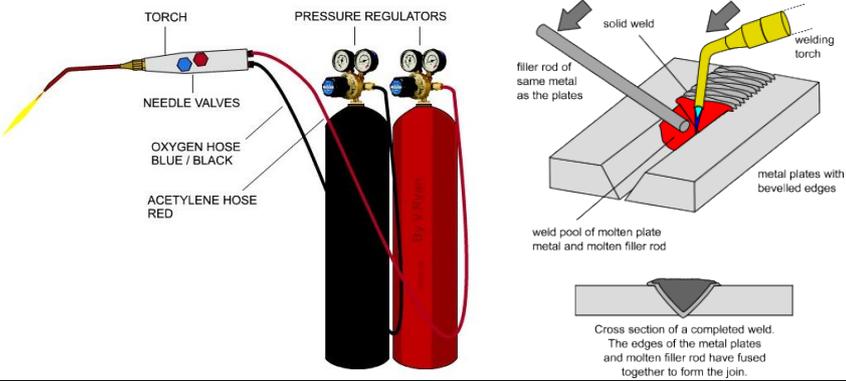
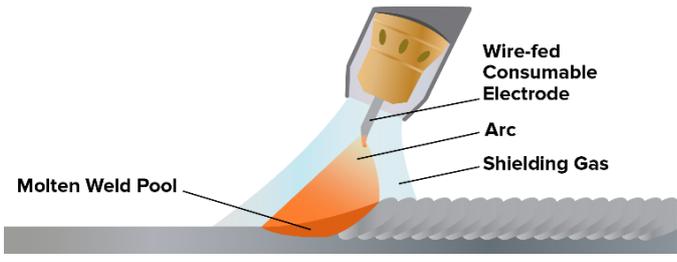
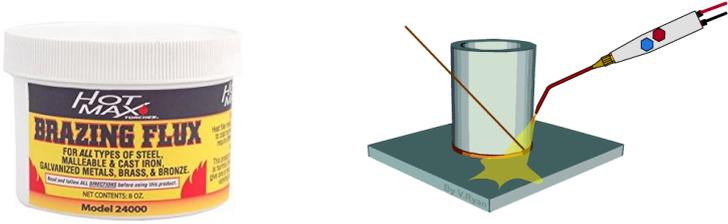
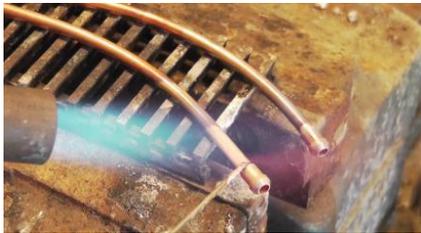
Uses, characteristics, advantages and disadvantages of the following permanent and semi-permanent joining techniques in order to discriminate between them, select appropriately and use safely:

a) Adhesives	Description	Material	Advantages	Disadvantages	H&S
<p>Contact adhesive</p> 	<p>Contact adhesives also known as contact cement are rubber based and can be made from natural or synthetic rubbers. Once the adhesive is touch dry the two surfaces are then secured with some pressure and the bond is immediate.</p>	<p>All Veneers Plastic laminates</p>	<p>+ Adhesion takes place as soon as the two surfaces are placed together. + No clamping required + Multi material.</p>	<p>– There is no opportunity to reposition the pieces. – Relatively expensive – Contains VOCs</p>	<p>Fumes are tremendously dangerous and good ventilation is imperative.</p>
<p>Acrylic cement</p> 	<p>There are many types of solvent cement however the most common is dichloromethane. Dichloromethane works by dissolving the surface of hard plastics. Generally it is used for edge gluing.</p>	<p>Acrylic HIPS</p>	<p>+ Rapid bonding of acrylics</p>	<p>– Difficult to apply – Difficult to give a neat joint – Relatively expensive – Contains VOCs</p>	<p>Very dangerous and will give off fumes so it is important to use this within a well-ventilated room.</p>
<p>Epoxy resin</p> 	<p>Epoxy resin is a very flexible but very expensive adhesive. Epoxy resin will glue most dry and clean materials together. The Epoxy resin sets when equal amounts of resin and hardener are mixed together. It then chemically sets to form a very hard material.</p>	<p>All</p>	<p>+ High strength bonds + Versatile + Excellent chemical and heat resistance</p>	<p>– Expensive – Reaches full strength only after a few days – Requires manual mixing of two elements (resin and hardener) – Can be messy</p>	<p>Avoid contact with skin</p>
<p>PVA – Polyvinyl Acetate</p> 	<p>Polyvinyl acetate is a water based adhesive which is coloured white. PVA works when it soaks into the surface of the wood and sets once all the water is absorbed. PVA makes an extremely strong bond and is often stronger than the actual wood fibres itself.</p>	<p>Wood Fabric Styrofoam</p>	<p>+ Gives a strong joint + Relatively inexpensive + Water based</p>	<p>– Surfaces need to be securely clamped together for a long period of time (24 hours) – Generally not waterproof</p>	<p>No special precautions necessary</p>
<p>Hot melt glue</p> 	<p>Works by heating a stick of glue which resets when cool forming the bond. The glue is a kind of thermoplastic. Very useful for quick modelling. Not often used for final production.</p>	<p>Model making Any materials</p>	<p>+ Range of colours + Good bond for models + Quick to harden</p>	<p>– Not great for final models – Safety issues with hot glue</p>	<p>Will blister skin - take care. Rest the glue gun on a heat resistant surface using it's built in support.</p>
<p>Cyanoacrylate (superglue)</p> 	<p>Single component, high specification product that is quick and easy to use. They provide instant bonding, clear bond lines, and cures in seconds. Available in a range of viscosities to suit different applications.</p>	<p>Industrial Medical Home use All materials</p>	<p>+ Strong + Fast acting</p>	<p>– Short shelf life – Skin contact</p>	<p>Avoid contact with skin and eyes.</p>
<p>PS cement</p> 	<p>The product works by melting the plastic on application and 'welding' two glued pieces of plastic together to form a strong bond.</p>	<p>Model kits HIPS ABS</p>	<p>+ Strong bond + Can use brush to apply</p>	<p>– Relatively expensive – Contains VOCs</p>	<p>Use this within a well-ventilated room.</p>

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b) Mechanical	Description	
<p>Screws</p>	<p>Screws are often one part of a temporary joint. There are different types of screws available. Machine screws are used in engineering and woodscrews are used for wood.</p> <p>Machine screws</p> <p>Machine screws have parallel sides with standard threads cut into them. They are usually made from carbon steel and are mass produced. They come with a variety of heads, the most common being countersunk and cheese heads.</p> 	<p>Wood screws</p> <p>Wood screws are classified firstly by the shape of the screw head and secondly by the length of the screw itself. They come with three different types of head, countersunk, raised and rounded. Woodscrews are usually sold by gauge and length e.g. M4 20</p> 
	<p>Nuts and bolts</p>	<p>Nuts and bolts are usually manufactured from low or medium carbon steel. The advantage of using nuts and bolts is that they can be easily undone, allowing for components to be replaced or repaired.</p> <p>Nuts</p> <p>Specialist nuts are used for particular situations. For example, where nuts and bolts are to be used in places where vibration is an issue, a lock nut could be used.</p> 
<p>Rivets</p>		<p>Riveting is a method of making a permanent joint in metal. There are two kinds of rivets, solid and pop.</p> <p>Solid rivets</p> <p>Solid rivets are manufactured from soft iron because they need to be ductile and easy to work as they have to be hammered into shape.</p> 

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c) Heat	Description
<p>Oxy-acetylene welding</p> <p>Suitable for the prefabrication of steel sheet, tubes and plates.</p> <p>Oxy-acetylene can also be used for brazing, bronze welding, forging / shaping metal and cutting.</p>	<p>Oxy-acetylene gas welding is commonly used to permanently join mild steel. A mixture of oxygen and acetylene, burns as an intense / focussed flame, at approximately 3,500 degrees centigrade. When the flame comes in contact with steel, it melts the surface forming a molten pool, allowing welding to take place. A filler rod of the same material is often used to complete the joint.</p> 
<p>MIG welding</p> <p>This process is ideal for the use on materials that cannot be gas welded, for example, aluminium.</p>	<p>Metal Inert Gas (MIG) welding is a form of electric arc welding. MIG welding involves a process where, using an electric current, an arc is struck between the work and an electrode and this is used as the heat source. The filler is in the form of a thin wire and as the welding progresses the wire is gradually fed into the joint. During the operation a flow of inert gas, usually argon, is made to flow over the area being joined. The inert gas acts as an envelope that keeps the oxygen away from the joint. This prevents oxidation on the joint and therefore helps to keep the weld sound.</p> 
<p>Brazing</p> <p>Brazing is a method of joining mild steel to mild steel.</p>	<p>Brazing uses a second material called spelter. Spelter is an alloy of copper (65%) and zinc (35%) and has a melting point of 875°C. The preparation of the two materials is very important. The joint area must be cleaned up with emery cloth. Then a flux is applied to the area where the joint will be. Flux serves two purposes. Firstly, when the steel is heated up, there is a reaction between the oxygen in the air and the metal. This causes oxidation, preventing the molten spelter from flowing. Secondly, the flux breaks down the surface tension on the molten spelter and allows it to flow. Brazing is usually undertaken in brazing hearth. The use of refractory bricks and a brazing torch.</p> 
<p>Hard soldering</p> <p>Most commonly used when joining materials such as copper or in jewellery making.</p>	<p>Hard soldering is a general term for silver soldering and is similar to brazing. These are very similar thermal joining processes to soft soldering in as much that the parent metal does not become fused or molten and that the filler alloy has to have a lower melting temperature range than the metals being joined. The melting temperature of hard solder ranges from 625°C to 800°C.</p> 

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<p>Soft soldering</p> <p>This process is used for joining most common metals with an alloy that melts at a temperature below that of the base metal.</p>	<p>In many respects, this operation is similar to brazing in that the base is not melted, but is merely tinned on the surface by the solder filler metal. For its strength the soldered joint depends on the penetration of the solder into the pores of the base metal surface, along with the consequent formation of a base metal-solder alloy, together with the mechanical bond between the parts. Soft solders are used for airtight or watertight joints which are not exposed to high temperatures.</p> <div style="text-align: center;"> </div>
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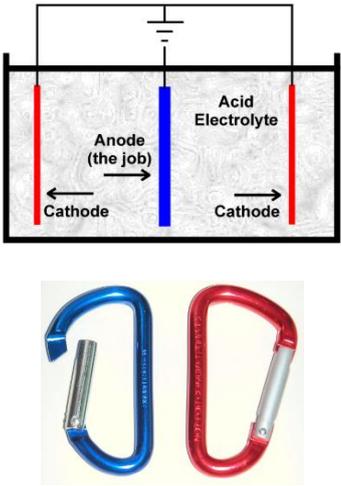
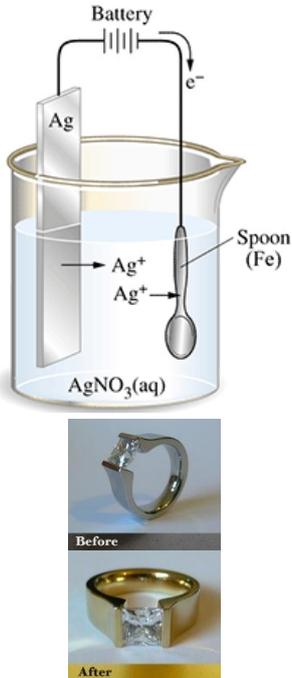
d) Joining					
Traditional wood joints					
Strong, permanent and neat-looking joints in wood are achieved using one of the many types of frame joint. Frame joints are right-angled, jointed frames common in furniture, boxes and many other types of assembly.					
Butt joint	Dowelled joint	Through housing	Mortise and tenon	Dovetail joint	Comb joint
Knock-down fittings					
Much furniture is sold in flat packs. This makes it easy to transport and store. The customer then has to assemble it at home. Usually knock-down (KD) fittings are used. Most KD fittings consist of corner blocks or bloc-joint fittings. Usually these are made from a plastic such as nylon.					
<p>Connecting Blocks</p>	<p>Furniture Connector Nuts and Bolts</p>	<p>CamLock Fitting</p>			
Made from Polyethylene, these are used for joining sheet materials and attaching kitchen units to the underside of the worktop for example. Two-part blocks bolt together and so enable dismantling.	Typical applications include cabinets, chairs, desks, shop equipment and tables. Furniture Connector Bolts are for use with Joint Connector Nuts or Cross Dowels. They are designed for use with self-assembly furniture, and are easily applied with an Allen key.	Cam and Dowel fittings are commonly used to assemble flat pack furniture and kitchen cabinets. Cam and Dowel parts are used to pull together standard thickness board panels to give a hidden fixing.			

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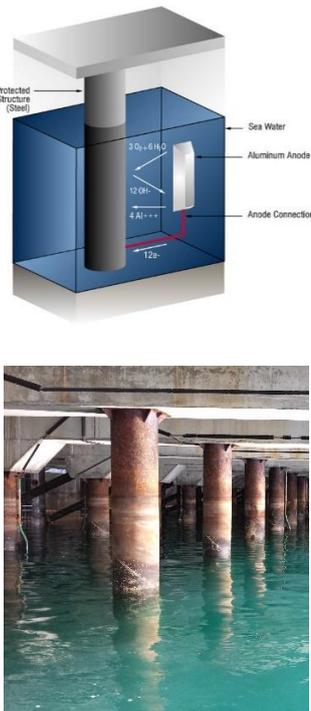
3.5 Finishing techniques

a) Wood finishes	Description	Advantages	Disadvantages	H&S
<p>Paint</p> 	<p>Paint is a basic finish that covers and protects the material that it's applied to. Paint isn't usually used over natural wood, but it can be. If the paint coverage is thin, or semi-transparent, then the wood grain can show through, with dramatic effect.</p> <p>Materials need to be prepared well before painting. Wood will require sanding and priming before painting. Metal might look and feel clean, but any grease, oil, dirt, or rust left on there will prevent the paint from properly adhering to the surface. A primer coat is required before final pain finish.</p>	<ul style="list-style-type: none"> + Gives protection as a surface coating. + Protects from weathering + Provides colourful and decorative effect. + Available in tins and spray cans. + Can be dipped for quick coverage. 	<ul style="list-style-type: none"> - Preparation required - Many coats may be needed - Some materials will need a repainting on a regular basis. 	<p>Some paints contain VOCs and you needs to wear protective clothing, face masks and goggles.</p> <p>Use in a well-ventilated area.</p>
<p>Varnish</p> 	<p>Finishing wood with varnish not only preserves it, but it also helps protect it against scratches and stains. Varnish also beautifies wood pieces and can help bring out its individual grain and colour; it can also be purchased tinted to change the colour of the wood.</p> <p>There are many different types of varnishes available, each with its own benefits and drawbacks. Some varnishes are easier to use than others, while others are better for certain projects. Choose one that suits your project and preferences. Some will be oil or water based.</p>	<ul style="list-style-type: none"> + Indoor or outdoor uses. + Shows off the natural finish of the material. + Tints can be applied to alter the colour of the wood. 	<ul style="list-style-type: none"> - Preparation required. - Regular maintenance may be required. - Sanding required between coats. 	<p>See above</p>
<p>Sealants</p> 	<p>A sealant is often used over the stain or on unstained wood. Its purpose is to "seal" the pores of the wood to give you a smooth, even surface for the top coats of varnish or lacquer. The sealer coat will also prevent the stain from bleeding into successive coats of finish materials.</p>	<ul style="list-style-type: none"> + Dries quickly. + Seals the surface of the material or finish. + Can me made or pre-mixed. 	<ul style="list-style-type: none"> - Preparation required. 	<p>See above</p>
<p>Preservative</p> 	<p>A preservative is a coating applied to timber as a protection against decay, insects, weather, etc.</p> <p>There are a number of different (chemical) preservatives that can extend the life of wood, wood structures or engineered wood. These generally increase the durability and resistance from being destroyed by insects or fungus.</p>	<ul style="list-style-type: none"> + Preserves the wood from insect attack and weathering. 	<ul style="list-style-type: none"> - May contain VOCs 	<p>See above</p>

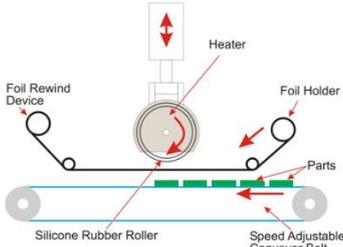
Component 1: Principles of Design and Technology

a) Metal finishes	Description	Advantages	Disadvantages	H&S
<p>Anodising</p> 	<p>Anodising is an electrolytic process used to increase the thickness of the natural oxide layer on the surface of metal parts.</p> <p>The process is called anodising because the part to be treated forms the anode electrode of an electrical circuit. Anodizing increases resistance to corrosion and wear, and provides better adhesion for paint primers and glues than bare metal does. Anodic films can also be used for a number of cosmetic effects, either with thick porous coatings that can absorb dyes or with thin transparent coatings that add interference effects to reflected light.</p>	<ul style="list-style-type: none"> + Durable and will not flake. + Easy to maintain. + Ease of fabrication. + Colour sustainability 	<ul style="list-style-type: none"> – Limited colour selection 	<p>Protective clothing and use in a well-ventilated area.</p>
<p>Electroplating</p> 	<p>Electroplating is the process of plating one metal onto another by hydrolysis, most commonly for decorative purposes or to prevent corrosion of a metal. There are also specific types of electroplating such as copper plating, silver plating, and chromium plating.</p> <p>Electroplating involves passing an electric current through a solution called an electrolyte. This is done by dipping two terminals called electrodes into the electrolyte and connecting them into a circuit with a battery or other power supply. The electrodes and electrolyte are made from carefully chosen elements or compounds. When the electricity flows through the circuit they make, the electrolyte splits up and some of the metal atoms it contains are deposited in a thin layer on top of one of the electrodes—it becomes electroplated.</p>	<ul style="list-style-type: none"> + Corrosion resistance + Decorative + Cheaper ornaments + Improving mechanical characteristics 	<ul style="list-style-type: none"> – Non-uniform plating – Cost: the process is costly and time consuming. – Pollution potential: the electroplating solution, after use, needs to be disposed off safely and is a cause of environmental concern. 	<p>Protective clothing and use in a well-ventilated area.</p> <p>Disposal of chemicals.</p>
<p>Powder coating</p> 	<p>Powder coating is a dry finishing process. Used as functional (protective) and decorative finishes.</p> <p>Powder coatings are based on polymer resin systems, combined with curatives, pigments, levelling agents, and other additives. These are melt mixed, cooled, and ground into a uniform powder. A process called electrostatic spray deposition (ESD) is used to achieve the application of the powder coating to a metal substrate. This application method uses a spray gun, which applies an electrostatic charge to the powder particles, which are then attracted to the grounded part. The parts enter a curing oven to set.</p>	<ul style="list-style-type: none"> + High quality + Durable finish + Range of colours + 100% in material use – no waste. 	<ul style="list-style-type: none"> – Difficult to obtain a thin film – Slow colour change 	<p>Powders in their uncured state, present health and safety hazards and can harm health and the environment.</p> <p>Powders are an explosive hazard.</p>

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<p>Oil coating</p> 	<p>Many of the metallic parts, components, and finished machines produced by the manufacturing industries may have bare metal surfaces which require to be protected until brought into use, or receive inter-stage protection prior to further assembly or processing. They may be finished metallic parts, which need to receive some form of protection from corrosion during shipping or storage, or they may require some form of protection from corrosion whilst in use.</p>	<p>+ Rust prevention</p>	<p>– Temporary – Needs to be removed before other treatments are used.</p>	<p>Wear protective clothing. Chemical detergents required for cleaning.</p>
<p>Galvanisation</p> 	<p>Galvanisation is the process of applying a protective zinc coating to iron or steel, to prevent rusting. The most common method is hot dip galvanizing, in which steel sections are submerged in a bath of molten zinc.</p> <p>Once the steel has been cleaned and prepared. The steel is immersed slowly into the tank of hot, molten zinc which has been heated to a temperature of around 450°C. The steel stays in the tank for between 5 and 15 minutes, during which time the zinc-iron alloy layers are being formed. As the steel is then slowly lifted out of the tank, a layer of pure zinc is being formed on the top of the steel.</p>	<p>+ Forms a barrier that prevents corrosive substances + Scratch protection</p>	<p>– Will wear off eventually</p>	<p>PPE must be worn, including leather apron, full-face visor, and gauntlet gloves.</p>
<p>Cathodic protection</p> 	<p>Cathodic protection (CP) is a technique used to control the corrosion of a metal surface by making it the cathode of an electrochemical cell. A simple method of protection connects the metal to be protected to a more easily corroded "sacrificial metal" to act as the anode. The sacrificial metal then corrodes instead of the protected metal.</p> <p>Cathodic protection systems protect a wide range of metallic structures in various environments. Common applications are: steel water or fuel pipelines and steel storage tanks such as home water heaters; steel pier piles; ship and boat hulls; offshore oil platforms and onshore oil well casings; offshore wind farm foundations and metal reinforcement bars in concrete buildings and structures. Another common application is in galvanized steel, in which a sacrificial coating of zinc on steel parts protects them from rust.</p>	<p>+ Simple + Reliable + Low installation costs for short term protection + applied to existing structures to prolong their life</p>	<p>– Response to varying operating conditions is limited</p>	

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a) Paper finishes	Description	Advantages	Disadvantages
<p>Laminating</p> 	<p>Laminating applies a transparent plastic film to the surface of the paper and board. Commercial laminating uses polypropylene (PP) film that is glued to the paper as it is fed through a heating wedge under high pressure.</p> <p>Encapsulation lamination, seals the printed product all the way round. This creates a sealed edge around the product.</p>	<ul style="list-style-type: none"> + Good gloss + Strength + Low cost + Surface protection 	<ul style="list-style-type: none"> - Water ingress through the sides, as they are not sealed (unless encapsulated)
<p>Varnishing</p>  	<p>Fine varnish can be sprayed on to the surface of card. When dry this gives a gloss finish and helps protect the printing underneath. The printing and colour work must be completed before this process takes place.</p> <p>Different types of varnish are available. The most popular are oil and water based varnishes. In either case, the varnish takes at least two hours to dry.</p> <p>Other additives can be used e.g.</p> <ul style="list-style-type: none"> • UV sparkle varnish – includes metallic flakes • Fragrance burst inks – for 'scratch and sniff' • Silver latex – for scratching off 	<ul style="list-style-type: none"> + UV dies instantly + Gloss finish + High impact + Added value + Can spot varnish for impact 	<ul style="list-style-type: none"> - Can take an hour to dry is not UV varnish. - UV varnishing is expensive (set up costs)
<p>Hot foil blocking</p>  	<p>In its simplest form, Foil Block Printing (sometimes called Hot Foil Stamping) is where a pre-glued metallic foil, is pressed by a heated die, into the surface of a material. This is a permanent way of applying a quality finish to materials, such as card, for packaging. This process can also be used to apply a finish to other materials including leather.</p> <p>The foil is metallic, but comes in a range of colours including gold, copper, red and purple. It is even possible to block print holographic foils, creating 3D effects. Foils are also available as satin, gloss and matt.</p>	<ul style="list-style-type: none"> + Stands out + Premium branding + Creates a Bespoke feel + Gives of a professional look + Enhances your design + 100% opaque 	<ul style="list-style-type: none"> - Added cost - Not very cost efficient - Hard to get right - Image can spread - Limited colours - Requires special press tools to be made
<p>Embossing</p> <p style="text-align: center;">EMBOSS PRINTING</p>    	<p>Embossing and debossing are the processes of creating either raised or recessed relief images and designs in paper and other materials. An embossed pattern is raised against the background, while a debossed pattern is sunken into the surface of the material (but might protrude somewhat on the reverse, back side).</p> <p>The procedure requires the use of two dies: one that is raised and one that is recessed. The dies fit into each other so that when the paper is pressed between them, the raised die forces the stock into the recessed die and creates the embossed impression. A specific level of pressure is applied to the dies in order to squeeze the fibres of the paper, which results in a permanently raised area in the paper. Generally, embossing is the process most often employed to attract attention or convey a high quality textural contrast in relation to the surrounding area of the paper stock.</p>	<ul style="list-style-type: none"> + Creates dimensional depth and detail + Gives visual and tactile effect 	<ul style="list-style-type: none"> - Adds cost to printing job - Thin serifs do not emboss well

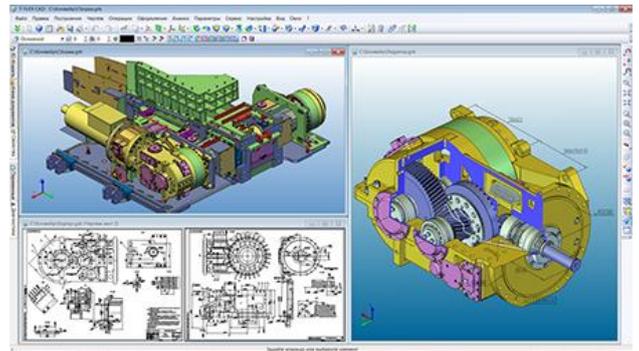
4 – Digital technologies

4.1 (a) Computer aided design (CAD)

In fast-moving sectors like graphic and product design, the deadlines set by clients are often incredibly tight. This creates considerable pressure on the design process to get a product to market on time and on budget. Compared with traditional drafting techniques, manufacturers can operate more efficiently using a computer-aided design (CAD) system as they can create better designs faster and at a lower cost. The introduction of CAD/CAM techniques means CAD data is now employed to automatically generate tool paths for automated machine tools. The application of CAD systems has revolutionised design practice.

Creative and technical design

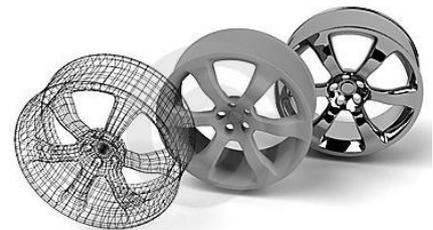
A CAD system incorporates hardware and software, enabling designers to work individually or in teams to design products. CAD provides increased flexibility for designers and allows them greater control over the quality of the finished product. CAD is used throughout the design process, starting with conceptual designs that can be quickly edited and modified with client feedback. Detailed engineering drawings can be generated from 3D models that provide vital manufacturing information. Computer modelling can test components on-screen and the creation of photorealistic images is ideal for marketing use.



CAM software uses the geometric data from the CAD program to generate instructions to drive automated machine tools, such as computer numerically controlled (CNC) lathes. As a final check, prior to manufacture, it is possible to upload the program back into the CAD system for a path-trace of the cutting tool. CAD systems reduce the need for large and labour-intensive drawing offices, which was the traditional means of producing technical drawings. Designers using CAD are multi-skilled, with high levels of computer and visual literacy alongside creativity and problem-solving skills. A designer does not even have to work in the design office as all CAD data can be transferred electronically. Increasingly, CAD files are sent across the world to regions where manufacturing is inexpensive.

The ease with which a designer can use a CAD system to generate complex engineering drawings displays its flexibility as a drafting tool. A CAD system can store individual drawings in libraries allowing the designer to select a wide variety of commonly used components. This improves both the quality and consistency of the drawing and the speed at which it is completed. The many advantages of a CAD system all serve to increase the quality of and reduce the time taken to generate an engineering drawing, incorporating:

- The ability to 'zoom in' and 'zoom out' when drawing to scale
- The use of automatic chamfers, fillet radii and dimensions
- The ability to cut, copy, paste, revolve, rotate and mirror objects
- The ability to easily modify an existing drawing.



Virtual modelling and testing

The ability to represent an accurate 3D model of a product or component on a computer in a 'virtual world' without actually having to build a model is a great advantage to the designer and significantly reduces development times and costs. 3D computer models are used along with prototype models to aid visualisation but have the advantage of being easily changed. A function called 'bi-directional parametric association' aids modifications by causing the slightest change to a design feature to automatically change any other design feature linked with it.

Computer-aided engineering (CAE)

Computer-aided engineering (CAE) utilises computer simulation to analyse designs. It can determine, for example, whether assemblies fit together to the required tolerance and whether there is sufficient clearance between moving components. When the product is finalised, test programs can be run to determine cutting tool paths to ensure efficient production with minimum waste. The design data collected from these tests can then be directly output to manufacturing facilities. Computer software models are excellent at examining manufacturing systems that are often too complex for humans to understand unless real-life experimentation is used. Examining the manufacturing system in virtual reality has many benefits compared with real-life experimentation: simulations are relatively inexpensive, they can be performed in a relatively short time and they are safe and repeatable.

4.1 (b) Computer aided manufacture (CAM)

Computer-aided manufacturing (CAM) is the use of software to control machine tools and related ones in the manufacturing of workpieces. Its primary purpose is to create a faster production process and components and tooling with more precise dimensions and material consistency, which in some cases, uses only the required amount of raw material (thus minimizing waste), while simultaneously reducing energy consumption. CAM is a subsequent computer-aided process after computer-aided design (CAD) and sometimes computer-aided engineering (CAE), as the model generated in CAD and verified in CAE can be input into CAM software, which then controls the machine tool.

- **CNC Routing:**

The CNC stands for Computer Numerical Control – the router is a spinning component that can be manoeuvred to cut and carve a material into a desired shape. Unlike a more traditional jig router a CNC can produce a one-off item as effectively as a repeated identical production.



- **Laser / Water Jet Cutting:**

Similar to CNC routing, a laser or water jet is moved over a material on a controlled path to cut or even engrave a finish. These machines can rapidly produce effects that would take traditional engravers months to produce.

- **Rapid Prototyping (RPT):**

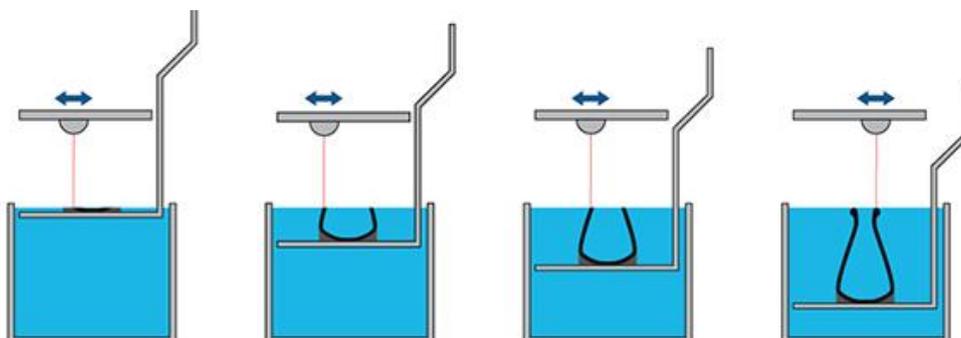
Use of these newer emerging technologies is now becoming increasingly common place in the earlier stages of a project where a model can be quickly produced using extruded layering. For a while we have been able to literally 'print out' a complex 3D form using a series of extruded layers.

Models that have historically taken days or weeks to construct through traditional modelling methods can be made in just a few hours using an RPT system such as stereolithography. This allows designers, production directors and marketing personnel the ability to review the function, ease of manufacture and marketability of a product within days of the initial design, shortening design and development cycles, enhancing design quality and accuracy and reducing development costs. RPT machines have the capability to produce solid models from a variety of materials including numerous plastics, ceramics, wood and metals by taking thin horizontal cross sections from a 3D computer model to construct the physical model layer by layer. Compared with traditional machining methods, which form by-wastage, rapid prototyping offers advantages as complex and intricate models can be produced without the need for complicated machine-tool set-up.

Stereolithography (SLA)

Stereolithography (SLA) is one of several methods used to create 3D-printed objects. It's the process by which a uniquely designed 3D printing machine, called a stereolithograph apparatus (SLA) converts liquid plastic into solid objects. SLAs have four main parts: a tank that can be filled with liquid plastic (photopolymer), a perforated platform that is lowered into the tank, an ultraviolet (UV) laser and a computer controlling the platform and the laser.

1. A thin layer of photopolymer (usually between 0.05-0.15 mm) is exposed above the perforated platform. The UV laser hits the perforated platform, "painting" the pattern of the object being printed.
2. The UV-curable liquid hardens instantly when the UV laser touches it, forming the first layer of the 3D-printed object.
3. The platform is lowered, exposing a new surface layer of liquid polymer. The laser again traces a cross section of the object being printed, which instantly bonds to the hardened section beneath it.
4. This process is repeated, again and again until the entire object has been formed and is fully submerged in the tank.
5. The platform is then raised to expose a three-dimensional object.
6. Rinse with a liquid solvent to free it of excess resin, the object is baked in an ultraviolet oven to further cure the plastic.



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Objects made using stereolithography generally have smooth surfaces, but the quality of an object depends on the quality of the SLA machine used to print it. The amount of time it takes to create an object with stereolithography also depends on the size of the machine used to print it. Small objects are usually produced with smaller machines and typically take between six to twelve hours to print. Larger objects, which can be several meters in three dimensions, take days.

Stereolithography is an ideal solution for creating prototypes because it creates highly accurate, durable objects fairly quickly and relatively inexpensively. SLA machines can even create oddly shaped objects, which can be difficult to produce using traditional prototyping methods.

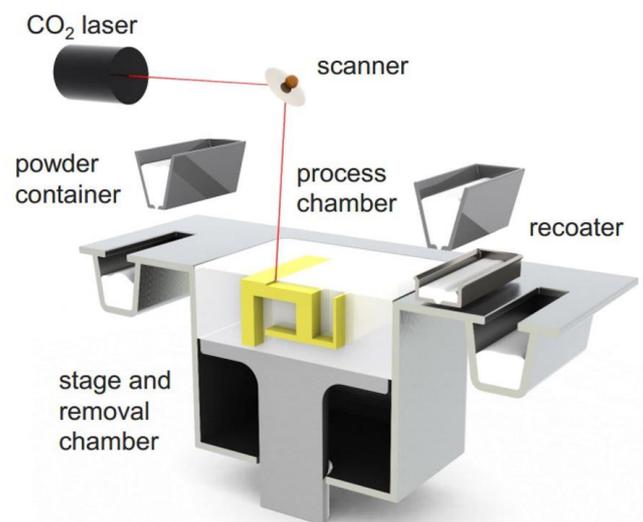
Many industries, from medical to manufacturing, use stereolithography to build prototypes and, on occasion, final products. A car manufacturer, for example, might use stereolithography to create a prototype casting of a car door handle. Such a prototype can be tested for fit and form and, once perfected, can serve as the master pattern for a machined auto part.



Selective Laser Sintering (SLS)

During SLS, tiny particles of plastic, ceramic or glass are fused together by heat from a high-power laser to form a solid, three-dimensional object. Like all methods of 3D printing, an object printed with an SLS machine starts as a computer-aided design (CAD) file. CAD files are converted to .STL format, which can be understood by a 3D printing apparatus.

1. Objects printed with SLS are made with powder materials, most commonly plastics, such as nylon, which are dispersed in a thin layer on top of the build platform inside an SLS machine.
2. A laser, which is controlled by a computer that tells it what object to "print," pulses down on the platform, tracing a cross-section of the object onto the powder.
3. The laser heats the powder either to just below its boiling point (sintering) or above its boiling point (melting), which fuses the particles in the powder together into a solid form.
4. Once the initial layer is formed, the platform of the SLS machine drops — usually by less than 0.1mm — exposing a new layer of powder for the laser to trace and fuse together.
5. This process continues again and again until the entire object has been printed.
6. When the object is fully formed, it is left to cool in the machine before being removed.



SLS doesn't require the use of additional supports to hold an object together while it is being printed. Such supports are often necessary with other 3D printing methods, such as stereolithography, making these methods more time-consuming than SLS. SLS machines can print objects in a variety of materials, such as plastics, glass, ceramics and even metal. This makes it a popular process for creating both prototypes as well as final products.

SLS has proved to be particularly useful for industries that need only a small quantity of objects printed in high quality materials. One example of this is the aerospace industry, in which SLS is used to build prototypes for airplane parts. Because airplanes are built in small quantities and remain in service for many years, it isn't cost-effective for companies to produce physical moulds for airplane parts. These moulds would be too expensive to make and would then need to be stored for long periods of time without being damaged or corroded.

Because SLS machines can print in a range of high-quality materials, from flexible plastic to food-grade ceramic, SLS is also a popular method for 3D printing customized products, such as hearing aids, dental retainers and prosthetics.



5 – Factors influencing the development of products

5.1 User centred design

The importance and influence of user centred design in ensuring products are fit-for-purpose and meet the criteria of specifications when designing, making and evaluating in relation to:

5.1 (a) User needs, wants and values

Each of us has some common things that we require or need to live. These items are called **needs**. Examples of basic needs include food, water and shelter. Our needs may be different at different times in our life, such as when we retire, lose a job, get a divorce, or get sick and can't work.



Besides basic needs, you have other things that you use and buy. These "extras" make our lives more enjoyable and comfortable. They often are things you would love to have but could do without if you don't have the money to buy them. These items are called **wants**. Some examples are eating out, having a manicure, a new bicycle, an MP3 player, designer clothes, or going to movies. Also, one person's wants may be another person's needs. For example, one person may need a cell phone to feel safe when traveling, whereas, for another person it is a want.

Values describes individual or personal standards of what is valuable or important. These values could influence the decision of a consumer. These could include the choice of manufacturing materials and methods e.g. reducing the use of dwindling natural resources, using recycled materials, not using materials tested on animals, ensuring workers have safe working conditions. Some consumers may be vegan and therefore their beliefs will influence the choice of product they purchase. Religious values also influences choices made.

5.1 (b) Purpose

What is the design or product intended to accomplish. For example, a mobile phone's main purpose is to keep people connected, regardless of the distance that separates them. Mobile phones, much like traditional phones, allow you to place and receive calls. Unlike traditional phones, such as landlines, the mobile phone is mobile, allowing you to place a call while on the move as long as you have battery life. However, these days, making phone calls on your mobile phone is perhaps not its main purpose!

5.1 (c) Functionality

Typically the product's functionality enable the product to do what it's supposed to do. In other words, a product's functionality enables it to address customers' needs.

5.1 (d) Innovation

Product Innovation is the creation and subsequent introduction of a good or service that is either new, or an improved version of previous goods or services. Numerous examples of product innovation include introducing new products, enhanced quality and improving its overall performance. Product innovation, alongside cost-cutting innovation and process innovation, are three different classifications of innovation which aim to develop a company's production methods. Thus product innovation can be divided into two categories of innovation: radical innovation which aims at developing a new product, and incremental innovation which aims at improving existing products.

5.1 (e) Authenticity

For many years, large national brands have been consumers' go-to items. The brand names and logos are well-known, and their marketing messages have one simple goal: encourage consumers to remain loyal. But over the last decade, the tide has turned. Consumers expect more from a brand than a recognizable name and marketing hype. They want authenticity, products that are real and reflect their values, culture and beliefs. There are two key elements that consumers are looking for when it comes to authenticity: 1) does the product reflect me and speak my language; and 2) is it good for me in some way, whether that's healthy or local or sustainable. Retailers and brands have multiple avenues through which they can drive authenticity in these ways, not just through the development of the product itself, but also through the packaging and branding. Without a doubt, the packaging, right down to what it's made of, can send a message of authenticity. For example, the structure of packaging is moving to sustainable, recyclable and more efficient. Typefaces that look like they're handwritten also help create a more authentic feel, as if the product was made and labelled right there in the store.

5.2 Anthropometrics and ergonomics

Principles, applications and the influence on design of anthropometrics and ergonomics:

5.2 (a) Anthropometric data

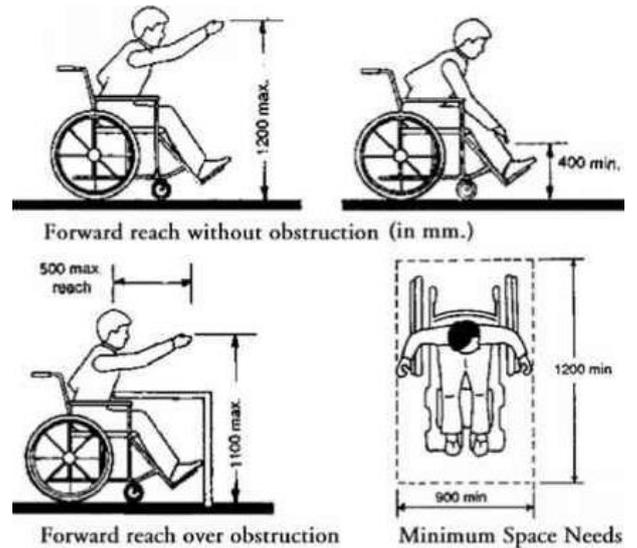
Anthropometrics is the use of body measurements to determine the optimum size for products for comfortable and efficient use.

Examples of anthropometric data include:

- How far people can reach;
- How much space people need;
- How much force they can exert;
- Height of a person;
- Length of arms/legs etc.

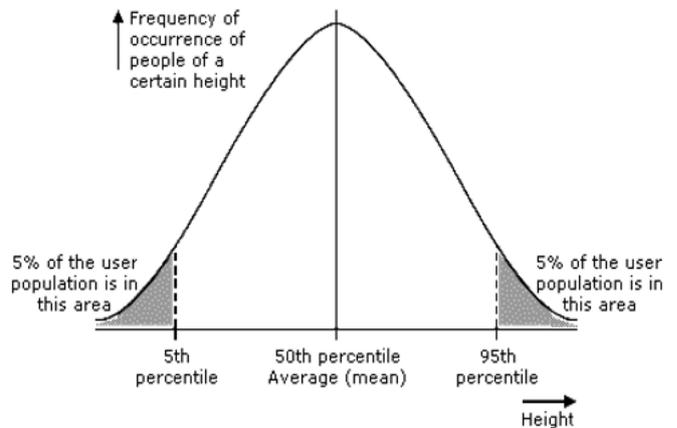
Many production companies use anthropometric data when designing. The designer's aim is to achieve as good an anthropometric match for as many potential consumers as possible.

British Standards Institute (BSI) (www.bsi.org.uk/education) provide data charts relating to measurements for men, women and children. Statistical data supplied by the BSI is associated with average heights. In this data, 5% of people are below average height and 5% are above average height. Therefore, this anthropometric data covers 90% of the population. For example, if a chair is designed and bought by 100 people, statistically, it will be anthropometrically suited to 90 of the people who purchased it. This principle is adhered to in the designing of most products.



Biomechanical and anthropometrical data are closely linked when designing products. A number of areas and factors must be considered when planning size and shape of products, especially those related to posture and movement.

Designers of various products must bear in mind the differences in body shape and size of users. For example a table height that is suitable for an average person might be unsuitable for a tall or short person. A solution might be to make the height of the table adjustable to cater for the comfort of a wider range of sizes of users. Sometimes products must be designed to suit the extremes of human size, e.g. a control panel that has to be reached should be reachable by a user with the shortest arms. Another example might be that seating in a plane must cater for the leg space of the tallest passengers.



Data related to some population groups is not always relevant to other population groups, e.g. the average height of an adult in the UK is relatively tall compared with average world population. Height data of humans will often refer to unshod persons and therefore 3-5cms will need to be added if relevant to the design of a specific product.

The table provides data on the body sizes of short, average and tall British adults. All measurements are in centimetres apart from body weights, which are in kilograms.

Body position	short	average	tall
Standing stature	150.5	167.5	185.5
Forward grip reach	65.0	74.3	83.3
Eye height	140.5	156.8	174.5
Shoulder height	121.5	136.8	153.5
Sitting height	79.5	88.0	96.5
Sitting eye height	68.5	76.5	84.5
Sitting elbow height	18.5	24.0	29.5
Body weight	44.1	68.5	93.7

5.2 (b) Ergonomic factors

Ergonomics is the study of the interaction between the human body, products and the surrounding environment. It is a key factor in the design of all products from furniture to handheld gadgets. It is an essential part of the design process.

The main objective for ergonomists is to improve consumer's lives by increasing their comfort when using products. When ergonomics is incorporated into industrial machinery and tooling it can increase efficiency, productivity and reduce errors and accidents. The principles of ergonomics involve designers understanding how humans interact and with products. The methods of focussing on human performance take either a quantitative approach or a qualitative approach.

The **quantitative** (measurable) approach relates to the physical fit of the human body in relation to speed of performance and workload.

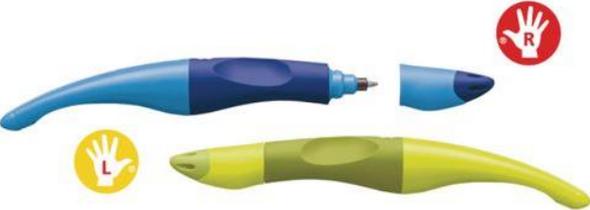
The **qualitative** (opinion based) approach relates to the overall comfort experienced by the user.

Everyday situations can be hazardous to health by persistently subjecting the human body to positions and situations that are not comfortable. In western countries, musculoskeletal system (e.g. lower back pain) and psychological illness (e.g. stress) lead to the greatest significance of absenteeism from work. These conditions can be caused by poor quality ergonomic design of equipment. Therefore in the workplace, improved ergonomics can increase productivity.

Designers can respect the diversity of human shapes and sizes, making products suitable for both the largest and the smallest people, in four different ways:

- A single design that is valid for everybody. For example, making doorways wide enough for everyone to pass through them, regardless of their body size, the fact that they are carrying something or that they are in a wheelchair.
- Designing a range of objects that covers all possibilities, for example, in clothes sizes.
- Designing a product that is adaptable to different dimensions, for example, a chair whose height can be adjusted.
- Designing an accessory that adapts itself to an original design, for example, car seats for children

Examples of ergonomically designed products

 <p>Microsoft's Natural Ergonomic Desktop Keyboard</p>	 <p>Active Ergonomics Flo High Back Chair</p>
 <p>Stabilo EASYoriginal Rollerball Pen</p>	 <p>Easigrip Garden Trowel With Arm Support</p>

5.3 The influence of aesthetics, ergonomics and anthropometrics

The influence of aesthetics, ergonomics and anthropometrics on the design, development and manufacture of products:

The connection between **form** and **function** has been one of the most controversial issue in the history of design. When products were first mass produced in Victorian times they were highly decorated to look like hand made products, whether their decoration was appropriate or not. The development of the 'reform' groups such as the Arts and Crafts movement gradually brought about change in the concept of design. The form of products was to me simplified and the products well made from suitable materials. At the turn of the 20th century, developments in materials and technology enabled the production of innovative new products such as the telephone. Many of these products were so innovative that there was no benchmark on which to base their designs.

The development of mass production techniques required that products be standardised, simple and easy to produce. The modernist movement, which supported functionalism, suggested that the form of a product must suit its function and not include any excessive or unnecessary decoration. Therefore, for a product to be mass produced at a profit, it needed to be simple and easy to produce.

For many consumers these days, design has become an important means of self-expression. Consumers buy products not just for what they do, but what they tell the world about their lifestyle choices. Many products are no longer simple, functional artefacts. Product performance and reliability are often not a real issue for the consumer as most products carry guarantees and are subject to rigorous QA procedures. The main reason for choosing one product from another with similar functions is its aesthetic qualities.

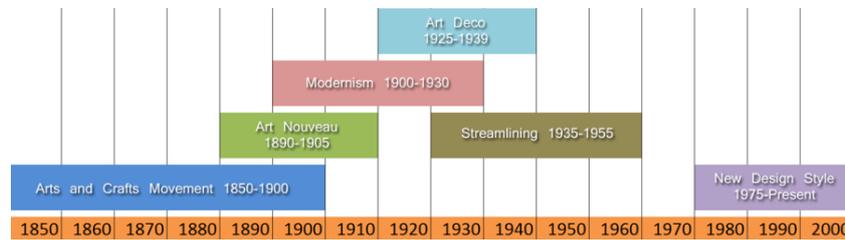
Now that so many products are sold in their millions, the designer must inject a sense of personality or individuality into a product. For example, the Italian design company Alessi is famous for its playful design of affordable products for the kitchen, using bright and colourful polymers and stainless steel to create contemporary and humorous products. However, Alessi did overstep the line between form and function with the Hot Bertaa kettle designed by Philippe Starck, which had to be withdrawn from production as it didn't boil water very well or safely.

Form follows function Functionality as the prime driver		Form over function Aesthetics as the prime driver	
 <p>Philippe Starck's Hot Bertaa kettle</p>		 <p>High street 'jug' kettle</p>	
Form	Function	Form	Function
<ul style="list-style-type: none"> • Form over function where the kettle is sculptured as an object of desire. • Aesthetically pleasing for the fashion conscious incorporating a brightly coloured handle, aluminium body and a cone shaped shaft serving as both its handle and spout. 	<ul style="list-style-type: none"> • Art form where functionality becomes irrelevant – does not have to look like a kettle to boil water. • Poor functionality and poor user friendliness as the shape proved difficult to pour boiling water and impractical to fill water through the narrow handle. • Poor heating mechanism, the handle became hot and water leaked. 	<ul style="list-style-type: none"> • Form follows function where the function of boiling water is the prime driver and the secondary requirement is to look good in the kitchen. • Inoffensive, neutral style that fits in with a wide range of domestic kitchen environments. • Attractive to a wide range of customers with curved handle and ergonomic grip, stainless steel body and blue water level indicator. 	<ul style="list-style-type: none"> • Good functional aspects and user friendliness including an ergonomically designed hand grip for comfortable pouring, an ON/OFF switch positioned at the top for easy access, the handle at the side allows for easy pouring and a large opening lid for filling. • Safety features such as an automatic switch and includes no cables attached to the kettle.

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5.4 Key historical movements and figures

All design has either been commissioned by or produced for the specific needs of somebody at some point in time. The history of design is inextricably linked to the social, political and economic history of the modern world. Designers have always looked for inspiration from other times and cultures and taken advantage of new technologies, which has had a major effect on the design of their products.



Arts and Crafts (1850-1900)

Philosophy

The Arts and Crafts movement grew out of a concern for the effects of industrialisation upon design, traditional craftsmanship and the lives of ordinary 'working class' people. Although the technical advances of the 19th century brought about new production processes, the design of mass-produced products, such as furniture, was often overlooked. Therefore, poor-quality, over-decorated and often oversized imitations of traditional items of furniture were being produced. This type of furniture was totally inappropriate for the majority of ordinary people who required simple and inexpensive products for their cramped living conditions.

Around this time emerged the two founding figures of Arts and Crafts: John Ruskin (theorist and critic) and William Morris (designer, writer and activist). Ruskin examined the relationship between art, society and labour. Morris put Ruskin's philosophies into practice, placing great value on craftsmanship, simple forms and patterns inspired by nature and the beauty of natural materials. In response to the effects of industrialisation, they helped establish a number of workers' guilds and societies to break down the barriers between architects, artists, designers and makers and pioneered new and unified approaches to design and decorative arts. Their ideas came from the conviction that traditional arts and crafts including weaving, carpentry and stained glass as a 'cottage' industry could change people's lives by empowering the individual as designer/maker of their own products.



Style

- **Simplicity** - Interiors were visually simplistic by removing clutter and including suitably proportioned furniture, which would provide a practical and clean living environment. Furniture was 'humbly' constructed with minimal ornate decoration. The roughness and simplicity of some work was shocking: one reviewer in 1899 referred to an Arts and Crafts piece as looking 'like the work of a savage'.
- **Splendour** - Experimenting with different materials and new techniques in artistic ways. Therefore, small and highly ornate artefacts were produced working with unusual materials and precious metals.
- **Nature** - Natural plant, bird and animal forms were a powerful source of inspiration. The use of stylised flower patterns emulating the natural rhythms and patterns of plants and flowers were a reflection of a purity of approach. Symbolism with motifs such as the heart symbolising friendship.
- **Colour and texture** - Colour was used in interiors to provide unity and focus. The link between colour and nature was particularly close. Designers preferred natural materials: stone, wood, wool and linen, and materials that were available locally. Rich materials, highly decorated surfaces and strong colours tended to be concentrated in small areas.

William Morris (1834-1896)

William Morris was a poet, writer, designer and innovator in the Arts and Crafts movement but, above all, he was a socialist. At university, Morris and his friends were influenced by the writings of the art critic, John Ruskin, who praised the art of medieval craftsmen, sculptors and carvers whom he believed were free to express their creative individualism. Ruskin was also very critical of the artists of the 19th century, whom he accused of being "servants of the industrial age". After university they formed their own company of designers and decorators with the emphasis placed upon traditional craftsmanship and natural materials. Morris, Marshall, Faulkner & Co specialised in producing stained glass, carvings, furniture, wallpaper, carpets and tapestries. The company's designs brought about a complete revolution in public taste.



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Despite the large number of commissions that he received, Morris continued to find time to write poetry and prose and had a number of his works published. His passion for creating 'fantasy worlds' in his novels is said to have had a direct influence on J.R.R. Tolkien's Lord of the Rings. In the 1870s Morris became upset by the aggressive foreign policy of the Conservative Prime Minister, Disraeli, and disillusioned with the subsequent Gladstone Liberal Government. In 1884, Morris co-formed the Socialist League. Strongly influenced by the ideas of Morris, the party published a manifesto where it advocated revolutionary international socialism. Over the next few years Morris wrote socialist pamphlets, sold socialist literature on street corners, went on speaking tours, encouraged and participated in strikes and took part in several political demonstrations (on which he was once arrested). These strong socialist beliefs directly influenced his design philosophy of simple, natural products produced by the individual rather than mass-produced by large-scale industry.

After Morris's death in 1896 the business continued until 1940. Many William Morris prints are still in production and have influenced the design style of large companies such as Laura Ashley.



Arts and Crafts (1850-1900)	William Morris (1834-1896)
Key points: <ul style="list-style-type: none"> • Items need to be fit for purpose (function is important) • Arts and Craft designers were against industrialisation. 	Key points: <ul style="list-style-type: none"> • He was a poet, writer, designer, innovator in the arts and crafts movement and a socialist • He help found Morris, Marshall, Faulkner & Co. • He worked with stained glass, carving, furniture, wallpaper, carpets and tapestries. • He had strong socialist viewed which got him arrested once; these view influenced what he created.
Style: <ul style="list-style-type: none"> • Simplicity • Made from natural materials, based around nature. • Colour and texture. Colour added 'unity' and 'focus.' Only natural textures were used: wood, stone, wool, linen etc. • Splendour - They experimented with different materials and techniques, this led to unusual designs. 	

Art Nouveau (1890-1905)

Philosophy

Art Nouveau or 'new art' was an international style of decoration and architecture that developed in the late 19th century. The name derives from the Maison de l'Art Nouveau, an interior design gallery opened in Paris in 1896, but in fact the movement had different names throughout Europe.

It was developed by a new generation of artists and designers who sought to fashion an art form appropriate to their modern age. The underlying principle of Art Nouveau was the concept of a unity and harmony across the various fine arts and crafts media and the formulation of new aesthetic values. It was during this period that modern urban life, as we recognise it today, was also established. Old traditions and artistic styles sat alongside new, combining a wide range of contradictory images and ideas. Many contemporary artists, designers and architects were excited by new technologies and lifestyles, while others retreated into the past, embracing the spirit world, fantasy and myth. Art Nouveau forms a bridge between the Arts and Crafts and Modernism. There was a strong link between the decorative and the modern that can be seen in the work of individual designers. Many Art Nouveau designers appreciated the benefits of mass production and other technological advances and embraced the aesthetic possibilities of new materials. In architecture, glass and wrought iron were often creatively combined in preference to traditional stone and wood. Others deplored the shoddiness of mass-produced goods and aimed to elevate the decorative arts to the level of fine art by applying the highest standards of craftsmanship and design to everyday objects.



Style

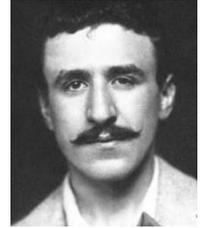
- **Nature** - Art Nouveau designers were heavily influenced - by natural forms and interpreted these into sinuous, elongated, curvy 'whiplash' lines and stylised flowers, leaves, roots, buds and seedpods. As a complement to plant life, exotic insects and peacock feathers often featured in Art Nouveau designs.

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- **The female form** - Art Nouveau is frequently referred to as 'feminine art' due to its frequent use of languid female figures in a pre-Raphaelite pose with long, flowing hair.
- **Other cultures** - The arts and artefacts of Japan were a crucial inspiration for Art Nouveau. Japanese woodcuts, with asymmetrical outlines and the minimal grid structures of Japanese interiors provided vertical lines and height. Celtic, Arabian and ancient Greek patterns provided inspiration for intertwined ribbon patterns.

Charles Rennie Mackintosh (1868-1928)

In Britain the Art Nouveau style was exemplified by the work of Charles Rennie Mackintosh. Born in Glasgow, Mackintosh was interested in a career as an architect from an early age, and when he was 16 he became an apprentice to a Glasgow architect, studying at the same time as an evening student at the Glasgow School of Art. It was here that he met like-minded artists and formed the 'Glasgow Four'. Through their paintings, graphics, architecture, interior design, furniture, glass and metalwork they created the 'Glasgow style' of Art Nouveau, which influenced many designers throughout Europe.



In 1889, Mackintosh joined the firm of Honeyman & Keppie where he remained until 1913, becoming a partner in 1904. All his most important architectural and decorative work was achieved during this period. It is clear that he was allowed a degree of autonomy within the firm, developing his own markedly individual style in a way that is not usually possible for a man without his own independent practice. In 1896, Mackintosh won the competition for the building of the new School of Art in Glasgow, a project which gave him an international reputation. It is perhaps Mackintosh's interior designs that best highlight his goal to create a new artistic harmony. The unification of architectural elements, furniture, furnishings and decoration produced highly aesthetic yet practical domestic and commercial environments. He designed all of the furniture, fixtures and fittings in all of his projects. His style incorporated a contrast between strong right angles and floral-inspired decorative motifs with subtle curves, along with some references to traditional Scottish architecture. His designs for a 'House for an Art Lover' for an international competition in 1901 brought him great praise, although he was disqualified due to late entry. In tribute to his thoroughly modern style the house was built in the 1990s. Other notable domestic Mackintosh designs include Windyhill (1900), The Hill House (1902) and The Willow Tea Rooms (1903).



Art Nouveau (1890-1905)	Charles Rennie Mackintosh (1868-1928)
<p>Key points:</p> <ul style="list-style-type: none"> • The languid line • A form of bridge between Arts and Craft and Modernism; old styles and values sat alongside new ones. • New aesthetic views for a new urban lifestyle. • They were for mass-production • Used in architecture, glass, jewellery, fabrics and wallpaper 	<p>Key points:</p> <ul style="list-style-type: none"> • He was British, born in Glasgow • He was an architect and he studied at Glasgow School of Art • He mixed Art Nouveau with Scottish Architecture • Unification of architectural elements, furniture, furnishings and decoration • Strong right angles and floral-inspired decorative motifs with subtle curves
<p>Style:</p> <ul style="list-style-type: none"> • Curvy 'whiplash' lines and stylised flowers • Hand-crafted • Use of glass and wrought iron • Feminine form • Influences by other cultures - Japanese, Celtic, Arabian, ancient Greek. 	

Modernism (1900-1930)

Modernist architects and designers rejected the old style of designing based upon natural form and materials. They believed in 'the machine aesthetic', which celebrated new technology, mechanised industry and modern materials that symbolised the new 20th century. Modernist designers rejected decorative motifs in design and the embellishment of surfaces with 'art', preferring to emphasise the materials used and pure geometrical forms. Modernist principles soon spread throughout Europe with groups including De Stijl in the Netherlands, Bauhaus in Germany, Constructivism in Russia and Futurism in Italy. Le Corbusier, a French architect, thought that buildings should function as "machines for living in" where architecture should be treated like the mass-production of products. This resulted in many high-rise blocks of flats with repetitive 'cubes' as living spaces. Architect Ludwig Mies van der Rohe adopted the motto "less is more" to describe

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his minimalist aesthetic of flattening and emphasising the building's frame, eliminating interior walls and adopting open-plan living spaces.

Bauhaus Modernist (1919-1933)

The German economy was in a state of collapse following Germany's defeat in the First World War. A new school of art and design was opened in Weimar to help rebuild the country and form a new social order. Walter Gropius was appointed to head the new institute and named it Bauhaus meaning 'house for building', which was to combine all the arts in ideal unity.

Philosophy

Philosophy The central idea behind the teaching at the Bauhaus was a range of productive workshops where students were actively encouraged to be multi-disciplined and trained to work with industry. The Bauhaus contained a carpenters' workshop, a metal workshop, a pottery, and facilities for painting on glass, mural painting, weaving, printing, and wood and stone sculpting. Gropius saw the necessity to develop new teaching methods and was convinced that the base for any art was to be found in handcraft: "The school will gradually turn into a workshop." Indeed, artists and craftsmen directed classes and production together at the Bauhaus in Weimar. This was intended to remove any distinction between fine arts and applied arts. The Bauhaus workshops successfully produced prototypes for mass Production: from a single lamp to a complete dwelling.

The Bauhaus school disbanded in 1933 when Adolf Hitler and the Nazi party rose to power in Germany before the start of the Second World War. Many Bauhaus leaders, including Gropius, emigrated to the United States to avoid persecution, where they continued to practice. The term 'International Style' was applied to this American form of Bauhaus architecture.



Style

- **'Form follows function'** - Bauhaus featured functional design as opposed to highly decorative design. Designers produced high-end functional products with artistic pretensions which primarily worked well but also looked good. Simple, geometrically pure forms were adopted with clean lines and the elimination of unnecessary clutter.
- **'Products for a machine age'** - Products respected the use of modern materials such as tubular steel and mechanised mass production processes. As a result products looked like they had been made by machines and were not based upon natural forms as with previous movements.
- **'Everyday objects for everyday people'** - Consumer goods should be functional, cheap and easily mass-produced so that ordinary working-class people could afford them.

Marcel Breuer (1902-1981)

Marcel Breuer was born in Hungary and worked in an architect's office in Vienna before going to Weimar to study at the Bauhaus from 1920 to 1924. He became the manager of a furniture workshop, stressing the combination of art and technology, and created his best-known piece called the 'Wassily' chair. It was here that he met the constructivist artist Wassily Kandinsky, but despite popular belief, the chair was not actually designed for Kandinsky. The Wassily chair, also known as the Model B3 chair, was designed by Breuer in 1925-1926. Kandinsky had simply admired the completed design, and Breuer fabricated a duplicate for Kandinsky's personal quarters. The chair became known as "Wassily" decades later, when it was re-released by an Italian manufacturer who had learned of the Kandinsky connection in the course of its research on the chair's origins.



The Wassily chair was revolutionary in the use of the materials (bent steel tubes and leather) and methods of manufacturing. The design was only technologically feasible because a German steel manufacturer had recently perfected a process for mass-producing seamless steel tubing. Previously, steel tubing had a welded seam that would collapse when the tubing was bent. The Wassily chair, like many other designs of the modernist movement, has been mass-produced since the 1960s, and as a design classic is still available today. In 1937, Breuer emigrated to the United States and received a professorship at the School of Design at Harvard University. In 1946 he founded his own company in New York, Marcel Breuer & Associates, which he managed until his retirement in 1976.



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Bauhaus Modernist (1919-1933)	Marcel Breuer (1902-1981)
Key points: <ul style="list-style-type: none"> • Created in Germany, just before WW2, after WW1 • Bauhaus means "House for building." • Functionalism - Things need to be functional, highest priority • Reduction in decorative frills. 	Key points: <ul style="list-style-type: none"> • He liked the combination of art and technology. • He's famously known for his 'Wassily' chair. • The 'Wassily' chair was only possible because a German manufacturer had recently perfected the art of mass-produced bending of metal tubes. • He then immigrated to the USA where he obtained a professorship in School of Design at Harvard
Style: <ul style="list-style-type: none"> • Form follow Function • Geometrically pure, straight lines • The machine aesthetic 	

Art Deco (1925-1939)

Philosophy

The term Art Deco is widely used to describe the architectural and decorative arts style that emerged in France in the 1920s. It took its name from the 1925 Exposition des Arts Decoratifs held in Paris to celebrate the arrival of a new style in applied arts and architecture. It was an eclectic style that drew on tradition and yet simultaneously celebrated the mechanised, modern world. It embraced both hand-crafted and machine production, exclusive works of high art and mass-produced products in affordable materials.

Art Deco reflected the ever widening needs of the contemporary world. Unlike the stark functionalist principals of Modernism, it responded to the human need for pleasure and escape. Art Deco was an opulent style, and its lavishness is attributed to reaction to the forced austerity imposed by the First World War. Geometric forms and patterns, bright colours, sharp edges, and the use of expensive materials, such as enamel, ivory, bronze and polished stone are well-known characteristics of this style, but the use of other materials such as chrome, coloured glass and Bakelite also enabled Art Deco designs to be made at low cost. This eclectic and elegant style soon became the popular face of modernism and its influence was witnessed world-wide.



Style

- **Style Deco Geometric forms** - Popular themes in Art were trapezoidal, zig-zagged, geometric fan motifs. Sunburst motifs, for example, were widely used in such varied contexts as ladies' shoes, radiator grilles, the auditorium of the Radio City Music Hall, and the spire of the Chrysler Building.
- **Primitive arts** - The simplified sculptural forms of African, Egyptian and Aztec Mexican art and architecture influenced contemporary designers to omit inessential detail. The discovery of Tutankhamun's tomb in 1922 and subsequent exhibition sparked the world's interest in all that was ancient Egyptian and Art Deco responded with some quite literal interpretations.
- **Machine age** - The Art Deco style celebrates the machine age through explicit use of man-made materials (aluminium, glass and stainless steel), symmetry and repetition. Architecture celebrated man's technological achievements in building skyscrapers and ocean liners.

Eileen Gray (1879-1976)

Gray was born in Ireland to a wealthy family of artists and began her university career at the Slade School of Fine Arts in London as a painter. She eventually left painting to study lacquer work under the guidance of Japanese lacquer craftsman, Sugawara. In 1913, she held her first exhibition, showing some decorative panels at the Salon des Artistes Decorateurs in Paris. Here she successfully combined lacquer and rare woods, geometric abstraction and Japanese-inspired motifs into her work.



During the First World War she remained almost permanently in London and only returned to Paris in 1918. Until 1919 she worked as an independent furniture designer, and thereafter as an interior decorator. Her interior designs generated a great deal of praise in the press - amongst her admirers was Walter Gropius, the founder of the Bauhaus. In 1922 she opened the Jean Desert gallery as a showcase for her own designs.

Shortly thereafter, persuaded by Le Corbusier and her lover Badovici, she turned her interests to architecture. In 1924 Gray and Badovici began work on their vacation house, E-1027 in southern France. This is considered to be her first major work, successfully blurring the border between architecture and decoration with a highly personalised design to fit in with the lifestyle of its intended occupants.

Component 1: Principles of Design and Technology

E-1027 is a codename that stands for the names of the couple: E for Eileen, 10 for Jean (the tenth letter of the alphabet), 2 for Badovici and 7 for Gray. Gray designed the furniture as well as collaborated with Badovici on its structure. Her circular glass E-1027 table and rotund Bibendum armchair were inspired by the recent tubular steel experiments of Marcel Breuer at the Bauhaus. Both pieces of furniture have become design classics and are still produced to this day.

Le Corbusier visited E-1027 on numerous occasions and admired her work very much. Unfortunately for Gray, Le Corbusier loved it so much that he was moved to add his own touch to the clean white villa, painting a series of colourful wall murals, an act which Gray considered to be vandalism.



Art Deco (1925-1939)	Eileen Gray (1879-1976)
<p>Key points:</p> <ul style="list-style-type: none"> • Popular modernism • It's a reaction to post-war (WW1) – Opulent architecture • In favour of a mechanical modern world. 	<p>Key points:</p> <ul style="list-style-type: none"> • Went to Slade school of Fine arts in London. • Like Japanese/French art styles at the time. • She started with art, then moved onto architecture. • Inspired by Marcel Breuer
<p>Style:</p> <ul style="list-style-type: none"> • Symmetry, repetition and sharp edges • Zig-zagged geometric patterns • Inspired by ancient Egypt. • Bright Colours • Use of expensive materials 	

Streamlining (1935-1955)

Philosophy

Towards the end of the Art Deco period a new style emerged known as Streamline Moderne, influenced by the modern aerodynamic designs derived from advancing technologies in aviation and high-speed transportation. This was a period of new materials and mass-production processes that could produce more refined products. It was an age when people were looking excitedly to the future and even into outer space.

Streamlining is the shaping of an object, such as an aircraft body or wing, to reduce the amount of drag or resistance to motion through a stream of air. A curved shape allows air to flow smoothly around it. Therefore, in order to produce less resistance, the front of the object should be well rounded and the body should gradually curve back from the midsection to a tapered rear section - a classic teardrop design. Aerodynamics had been considered by designers for use with automobiles since the turn of the century but it wasn't until the 1930s that new materials and processes were available for cost-effective production. Soon both American and European industrial designers were producing experimental 'teardrop'-based concepts.. These attractive teardrop shapes were enthusiastically adopted within Art Deco, even applying streamlining techniques to domestic appliances such as radios, vacuum cleaners and refrigerators. Although efficient aerodynamics are not a key feature of many products, the combination of streamline form and modern materials made them stand out from their competitors and therefore more appealing to a growing consumer society.



In the 1950s came the 'Space Age' and the 'Atomic Age' and with it the 'Googie' style of architecture. Googie epitomises the spirit of a generation looking excitedly towards a bright, technological and futuristic age, characterised by space-age designs that depict motion such as boomerangs, flying saucers, atoms and parabolas.

Style

- **Teardrop shape** - With the sleek, efficient forms of airliners and marine life as inspiration, the form adopted as perfect aerodynamicism was that of the teardrop; with the round end being the front. This aerodynamic form became the new aesthetic direction and guided the design of modern products.
- **Futuristic design** - Science fiction provided optimism for a new and better future with sleek rocket shapes and atom designs.

Component 1: Principles of Design and Technology

Raymond Lowey (1893-1986)

Loewy was one of the best-known industrial designers of the 20th century. Born in France, he spent most of his professional career in the United States where he influenced countless aspects of American life from transportation to commercial art.



Loewy launched his career in industrial design in 1929 when a British manufacturer of duplicating machines commissioned him to improve the appearance of one of their products. In three days, the 28-year-old Loewy designed the shell that was to encase these duplicators for the next 40 years. In doing so he was the first designer to transform the look of a product by streamlining, which he referred to as "beauty through function and simplification". Loewy is often referred to the 'father of industrial design' as it was he who first promoted the idea that large corporations could hire industrial designers to provide outside advice on the development of their products. He demonstrated the practical benefits derived from his functional styling, stating: "Success finally came when we were able to convince some creative men that good appearance was a saleable commodity, that it often cut costs, enhanced a product's prestige, raised corporate profits, benefited the customer and increased employment."

During the 1930s, Loewy established a relationship with the Pennsylvania Railroad, and his most notable designs for the firm were their streamlined passenger locomotives. The GG-1 electric locomotive demonstrated on an even larger scale the efficiency of industrial design. The welded shell of the GG-1 eliminated tens of thousands of rivets, resulting in improved appearance, simplified maintenance, and reduced manufacturing costs. As the first welded locomotive ever built, the GG-1 led to the universal adoption of the welding technique in their construction. During this period Loewy also began a long and productive relationship with US car-maker Studebaker, producing the iconic bullet-nosed cars as well as modernising their logo design. Loewy's car designs incorporated new technological features; introducing slanted windshields, built-in headlights and wheel covers in his designs, he also advocated lower, leaner and more fuel-efficient cars long before fuel economy became a concern. He was still designing for Studebaker in the 1960s when they launched his most successful car: the 'Avanti' (Italian for forward).

As a commercial artist he is credited with designing the classic 'Lucky Strike' cigarette packaging. By changing the package background from green to white, he reduced printing costs by eliminating the need for green dye. In addition, by applying the red Lucky Strike target on both sides of the package, he successfully increased the product visibility and, ultimately, product sales. Other successful projects included the design of the Shell, Exxon and BP logos for the petroleum giants. From 1967 to 1973 Loewy was commissioned by NASA as a habitability consultant for the Saturn-Apollo and Skylab projects where he helped design the interior living spaces for spaceships. Proven time and again, Loewy's design principles continue to be relevant years later.



Streamlining (1935-1955)	Raymond Lowey (1893-1986)
<p>Key points:</p> <ul style="list-style-type: none"> • Consumerism and Style • New prosperity and widened consumer choice • Celebrating speed and efficiency • People at the time were hyped about the future, air travel and space exploration 	<p>Key points:</p> <ul style="list-style-type: none"> • Born in France, spent most of his time in the USA. • Influenced by the American life-style. • He likes "Beauty through Simplification." • His work mixed Art Deco with Streamlining • He worked with a lot of multinational companies like NASA where he was later employed at. • He spent time streamlining many items • Streamlining allowed for greater speed and less drag.
<p>Style:</p> <ul style="list-style-type: none"> • Aerodynamics • Tear-drop shape • Futuristic style 	

Component 1: Principles of Design and Technology

Memphis (1981-1987)

Philosophy

The Memphis group comprising Italian designers and architects who created a series of highly influential products in the 1980s. Founder member Ettore Sottsass disagreed with the approach of the time and challenged the idea that products had to follow conventional shapes, colours, textures and patterns. They drew inspiration from such movements as Art Deco and Pop Art, styles such as the 1950s Kitsch and futuristic themes. Their concepts were in stark contrast to so-called 'good design'. On the launch of the Memphis furniture group in 1981 Sottsass challenged conventional taste by stating: "Every journalist reacted by saying that the furniture was bad taste. I think it's super taste. It is Buckingham Palace that is bad taste. Memphis relates to the actual world; we are quoting the present, and the future." The work of the Memphis Group has been described as vibrant, eccentric and ornamental. It was conceived by the group to be a 'fad' that, like all fashions, would very quickly come to an end. In 1988, Sottsass dismantled the group.



Style

- **Bold, clashing colours** – seemingly haphazard arrangements of geometric forms and the use of plastic laminate.

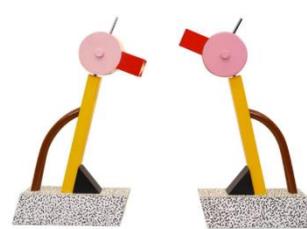
Ettore Sottsass (1917-2007)

Ettore Sottsass was one of the leading members of the Memphis Group founded in 1981 with a group of recently graduated designers. The group's main aim was to revive Radical Design. The products created by the Memphis group included limited production creations of unusual objects and functional designs. Most products featured plastic laminate surfaces, bright colours and bold patterns. Sottsass and the Memphis Group were making a political statement. They attempted to break down the barriers between high class and low class. To some, this concept was alien but to others it offered freedom.



The Austrian-born designer Ettore Sottsass has been described as 'a forward-looking designer who is also mischievous!' He began his career by studying architecture at the famous Turin Polytechnic. He was a student there from 1935 until 1939. Sottsass proved to be a talented student who wrote articles on art and interior design together with the Turin designer Luigi Spazzanpan. On leaving college Sottsass joined the Italian army from 1942 until 1945. After the war he worked for a group of architects before setting up his own Milan based office 1947, which he called the Studio.

Throughout his remarkable career Sottsass drew inspiration from a variety of sources such as popular culture, other cultures and of course his own travelling experiences. His work was colourful and humorous in contrast to the black, modern products of the 1980's. It could never be accused of being bland and dull. In the 1970's he was a leading figure of the 'Radical Movement' and played a very important role in 'Post Modernism' in the 1980s.



Memphis (1981-1987)	Ettore Sottsass (1917-2007)
Key points: <ul style="list-style-type: none"> • Challenged the idea that products had to follow conventional shapes, colours, textures and patterns. • Described as vibrant, eccentric and ornamental. 	Key points: <ul style="list-style-type: none"> • Leading member of the Memphis Group • Drew inspiration from a variety of sources such as popular culture, other cultures and of course his own travelling experiences. • Played a very important role in 'Post Modernism' in the 1980s.
Style: <ul style="list-style-type: none"> • Bold, clashing colours • Art Deco and Pop art inspired • Geometric forms 	

Component 1: Principles of Design and Technology

Post-modernism (1975—Present)

Philosophy

The term 'post-modernism' was first coined by architect Charles Jencks. He used it to criticise the functionalism of the Modernism movement and to describe the eclectic new design styles being developed by a whole range of contemporary architects and designers. The debate regarding whether the term post-modernism, meaning 'after modernism', is appropriate still rages to this day as it does not seem to encompass the range of contemporary thinking and design styles. Indeed, to many the modern movement has not ended as a lot of its ideals are still in use today. The movement of Post-modernism began with architecture, as a reaction against the perceived blandness and hostility present in modernist architecture as preached by the Bauhaus. Its philosophy of an ideal perfection, harmony of form and function and dismissal of decoration was at odds with contemporary designers who wanted individualism and personality back into design.



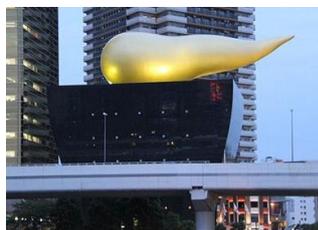
Style

- **Humour and personality** - Products were bright and colourful like children's toys, often including unnecessary decoration in an attempt to give static objects personality. By providing products with personality it made them more appealing to the consumer who wanted to express their individuality.
- **'Retro' design** - Designs that take inspiration from past movements and styles and re-interpret them in a modern way. Alternatively, the copying of old designs but manufactured from modern materials and incorporating modern technology to satisfy the trend in nostalgia.
- **Deconstruction** - A development in architecture where the surface structure of a building is distorted so that it becomes non-rectangular. The finished visual abstract and non-symmetric appearance gives the impression of controlled chaos.

Philippe Starck (1949-Present)

Philippe Starck is a French designer known since the start of his career in the 1980s for his interior, product, industrial and architectural design including furniture. While working for Adidas, Starck set up his first industrial design company, Starck Product. He began working with manufacturers in Italy; Driade, Alessi, Kartell and internationally; including Austria's Drimmer, Vitra in Switzerland and Spain's Disform. His concept of democratic design led him to focus on mass-produced consumer goods rather than one-off pieces, seeking ways to reduce cost and improve quality in mass-market goods.

Starck's output expanded to include furniture, decoration, architecture, street furniture, industry, bathroom fittings, kitchens, floor and wall coverings, lighting, domestic appliances, utensils (including a juice squeezer and a toothbrush), tableware, clothing, accessories (shoes, eyewear, luggage, watches) toys, glassware (perfume bottles, mirrors), graphic design and publishing, even food (Panzani pasta, Lenôtre Yule log), and vehicles for land, sea, air and space (bikes, motorbikes, yachts, planes). The buildings he designed in Japan, starting in 1989, went against the grain of traditional forms. The first, Nani Nani, in Tokyo, is an anthropomorphic structure, clad in a living material that evolves over time.



Post-modernism (1975—Present)	Philippe Starck (1949-Present)
Key points: <ul style="list-style-type: none"> • Opposes Modernism • They think 'More is more' rather than the Modernism 'Less is more', they think 'Less is bore!' 	Key points: <ul style="list-style-type: none"> • He's a French designer • He's all for mass-production, he had chair and toothbrushes mass-produced • He's even produced a mouse for Microsoft
Style: <ul style="list-style-type: none"> • Humour and personality • Retro Design • Deconstruction 	

6 – Effects of technological developments

6.1 Technological developments

Current and historical technological developments that have had an effect on the work of designers and technologists and their social, moral and ethical impacts:

6.1 (a) Mass production – the consumer society

Over the past 100 years, scientific breakthroughs and technological innovations have radically changed the human experience. Today the world is awash in material goods and a higher standard of living for increasing numbers. We live longer, have access to increasingly sophisticated entertainment and modes of communication, and travel greater distances. In short, we are the greatest consumers in the history of life on earth. Yet we seem to be less happy and more anxious.

We are surrounded by a manufactured world. Almost everything we touch or use in our homes, our garages, our offices is the by-product of an intense and complex industrial system: from potato to potato chip, cowhide to seat cover, petroleum to plastic pen. Ours is a world of mass production. Clothes, furniture, toys, cars, food are produced in large factories. Because only a very few of us participate in the actual making of these everyday items, we tend to take their existence for granted; it is as if they magically appear on the shelves of our ubiquitous superstores. So, just as we tend not to think of the farmer or farm worker in the field who grows, picks and sorts our fresh foods, so we are oblivious to the story line behind almost everything we use in our daily lives.

Built-in obsolescence

Built-in or planned obsolescence is when a product is deliberately designed to have a specific life span. This is usually a shortened life span. The product is designed to last long enough to develop a customer's lasting need. The product is also designed to convince the customer that the product is a quality product, even though it eventually needs replacing. In this way, when the product fails, the customer will want to buy another, up to date version.



Take for example a washing machine. Built-in obsolescence means that the washing machine is designed to last about two years, before it breaks down outside the guarantee time. Most of the parts have been manufactured from quality materials with the exception of some vital parts. Two years after purchase, the washing machine will only need minor inexpensive repairs. However, between 4 to 5 years the vital parts begin to wear out and a replacement machine is required.

For built-in obsolescence to work, the customer must feel that they have had value for money. Furthermore, they must have enough confidence in the company, to replace the original washing machine with the modern equivalent machine, from the same manufacturer.

Form of obsolescence	Description	Example
Technological	Occurs mainly in the electronics industries where companies are forced to introduce new products with increased technological features as rapidly as possible to stay ahead of the competition.	Mobile phones with photo capability superseded by phones with video capture.
Postponed	Occurs when companies launch a new product even though they have the technology to realise a better product at the time.	When Sony launched its PS3, did it know what its next generation games console would look like?
Physical	Occurs when the very design of a product determines its lifespan	Disposable or consumable items such as light bulbs and ink cartridges.
Style	Occurs due to changes in fashion and trends where products seem out of date and force the customer to replace them with current 'trendy' goods.	High street Summer/Winter fashion collections. Football clubs updating their kits every season.

The effect mass production has on employment

Mass production processes, as a result of the industrial revolution, meant that the craftsman was replaced by low-skills workers in highly mechanised factories. What started out as a wonderful opportunity for ordinary people to find work and gain access to inexpensive consumer products ended in misery for many. Low skills equalled low wages and the employment of women and children in 'sweatshop' type factories. The resulting poverty resulted in workers' uprisings and the development of trade unions aimed at combating poor living conditions, poverty and the increasing pollution brought about by industrialisation.

Although working conditions have generally improved, modern mass production still has some negative social consequences. The use of highly automated production and assembly lines has reduced the workforce required in many factories. The resulting jobs can be divided into two main categories: high-skills technical roles and low-skilled manual roles. Higher paid technical roles are required to set up and maintain machinery. Low-skilled and often low paid workers are utilised on production lines for specialist repetitive tasks, which can lead to very poor job satisfaction and morale.



6.1 (b) The 'new' industrial age of high-technology production

We stand on the brink of a technological revolution that will fundamentally alter the way we live, work, and relate to one another. In its scale, scope, and complexity, the transformation will be unlike anything humankind has experienced before.

The First Industrial Revolution used water and steam power to mechanise production. The Second used electric power to create mass production. The Third used electronics and information technology to automate production. Now a Fourth Industrial Revolution is building on the Third, the digital revolution that has been occurring since the middle of the last century. It is characterized by a fusion of technologies that is blurring the lines between the physical, digital, and biological spheres. The speed of current breakthroughs has no historical precedent. When compared with previous industrial revolutions, the Fourth is evolving at an exponential rather than a linear pace. Moreover, it is disrupting almost every industry in every country. And the breadth and depth of these changes herald the transformation of entire systems of production, management, and governance.

The possibilities of billions of people connected by mobile devices, with unprecedented processing power, storage capacity, and access to knowledge, are unlimited. And these possibilities will be multiplied by emerging technology breakthroughs in fields such as artificial intelligence, robotics, the Internet of Things, autonomous vehicles, 3-D printing, nanotechnology, biotechnology, materials science, energy storage, and quantum computing.

Computers and the development and manufacture of products

CIM systems incorporating CAD and CAM have revolutionised modern manufacturing and the print industry. The digital age has brought about change to which business has responded by providing quick-turnaround jobs to meet client needs. Printers are capable of producing short full-colour runs with extremely fast delivery times and product designers are able to drastically reduce development times and costs. On-demand printing quickly supplies the exact amount of copies to satisfy each customer's needs. The use of computers in pre-press means that information can be stored and transferred digitally so designs can be quickly developed in consultation with the client. Once designs are finalised, printing plates can quickly be produced using computer-to-plate (CTP) technology. This cuts out the long process of producing printing plates and instead data is transferred directly to a laser engraver that forms the plate. Printing costs can be significantly reduced with digital printing machines that can operate up to 14,400 pages per hour. Digital printing is well suited to the production of short print runs as it does not require the making of printing plates, unlike commercial printing processes such as offset lithography. In post-press, the printed materials can be die-cut, folded, glued or bound using automated machinery with efficient workflows.



Miniaturisation of products and components

The most important technological development in recent years has been the field of microelectronics. Not only have products reduced in size through technological advances but multi-functional products have become possible. For example, the mobile phone has reduced in size considerably from models first introduced in the 1980s, when most were too large to be carried in a jacket pocket so they were typically installed in vehicles as car phones. The miniaturisation of mobile phones has been possible due to three key developments.

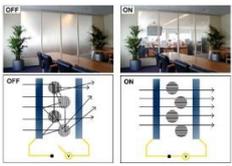
- **Advanced integrated circuits (ICs)** or microprocessors that allow more circuitry to be included on each microchip, increasing functionality and power.
- **Advanced battery technology** including Lithium-Ion rechargeable batteries, providing a lightweight means of storing a lot of energy resulting in smaller and thinner fuel cells.
- **Advanced liquid crystal displays (LCDs)** enabling colour screens that are thinner and brighter and require much smaller current, meaning greater energy efficiency and slimmer housings.



The widespread use of these technologies has also led to advances in manufacturing that have reduced unit costs considerably, enabling low-cost electronic products. The mobile phone is now much more than a telephone - it has become multi-functional. Communication, entertainment and computing services are converging within the same device, offering substantial choice to consumers. Mobile phones often have features beyond sending text messages and making voice calls. Product convergence has enabled Bluetooth connectivity, Internet access, built-in cameras and camcorders, games and MP3 players to be included on a single device.

The use of smart materials and products from innovative applications.

The continued development of smart materials has seen them being applied to a whole range of innovative products and systems where their ability to respond to changes and return to their original state is a real advantage.

Smart material	Application	Advantages	Disadvantages
Smart glass 	Used to change light transmission properties of windows or skylights when a voltage is applied i.e. changes opacity from transparent to translucent.	+ Controls amount of heat passing through a window, saving energy costs. + Provides shade from harmful UV rays. + Provides privacy.	– Expensive to install. – Requires constant supply of electricity. – Speed of control. – Degree of transparency.
Shape memory alloys (SMAs) 	Used in spectacle frames as the crystal structure of this advanced composite, once deformed, can regain or 'remember' its original shape, e.g. Memoflex glasses.	+ Superelasticity — extremely flexible so can be bent or 'sat on' without permanently deforming. + Immediately recovers original shape. + Lightweight and durable — alloy contains titanium.	– Not unbreakable. – More expensive than similar polymer frames.
Thermochromic pigments 	Combined with polymers and used in 'chameleon' kettles, which change colour when boiling (bright pink) and return to original colour when cool (bright blue).	+ Immediate visual indication of temperature. + Safety feature. + Aesthetic 'novelty' appeal.	– Limited colour range. – Not possible to engineer accurate temperature settings to colour changes.
Smart fluid/ oils/grease 	Used in a car's suspension system to dampen the ride depending upon road conditions, e.g. second-generation Audi TT. The fluid contains metallic elements that alter the viscosity of the fluid when a magnetic field is applied.	+ Improves handling and road-holding as it adapts to road. + Better and faster control.	– More expensive than traditional systems.

Thermochromic liquid crystals

Thermochromic liquid crystals are used in a number of applications, including forehead thermometers, battery test panels and special printing effects for promotional items. In the case of a forehead thermometer, a layer of conductive ink is screen printed on to the reverse of the thermometer strip - this area makes contact with the forehead. On top of the conductive ink is a layer of normal ink that conveys the temperature gauge colour bars. Finally, there is the thermochromic layer, which is black when cool. By pressing the thermometer to the forehead, the temperature generated turns the thermochromic ink translucent. This reveals the temperature gauge colour bars, which are printed in normal ink. Depending on inner body temperature, most or all of the thermochromic ink will heat to the temperature needed to become translucent. The same process applies to battery test panels, where the electrical charge of the battery generates the heat required.



Piezoelectric crystals

A piezoelectric crystal is a material that expands and contracts when electric current is applied. The piezoelectric effect converts this mechanical stress or vibration into electrical signals and vice versa. Computer manufacturer Epson, for example, uses piezoelectric crystal technology in its inkjet printers. A piezoelectric crystal is located at the back of the ink reservoir of each nozzle. The crystal receives a tiny electric charge that causes it to vibrate. When the crystal vibrates inwards, it forces a tiny amount of ink out of the nozzle. When it vibrates out, it pull some more ink into the reservoir to replace the ink sprayed out.



Piezoelectric crystals installed in shoes.

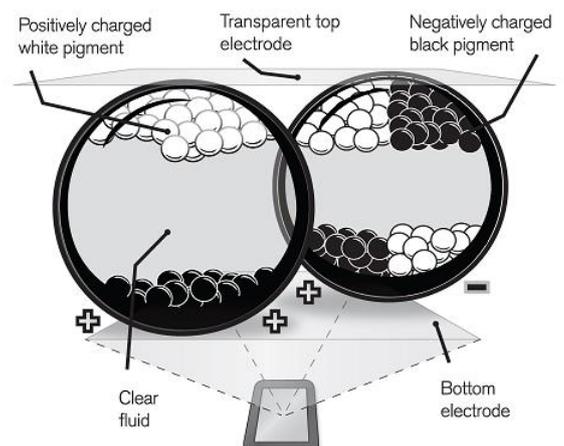
Smart ink

Smart ink, also known as electronic ink or electronic paper is a display technology designed to mimic the appearance of ordinary ink on paper. Electronic paper was developed in order to overcome some of the limitations of computer monitors. For example, the backlighting of monitors is hard on the human eye, whereas electronic paper reflects light just like normal paper. It is easier to read at an angle than flat screen monitors. It is lightweight, durable, and highly flexible compared with other display technologies, though it is not as flexible as paper. Smart ink is currently being developed for applications such as electronic books, capable of storing digital versions of many books. A major advantage of smart ink is that the pixels have an inherently stable 'memory effect' that requires no power to maintain an image. Displays only draw on battery power when text is refreshed, which means they can display about 10,000 pages before the batteries need changing. Further technological developments will include electronic newspapers where headlines can be constantly updated and animated images and video clips used.



How smart ink works

Each pixel point on the display is a tiny pit containing a small number of black and white beads, each of which is about as wide as a human hair. The white beads are positively charged and the black beads negatively charged. Each pit is topped with a transparent electrode and has two other electrodes at its base. Altering the charge on the base electrodes makes either white or black beads leap to the top of the pit forming either a blank or black spot on the larger display. Making one base electrode positive and the other negative creates a grey spot.



6.1 (c) The global marketplace

The need to be competitive means that many companies sell their products all over the world. It can sometimes be a problem to design for unfamiliar markets or design products that will sell across different countries. Many companies employ design teams situated throughout the world so they can design for a particular local market or culture. Other companies use focused market research to discover the needs of specific markets.

Multinational companies in developed and developing countries

Offshore manufacture is a driving force in the global marketplace. There is an increased awareness by multinational companies based in developed countries (usually in the West and Australia) of the value of offshore manufacturing as a vital strategic tool. Many companies will draw upon the individual expertise of other countries to develop new products, especially in the field of technology.

Companies are relocating to less-developed countries such as India, China and former Soviet nations and outsourcing their work. Modern corporate buildings and industrial estates are sprouting up in these countries to supply the new demand for outsourcing and offshore manufacturing. Initially jobs in developing countries were created through the manufacture of shoes, cheap electronics and toys, and subsequently simple service work such as processing credit card receipts. Now all kinds of 'knowledge work' and manufacturing can be performed almost anywhere. For example, there is a trend for call centres dealing with the UK public to be based in India.

The driving forces are digitisation, the Internet and high-speed data networks that cover the entire globe. Design data can simply be sent to another country for manufacture or localised expertise can provide the design and development of products. Why do multinationals manufacture offshore, or outsource? The answer is quite simple: it costs them less. It is now possible to receive the same quality work at a fraction of the cost than if Western companies manufactured in their own country. For example, mould-making for the purpose of injection moulding is generally much more affordable in China than in the West (about 50% lower in China, 30% lower in Taiwan). In addition, by having bases in developing countries it is possible to gain greater access to expanding overseas markets.

Obviously this calls into question certain ethical issues such as large-scale unemployment in developed countries and exploitation of labour in developing countries. For instance, why would a British-based multinational company continue to pay the minimum wage to its UK employees when they could employ Indian or Chinese labour for 50-60% less? However, workers in developing countries may not be given the opportunities for promotion, pay rises, company benefits, union membership and working conditions that their Western colleagues demand as basic human rights. As multinationals build centres of operation and factories in these areas the local workforce is displaced from their traditional trades and become more dependent upon the largely unskilled labour that many industrial processes require.

Local and global production.

Local and global production Issues relating to local and global production are concerned with the effects of the global economy and of multinationals on quality of life, employment and the environment. Whilst the headquarters of multinationals are often located in developed countries, some multinationals are based in developing countries. Though economic regeneration is generally welcomed by the governments, developing countries, there are also a number of negative effects on the local population.

Advantages	Disadvantages
<ul style="list-style-type: none"> + Economic regeneration of local areas through increased employment in manufacturing and service industries. Improvement in living standards through career development. + Physical regeneration of local area through development of infrastructure, transportation and/or local amenities. + Widening of the country's economic base and enabling of foreign currency to be brought into the country, which improves their balance of payments. + Enabling of the transfer of technology that would be impossible without the financial backing of multinationals. 	<p>Environmental issues:</p> <ul style="list-style-type: none"> – Increased pollution and waste production as a result of manufacturing. – Destruction of local environment to build factories, processing plants, infrastructure, etc. <p>Employment issues:</p> <ul style="list-style-type: none"> – Lower wages than workers in developed countries where a minimum wage operates. – Promotion restrictions as managerial roles occupied by employees from developed countries. – No unions for equal rights issues including unfair dismissal/hire and fire. – Lower safety standards when using 'sweat shops'. – devaluing of traditional craft skills, replacement by repetitive 'machine minding' tasks – Local community can become dependent on multinationals, leaving community devastated if the multinational pulls production.

7 – Safe working practices, potential hazards and risk assessment

7.1 (a) Safe working practices

Before you can use equipment and machines or attempt practical work in a workshop you must understand basic health and safety rules. Safety in the workshops is subject to a number of various risk assessments and safe codes of working practices which have to be observed and adhered to by all workshop users and enforced by the person in charge of these areas. Due to high risk activities taking place in the workshops access to these areas is restricted to authorised personnel only. No other person may enter the workshops without permission.

Here are some examples of rules and regulations that are designed to keep people safe in potentially hazardous environments like workshops.

Workshop equipment and tools

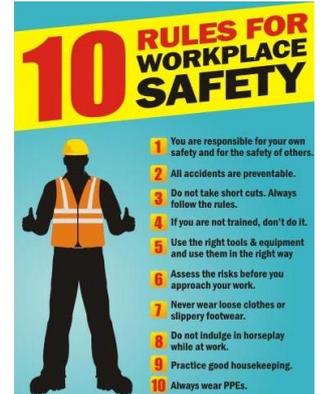
- No machine may be used or work undertaken unless the person in charge is satisfied that the person is capable of doing so safely. If equipment is fitted with guards these must be used. Equipment must never be used if the safety guards have been removed.
- Any person working in the workshop must have read and signed the appropriate risk assessment if the work or equipment they are using has been risk assessed. Risk assessments are kept nearby.
- Grinding machines shall only be operated by technical staff and eye protection must be worn.
- Service records of all machine tools and equipment must be kept. They must list the date of any service/repair and name of the person responsible for carrying it out. Faults which cannot be repaired immediately should be reported to the person in charge and a note should be attached to the machine where it is clearly visible indicating that the equipment is out of order.
- All portable appliances must be regularly inspected and tested for electrical safety - Portable appliance testing (PAT)
- All air receivers must be subject to a thorough examination at the statutorily required intervals.
- Local Exhaust Ventilation (LEV) must be used. The LEV systems must be subjected to a thorough inspection.
- No welding may be undertaken unless the person in charge is satisfied that the person is capable of doing so safely.
- During any welding operation the fume extraction system must be used.
- When using woodworking machines the dust extractor and face masks must be used.
- Equipment must be cleaned after use. Any materials, tools or equipment used must be tidied away.
- Precision measuring equipment, drills, etc. must be replaced in their appropriate cabinets after each working day.
- Tools and equipment must not be removed from the workshop without permission from the person in charge.

Workshop practices and personal protective equipment (PPE)

- Eating and drinking in the mechanical workshop areas are strictly prohibited.
- When working with machine tools or other equipment with rotating spindles, jewellery, loose clothing etc. are prohibited and long hair must be completely covered.
- Personal Protective Equipment (PPE) is supplied and must be used where necessary. Barrier cream, lab coats/overalls, eye and hearing protection, dust masks and safety shoes must be used as the work/risk assessment dictates.
- Lab coats/overalls and safety boots must be worn by technicians operating the machines.
- The gangway through the workshop must be kept clear. Any spillage must be cleaned up immediately.
- Do not carry loads such that the weight may be dangerous or vision obscured.
- No hazardous substance to health can be used before a COSHH risk assessment is undertaken and a safe system of work issued to the users.

Lone and out of hours working

- No lone working with hazardous equipment and/or materials is permitted. Such work can only be undertaken when there are at least two staff present in the workshop.
- Work cannot be carried out outside normal working hours if there is only one person in the workshop. Any exception from this rule will depend on the outcome of the risk assessment and the nature of work to be undertaken.



7.1 (b) Risk assessments

The Health and Safety Executive (HSE) advises employers to follow five steps when carrying out a workplace risk assessment:



Step 1: Identify hazards, i.e. anything that may cause harm

Employers have a duty to assess the health and safety risks faced by their workers. Your employer must systematically check for possible physical, mental, chemical and biological hazards. Common classification of hazards:

- **Physical:** e.g. lifting, awkward postures, slips and trips, noise, dust, machinery, computer equipment, etc.
- **Mental:** e.g. excess workload, long hours, working with high-need clients, bullying, etc.
- **Chemical:** e.g. asbestos, cleaning fluids, aerosols, etc.
- **Biological:** including tuberculosis, hepatitis and other infectious diseases

Step 2: Decide who may be harmed, and how

Identifying who is at risk starts with your organisation's own employees. Employers must also assess risks faced by agency and contract staff, visitors, clients and other members of the public on their premises.

Employers must review work routines in all the different locations and situations where their staff are employed. For example:

- Home care supervisors must take due account of their client's personal safety in the home, and ensure safe working and lifting arrangements for their own home care staff.
- In a supermarket, hazards are found in the repetitive tasks at the checkout, in lifting loads, and in slips and trips from spillages and obstacles in the shop and storerooms. Staff face the risk of violence from customers and intruders.
- In call centres, workstation equipment (i.e. desk, screen, keyboard and chair) must be adjusted to suit each employee.
- Employers have special duties towards the health and safety of young workers, disabled employees, night workers, shift workers, and pregnant or breastfeeding women.

Step 3: Assess the risks and take action.

This means employers must consider how likely it is that each hazard could cause harm. This will determine whether or not your employer should reduce the level of risk. Even after all precautions have been taken, some risk usually remains. Employers must decide for each remaining hazard whether the risk remains high, medium or low.

Step 4: Make a record of the findings.

Employers with five or more staff are required to record in writing the main findings of the risk assessment. This record should include details of any hazards noted in the risk assessment, and action taken to reduce or eliminate risk.

This record provides proof that the assessment was carried out, and is used as the basis for a later review of working practices. The risk assessment is a working document. You should be able to read it. It should not be locked away in a cupboard.

Step 5: Review the risk assessment.

A risk assessment must be kept under review in order to:

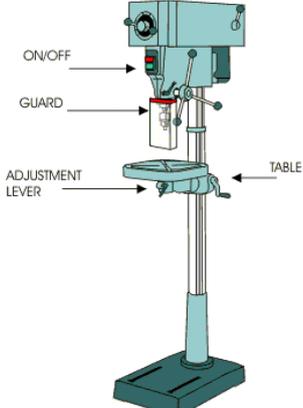
- Ensure that agreed safe working practices continue to be applied
- Take account of any new working practices, new machinery or more demanding work targets.

Hazard	Risk	Control Measure
Potential (of risk) from a substance, machine or operation	Reality (of harm from the hazard)	Action taken to minimise the risks to people

Component 1: Principles of Design and Technology

Example risk assessments

Hazard	Risk	People at risk	Control measure
Using a computer 	Repetitive strain injury (RSI)	User	<ul style="list-style-type: none"> • Keyboard should tilt to provide a comfortable typing position. • Use an ergonomic keyboard with wrist support. • Use an ergonomic mouse. • Take regular breaks to rest hands.
	Eye strain	User	<ul style="list-style-type: none"> • Adjust glare from monitor using brightness and contrast controls. • Use of an anti-glare screen fitted to monitor to reduce screen flicker. • Tilt or swivel monitor to reduce reflections. • Take regular breaks to rest eyes.

Hazard	Risk	People at risk	Control measure
Using a pillar drill 	Damage to eyes from flying debris	User/people in immediate area	<ul style="list-style-type: none"> • Use appropriate PPE i.e. safety specs or goggles, from flying debris immediate area • User fully briefed on use of machine (general machine safety), i.e. guards in position. • Appropriate supervision by teacher or technician. • Other students wait behind marked yellow lines or barriers when not using machine.
	Cuts from metal shavings	User	<ul style="list-style-type: none"> • Work clamped securely in vice (never held in hand) to prevent work shavings from catching and spinning. • Use of appropriate PPE, i.e. gloves. • Use a small 'stick' to remove large spiral shavings. • Place shavings into appropriate disposal container.

Hazard	Risk	People at risk	Control measure
Storage and use of solvent-based adhesives 	Burns from corrosive adhesives	User	<ul style="list-style-type: none"> • Use appropriate PPE including gloves and eye protection. • Users fully briefed on safe use of adhesives. • Appropriate supervision by teacher or technician. • Wash area immediately with warm soapy water - seek medical attention. • Eyes - seek medical attention immediately; use an eye bath
	Inhalation of VOC	User/people in immediate area	<ul style="list-style-type: none"> • Use only in well-ventilated areas, i.e. use extraction or open external vapours immediate area windows/doors. • Appropriate supervision by teacher or technician. • Use of face-mask or respirator. • If dizziness and nausea occur - vacate area immediately and seek medical attention.
	Storage	Technician and teaching staff	<ul style="list-style-type: none"> • Store in a secure metal cupboard. • Cupboard easily identifiable (yellow) with appropriate safety signage clearly displayed. • Staff to be fully briefed as to safe storage of adhesives. • Checks by technician on a regular basis.

8 – Features of manufacturing industries

8.1 Methods of Production

The scale of production is an important factor to be considered when developing any product. It has an impact upon all design and manufacturing decisions, including:

- the number of products or units manufactured
- the choice of materials and components
- the manufacturing processes, speed of production and availability of machinery and labour
- production costs, including the benefits of bulk buying, the use of standard components and eventual retail price.

Scale of production	Advantages	Disadvantages	Applications
<p>One-off Often referred to as job production and relates to 'tailor-made', bespoke or customised products. A key feature of one-off production is a single, often high-cost product that is manufactured to a client's specification. This kind of product may be relatively high-cost because a premium has to be paid for any unique features, more expensive or exclusive materials and time-consuming handcrafted production and finishing.</p>	<ul style="list-style-type: none"> + Made to exact personal specifications + Highly skilled craftsman ensures high-quality product + High-quality materials used. 	<ul style="list-style-type: none"> – Expensive final product in comparison to larger scales of production – Generally labour intensive and can be a relatively time-consuming process 	<p>Bespoke piece of furniture for particular situation Prototype and architectural models, shop signage, vinyl stickers for commercial vehicles, etc.</p>
<p>Batch Involves the manufacture of identical products in specified, predetermined 'batches', which can vary from tens to thousands. A key feature of batch production is flexibility of tooling, machinery and workforce to enable fast turnaround, so production can be quickly adapted to making a different product, depending on demand. Batch production often makes use of flexible manufacturing systems (FMS) to enable companies to be competitive and efficient. The use of computer-integrated manufacturing (CIM) systems involving automated machinery enables production 'downtime' to be kept to a minimum. Batch production results in lower unit cost than one-off production.</p>	<ul style="list-style-type: none"> + Flexibility in adapting production to another product + Fast response to market trends + Very good economies of scale in bulk buying of materials + Lower unit costs than one-off + Identical batches of products produced + Efficient manufacturing systems can be employed 	<ul style="list-style-type: none"> – Poor production planning can result in large quantities of products having to be stored, incurring storage costs – Frequent changes in production can cause costly re-tooling, reflected in retail price 	<p>Seasonal garden furniture Commercially printed materials, e.g. magazines and newspapers.</p>
<p>Mass Mass production (or high-volume production) of most consumer products makes use of efficient automated manufacturing processes and a largely unskilled workforce. Mass-produced products are designed to follow mass market trends, so the product appeals to a wide national and international target market. Production planning and quality control (QC) in production enables the manufacture of identical products. Production costs are kept as low as possible so the product will provide value for money.</p>	<ul style="list-style-type: none"> + Highly automated and efficient manufacturing processes + Rigorous QC ensures identical goods + Excellent economies of scale in bulk buying of materials + Increased production means that set-up costs are quickly recovered + Low unit costs + Reduced labour costs 	<ul style="list-style-type: none"> – High initial set-up costs – Inflexible; cannot respond quickly to market trends – Low-skilled workforce - low wages, repetitive nature of task leading to job dissatisfaction. – Ethical concerns of manufacturing in developing countries i.e. 'sweat shops'. 	<p>Electronic products, e.g. mobile phones and games consoles, commercial packaging</p>
<p>Continuous Continuous production is used to manufacture standardised mass-produced products that meet everyday mass-market demand. The production of a blow-moulded fizzy drinks bottle, for example, necessitates 24-hour production, 7 days a week to satisfy consumer demands for soft drinks. This type of production is highly automated and uses machines that can run continuously for long periods of time with breaks only for routine maintenance.</p>	<ul style="list-style-type: none"> + As mass production + Extremely low unit costs + Runs continuously 24 hours, 7 days a week 	<ul style="list-style-type: none"> – As mass production – Very little flexibility at all as production set up 24/7 	<p>Cans and bottles for the drinks industry Packaging, e.g. cans and bottles for the drinks industry.</p>

8.2 Quality monitoring systems

8.2 (a) Quality Control

QC is part of the achievement of quality assurance. It involves the actual activities used by a manufacturer to ensure a high-quality product is produced by means of inspection and testing.

Inspection

Inspection is the sampling and examination of components or products to check that they are within a specified tolerance. Tolerance is the degree to which a component is acceptable in order to function in accordance with its specification. For example, a drinks bottle must fit the machinery at the bottling plant for it to be held, moved and filled effectively, and must also hold the correct amount of liquid. A 54mm diameter bottle is likely to have a tolerance of +/- 0.8mm. If, when inspected and tested, a bottle measures between 53.2mm and 54.8mm, it would be within the agreed tolerance and would therefore be accepted. Any bottle that lies beyond this tolerance would be scrapped and recycled.

There are three main levels of inspection:

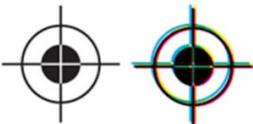
- **100% inspection** of all the units.
- **Normal inspection** using a sampling plan under ordinary circumstances. E.g. part of a sampling plan on a large print run of say 500,000 leaflets may involve every 1000th leaflet having its colours checked against the original.
- **Reduced inspection** using a sampling plan requiring smaller sample sizes than those used in normal inspection. Reduced inspection is used in some inspection systems as an economy measure when the level of submitted quality is 'sufficiently good'. This may be used on a continuous print production line such as a company producing chocolate wrappers. Because the print runs 24/7, there is no need to check the print quality meticulously.

Computer-aided inspection is possible by using a coordinate-measuring machine (CMM) for dimensional measuring. A CMM is a mechanical system designed to move a measuring probe to determine the coordinates of points on the surface of a workpiece. These machines are used to quickly and accurately measure the sizes and positions of features on mechanical parts, with tolerances as small as 0.0001 inches. Laser scanning systems are often used that can determine the coordinates of many thousands of points. This data can then be taken and used to not only check size and position, but to create a 3D model of the part as well using a CAD system. This technique is used for more complex 3D products and would not be used for the production of 2D graphic products where very close dimensional tolerances are rarely required.



Quality control in print runs

Paper is not an inert material — it reacts to changes in the environment, which may cause problems during a print run. Paper is affected dramatically by temperature and changes in humidity, which can cause it to curl. The relative humidity of the print room has to be controlled to ensure curl stability, which could affect the colour registration of the printed materials. Usually, when paper stock arrives at the print shop, it is kept in storage for a while in order for it to adapt to the relative humidity of the print room. During the print run itself, regular QC are made to ensure the quality of the printed materials.

Marks	Example	Definition
Registration Marks		The little circle with a cross through it is printed using every colour of the four-colour printing process. If they're being printed accurately, they should overlap precisely so the mark looks entirely black. Therefore if any of the colours are slightly offset (out of register) then they'll be displayed, showing the job isn't being printed correctly.
Crop Marks		These are small lines which show exactly where the finished page will be cut during the finishing process. They should display at the edge of each margin
Colour Bars		Colour bars are printed outside the trim area and are used for QC purposes by the printer. Squares of colour are printed on the area of the page to be trimmed off, which the printing press operator uses to check colour density with a densitometer. This checking process is automated by some printers, with digital scanners tracking the colour bars to ensure quality and consistency.

8.2 (b) Quality Assurance

Quality assurance (QA) systems are the planned activities used by the manufacturer to monitor the quality of a product from its design and development stage, through its manufacture, to its end use, and degree of customer satisfaction. In other words, QA is an assurance that the end product fulfils all of its requirements for quality.

- In the first instance, QA ensures a product is fit for purpose using thorough testing throughout the design and development stage.
- It includes regulation of the quality of raw materials and components in order to start production.
- QA systems monitor the quality of components, products and assemblies in production through a series of quality control (QC) checks, tests and inspections processes.
- Finally QA supplies fact-based evidence for quality management systems to inspire external confidence customers and other stakeholders that a product meets all of their needs and expectations.

8.2 (c) Total quality management

Total quality management (TQM) often referred to as total quality control (TQC), is the strategic integrated system for achieving customer satisfaction by applying QA procedures at every stage of the production process. TQM is based on all members of an organisation participating in the continual improvement of processes, products, services and the overall culture in which they work. Each department in a company is treated as a client, therefore ensuring high standards of service and attention to detail when dealing between departments. For example, a production team must produce a high-quality component that the assembly team know is quality assured and will therefore fit perfectly.

The British Standards Institute (BSI) operates a quality management system by which any organisation can be accredited to help them produce products of a consistent high quality. Known as the ISO 9000 series of standards, it is the world's most established quality framework, currently being used by over three-quarters of organisations in 161 countries. If an organisation is accredited with this standard, the customer is assured of the quality of the product and service. The ISO 9000 series are based on seven quality management principles:



Principle 1 – Customer focus

- Organisations depend on their customers and therefore should understand current and future customer needs, should meet customer requirements and strive to exceed customer expectations.

Principle 2 – Leadership

- Leaders establish unity of purpose and direction of the organization. They should create and maintain the internal environment in which people can become fully involved in achieving the organization's objectives.

Principle 3 – Engagement of people

- People at all levels are the essence of an organization and their full involvement enables their abilities to be used for the organization's benefit.

Principle 4 – Process approach

- A desired result is achieved more efficiently when activities and related resources are managed as a process.

Principle 5 – Improvement

- Improvement of the organization's overall performance should be a permanent objective of the organization.

Principle 6 – Evidence-based decision making

- Effective decisions are based on the analysis of data and information.

Principle 7 – Relationship management

- An organization and its external providers (suppliers, contractors, and service providers) are interdependent and a mutually beneficial relationship enhances the ability of both to create value.

Benefits of the BS EN ISO 9000 series of standards.

Sector	Benefits	Sector	Benefits
Customers and users	Receive products that: <ul style="list-style-type: none"> • conform to the requirements • are dependable and reliable • are available when needed • are maintainable 	Owners and investors	<ul style="list-style-type: none"> • Increased return on investment • Improved operational results • Increased market share • Increased profits
People in the organisation	<ul style="list-style-type: none"> • Better working conditions • Increased job satisfaction • Improved health and safety • Improved morale 	Society	<ul style="list-style-type: none"> • Fulfilment of legal and regulatory requirements • Improved health and safety • Reduced environmental impact • Increased security

8.3 Modern manufacturing methods and systems

Characteristics, processes, application, advantages and disadvantages and the importance of considering accuracy of production and efficiency of modern manufacturing methods and systems when designing for manufacture for small, medium and large scale production:

8.3 (a) Production scheduling and production logistics

Production scheduling is the activity wherein all the resources that are used for the production activities whether it be raw materials, capital, manpower, logistics and any other activity is allocated on a timescale and the timing of production activities is scheduled. It identifies that what resources would be consumed at what stage of production, and according to the estimates a schedule is made so that the company doesn't fall short of resources at the time of production. The production schedule prepares in-depth estimates of future cash flow also to identify the requirement before taking up a project. Production scheduling tries to optimise the use of the manpower so that there are no excess manpower or shortage of manpower during the production process. Production scheduling was traditionally done manually using paper and later organisations started using spreadsheets and now a number of different software options are available. In production scheduling the process usually starts with the identification of the deadline and then moved backward to the current date and in the process the bottleneck processes are identified. Production scheduling takes into account all the constraints like capacity, manpower, Inventory, Plant floor throughput and tries to optimise their use.

The purpose of **production logistics** is to ensure that each machine and workstation is being fed with the right product in the right quantity and quality at the right point in time. The issue is not the transportation itself, but to streamline and control the flow through the value adding processes and eliminate non-value adding ones. Production logistics can be applied in existing as well as new plants. Manufacturing in an existing plant is a constantly changing process. Machines are exchanged and new ones added, which gives the opportunity to improve the production logistics system accordingly. Production logistics provides the means to achieve customer response and capital efficiency.

8.3 b) robotics in production – robots on fully-automated production and assembly lines/cells

The vast majority of robots in use today are found in the manufacturing industry on automated production and assembly lines and in manufacturing cells. Automation is the use of computer systems to control industrial machinery and processes, largely replacing human operators. The British Robot Association defines an industrial robot as: "A re-programmable device designed to both manipulate and transport parts, tools, or specialised manufacturing implements through variable programmed motions for the performance of specific manufacturing tasks."

Japan is the world leader in robotics technology and they widen this definition to include arms controlled directly by humans which have a wide range of possible future applications. The basic robotics technology in modern industrial robots is similar to CNC technology but most robots have many degrees of freedom. In manufacturing applications, robots can be used for assembly work, processes such as painting, welding, etc. and for materials handling. More recently robots have been equipped with sensory feedback through vision and tactile sensors. In the future robots may also link more intelligently with humans so that they can judge for themselves when it is safe to operate without having built-in guards and safety mechanisms that limit their operations.



Advantages	Disadvantages
<ul style="list-style-type: none"> + Ideal for repetitive and tasks requiring extreme precision. + Can be used in hazardous environments not suitable for humans + Able to carry extremely heavy loads. + Highly flexible when responding to change as they are re-programmable. + Can be programmed once and then repeat the same task for years. + Do not tire or suffer from lack of concentration and stress during repetitive tasks over long periods. + Cost effective as robots can operate continuously resulting in increased productivity. + Produce high-repeatability, high-quality products using highly accurate inspection and measurement sensors. 	<ul style="list-style-type: none"> – Robots do not have as impressive an array of sensors as humans (touch, vision, hearing, pattern recognition). – Robots do not have the ability to learn and make. – Robots are not as flexible as humans and are harder to program to perform specific tasks. – Robotics technology is expensive to purchase and install. – Humans have to be excluded from working areas due to safety issues. – High cost of making robot cells safe, including collision sensors. – Maintenance issues as different brands of robots use different control systems, so maintenance crews need different specialist training. – No standard robot programming language implemented, which can cause operating problems between different brands.

8.3 c) Materials handling systems – automated storage and retrieval systems (ASRS), automatic guided vehicles (AGVs)

Material handling is the movement, protection, storage and control of materials and products throughout manufacturing, warehousing, distribution, consumption and disposal. As a process, material handling incorporates a wide range of manual, semi-automated and automated equipment and systems that support logistics and make the supply chain work. A company's material handling system and processes are put in place to improve customer service, reduce inventory, shorten delivery time, and lower overall handling costs in manufacturing, distribution and transportation.

Providing dense storage that maximizes floor space, automated **storage and retrieval systems (ASRS)** integrate automated hardware and software for accurate picking and replenishment. These systems automatically locate and deliver the required inventory to a conveyor system, manual outfeed, or an ergonomic operator station. This translates to a reduction in labour, floor space and inventory levels, while increasing accuracy and productivity in comparison to manual storage methods. Typical storage applications include order picking, tooling, consolidation, work-in-process, and buffering in ambient, cold, freezer, or clean-room environments. Computer-controlled and wheel-based, **automatic guided vehicles (AGV)** are load carriers that travel along the floor of a facility without an onboard operator or driver. Their movement is directed by a combination of software and sensor-based guidance systems. Because they move on a predictable path with precisely controlled acceleration and deceleration, and include automatic obstacle detection bumpers, AGVs provide safe movement of loads. Typical AGV applications include transportation of raw materials, work-in-process, and finished goods in support of manufacturing production lines, and storage/retrieval or other movements in support of picking in warehousing and distribution applications.

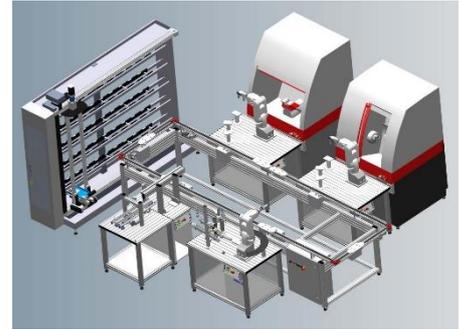


Types of automatic guided vehicles (AGVs)

AGV Type	Application
Towing vehicles 	These were the first type introduced and are still very popular today to pull a variety of trailer types.
Unit load vehicles 	These are equipped with decks that permit unit load transportation and often automatic load transfer. The decks can either be lift and lower type, powered or non-powered roller, chain or belt decks or custom decks with multiple compartments.
Pallet trucks 	These are designed to transport palletised loads to and from floor level, eliminating the need for fixed load stands.
Fork truck 	These have the ability to service loads both at floor level and on stands. In some cases these vehicles can also stack loads in a racking system.
Light load 	These are used to transport small parts, baskets, or other light loads through a light manufacturing environment and are designed to operate in areas with limited space.
Assemble line vehicle 	These are an adaptation of the light load AGVs for applications involving serial assembly processes such as manufacturing cells.

8.3 d) Flexible manufacturing systems (FMS), modular/cell production systems

A **flexible manufacturing system (FMS)** is one where several machines are linked together by a material-handling system such as a computer-controlled robot or conveyor system. An FMS brings together new manufacturing technologies such as CNC or robotics to form an integrated system. It is different from an automated production line because of its ability to process more than one type of product at the same time.



Modern FMS have powerful computing capacities that give them the ability not only to control and co-ordinate the individual equipment, but also to perform production planning. The main advantage of an FMS is its high flexibility in managing manufacturing resources like time and effort in order to manufacture a new product. This flexibility allows the system to react quickly to changes in production, utilising two main features:

- Machine flexibility — involves the system's ability to be changed to produce new product types, and the ability to change the order of operations carried out.
- Routing flexibility — involves the ability to use several machines at the same time to perform the same operation on a part thus increasing the speed of production.

Also, these systems can readily adapt to changes in the product such as volume or size. FMS vary in their complexity and size. Some are designed to be very flexible and to produce a large number of different parts in very small batches. Others have the ability to produce a single complete product in large batches from a sequence of many individual operations.

The advantages of flexible manufacturing systems are:

- Increased productivity due to automation
- Shorter lead times (the time from design to market) for new products
- Lower labour costs due to automation
- Improved production quality due to elimination of human error

8.3 e) Lean manufacturing using just-in-time (JIT) systems

Lean manufacturing or lean production, is a systematic method for waste minimisation within a manufacturing system without sacrificing productivity. Lean manufacturing is, as the name suggests, manufacturing where there is no 'fat'.

A key feature of lean manufacturing is the notion of '**just in time**' (JIT), that is, there are no warehouses full of materials waiting to be used; materials arrive just when they are needed. The objective of lean manufacturing, then, is to provide techniques that ensure minimum waste is incurred during production and to produce products only when they are needed.

JIT is derived from a Japanese manufacturing philosophy. Quite simply, JIT ensures that the right materials, components and products arrive at the right time, at the right place, and in the exact amount. This reduces waste and overstocking as new stock is only ordered when it is needed, so saving warehouse space and storage costs. This focus on producing the right amount at the right time relies upon accurate analysis and forecasts using the right information at the right time. However, if a manufacturer is inaccurate in their predictions, such as a rise in demand for the product, stock will be used up rapidly with very little opportunity for re-supply. Production can also be held up or shut down completely if the raw materials supplier has problems fulfilling orders.

The five key stages of lean manufacturing:

Key stage	Content
Value	Focus on value in the context of what the customer/end-user is prepared to pay for.
Value stream	Identify how value-adding and non-stream value-adding activities affect efficiency throughout production including: <ul style="list-style-type: none"> • for value-adding activities, machining, processing, painting, assembling, etc. • for non-value-adding activities, scrapping, sorting, storing, counting, moving, etc.
Flow	Design processes that result in uninterrupted flow, from raw materials to delivery of finished product.
Pull	Design manufacturing for 'pull' of product through the process as a response to demand, rather than 'push' of raw materials into the process by producing components irrespective of whether they are needed or not.
Perfection	Adopt an approach that continually (Kaizen) improves working processes.

8.3 f) Standardised parts, bought-in components

Bought-in parts and components

Many products make use of similar parts or components. Different makes of computers often have the same make of hard drive or other internal components. Car manufacturers may set up sub-contractor arrangements for the supply of components such as headlamps and engine parts. Advantages of using bought-in components:

- + No need for production space for the components
- + Speeds up overall production
- + Quality assured by the component manufacturer, specified tolerances
- + Specialist companies provide components, cost benefits through economy of scale
- + Choice of suppliers if there are service/quality difficulties, cost benefits through price negotiations and loyalty contracts
- + Reduces storage costs, components available when required

Standardised parts

- Standardised parts are the common items that are required in the manufacture of a wide range of products such as screws, nuts and electronic components (batteries, resistors, capacitors etc.). They are usually small, simple items that are manufactured to guaranteed specifications and are of consistent quality. Other examples include doors, windows, sinks and other kitchen units for the construction industry and zips used in the textiles industry.



Advantages of using standardised parts:

- + The key points relating to bought-in components are relevant to standardised components
- + Minimal interface and tolerance problems; standards usually generated by independent body, for example BSI
- + Ease of maintenance; replacement parts for consumers

8.3 g) Quick response manufacturing (QRM)

Quick response manufacturing (QRM) was developed to make companies more efficient and hence profitable. QRM requires the manufacturer to move from traditional batch production to 'flow' production. In essence, QRM turns the company into one that responds to actual consumer demand rather than planning for an expected demand that may or may not happen.

QRM involves several concepts, such as total quality management (TQM), just-in-time (JIT) and manufacturing cells, but its main aim is to increase the overall flexibility and responsiveness of the company. For example, by manufacturing in cells, production teams can be dedicated to specific product lines. These teams can quickly and efficiently re-allocated if the requirements change. Therefore, a manufacturer has increased production flexibility and will be better equipped to meet changing demands. In this way, no excess products are manufactured, only those that are actually needed.

In the ideal QRM situation, the manufacturer would begin production as soon as an order is initiated. Suppliers deliver raw materials directly to the production line, the product is manufactured and the finished goods would flow directly to a waiting truck for delivery. Therefore, QRM is described as a pull process because the raw materials are pulled through the production process according to market demands.

Advantages	Disadvantages
<ul style="list-style-type: none"> + Less money needed to run the factory because fewer raw materials and finished goods are stocked. + Better position to increase market share as quicker response times may attract new clients. + Increased turnover of stock as production systems are triggered by demand. + Smaller batches are often produced, resulting in lower storage costs. + Reducing the cost of quality by minimising waste and by giving more responsibility to production teams. 	<ul style="list-style-type: none"> – Increased reliance on suppliers to react to demand and quickly accommodate production schedules. – Poor supply could result in a manufacturer's inability to meet customer requirements. – Large variations in demand could cause problems if the manufacturer cannot react to the high production volume efficiently. – Managing and implementing the change required can be very difficult as QRM changes the roles and responsibilities of employees.

Component 1: Principles of Design and Technology

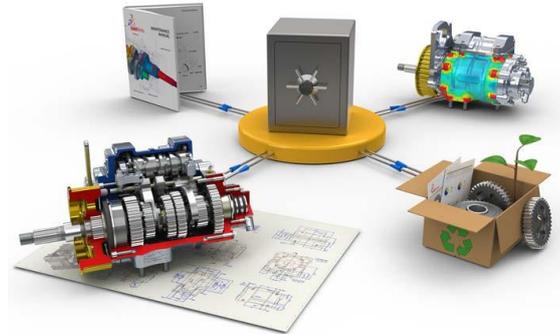
8.3 h) Data integration – product data management (PDM), enterprise resource planning (ERP)

Product data management (PDM)

Product data management (PDM) is the use of software to manage product data and process-related information in a single, central system. This information includes computer-aided design (CAD) data, models, parts information, manufacturing instructions, requirements, notes and documents. The ideal PDM system is accessible by multiple applications and multiple teams across an organisation, and supports business-specific needs. At its core, a PDM system provides solutions for secure data management, process enablement, and configuration management.

People who benefit from the knowledge management and reporting capabilities of PDM systems include project managers, engineers, sales people, buyers, and quality assurance teams. PDM systems allow companies to:

- Find the correct data quickly
- Improve productivity and reduce cycle time
- Reduce development errors and costs
- Improve value chain orchestration
- Meet business and regulatory requirements
- Optimize operational resources
- Facilitate collaboration between global teams
- Provide the visibility needed for better business decision-making



Enterprise resource planning (ERP)

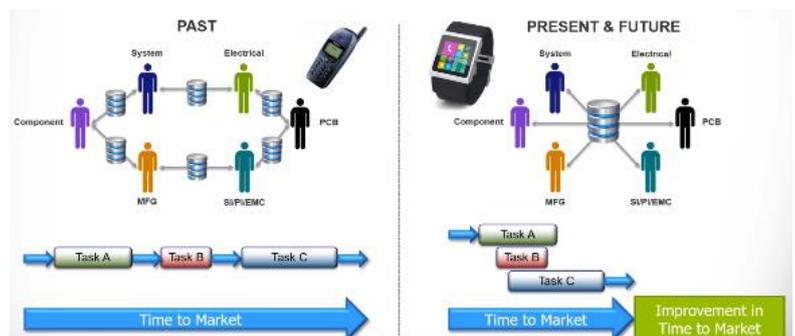
Enterprise resource planning (ERP) systems attempt to combine all the software and data from various departments into one system that all can use. ERP, for example, improves the way in which a company takes a customer order and processes it into an invoice. ERP takes a customer order and provides a software 'road map' for automating the different steps along the path to fulfilling it. For example, when a customer order is entered into an ERP system, all the information necessary to complete the order is instantly accessible, such as the customer's credit rating and order history from the finance department, stock levels from the warehouse department and the delivery schedule from the logistics department. Employees in the different departments all see the same information and can update it instantly. When one department finishes with the order it is automatically sent via the ERP system to the next department. Therefore, any order can be easily tracked and customers should receive delivery of their orders faster and without errors.

ERP systems are extremely expensive to install and costs are incurred during the 'switching over' period as a result of hardware investment and staff training. Ultimately, success depends on the skill and experience of the workforce and the quality of ongoing training.

8.3 i) concurrent manufacturing.

Concurrent manufacturing, is a method of designing and developing products, in which the different stages run simultaneously, rather than consecutively. It decreases product development time and also the time to market, leading to improved productivity and reduced costs. Concurrent Engineering is a long term business strategy, with long term benefits to business. Though initial implementation can be challenging, the competitive advantage means it is beneficial in the long term. It removes the need to have multiple design reworks, by creating an environment for designing a product right the first time round. Concurrent manufacturing makes it a compelling strategy to adopt:

- **Competitive Advantage** – reduction in time to market means that businesses gain an edge over their competitors.
- **Enhanced Productivity** – earlier discoveries of design problems means potential issues can be corrected soon, rather than at a later stage in the development process.
- **Decrease Design and Development Time** – make products which match their customer's needs, in less time and at a reduced cost

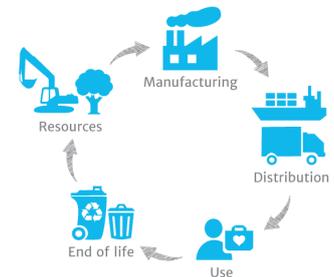


9 – Designing for maintenance and the cleaner environment

9.1 Cleaner design and technology

Characteristics, application, advantages and disadvantages of 'cleaner' design and technology – a product's life cycle in relation to the following sustainable development issues:

Life-cycle assessment (LCA), also known as cradle-to-grave analysis is a process to evaluate the environmental burdens associated with a product, process, or activity by identifying and quantifying energy and materials used and wastes released to the environment; to assess the impact of those energy and materials used and releases to the environment; and to identify and evaluate opportunities to affect environmental improvements. The assessment includes the entire life cycle of the product, process or activity, encompassing, extracting and processing raw materials; manufacturing, transportation and distribution; use, re-use, maintenance; recycling, and final disposal.



9.1 a) material selection – source, quantity, quality, range, recyclability, biodegradability

The key issues for designers when considering the use of materials for products are the environmental and economical costs of the raw material. Although metals are abundant in the Earth's crust, their extraction and processing is costly both environmentally and financially, largely due to the vast amounts of energy required to convert the ore into the finished drinks can, for example. Polymers are derived from crude oil, which is a finite resource and for this reason designers must consider the use of recycled materials to reduce consumption. The UK relies heavily upon imported timber and chemical woodpulp, which has to be transported long distances, resulting in high transport costs and carbon dioxide emissions.



The answer, then, is relatively simple: reduce the amount of materials used in order to conserve resources, which will in turn reduce energy consumption and pollution, and use more recycled materials or use materials that are recyclable. Of course, with current mass production and mass consumerism the solution is not an easy one.

9.1 b) manufacture – minimising energy use, simplification of processes, achieving optimum use of materials and components, giving consideration to material form, cost and scale of production

The conversion of raw materials into finished products or packaging incurs considerable environmental impact and costs. For many companies, the analysis of existing manufacturing processes can identify areas that can be modified to achieve more efficient and cleaner processes. The aim is to reduce production costs by creating designs that use less material and less energy during manufacture and to reduce waste production. Modifying the design and manufacture to increase efficiency may involve using:



Manufacturing

- a simpler design with fewer components to reduce materials use and assembly time
- different materials to reduce their weight or the quantity used
- materials that use less energy during manufacture and produce less waste
- simpler components that are easier to machine or mould and produce less waste
- a simplified or different work flow with improved quality control
- a design that can be tessellated, so that there is minimal waste material when cut or stamped out a sheet material

9.1 c) distribution – efficient use of packaging, reduction of transport, alternatives to fossil fuels

There are a number of issues relating to cleaner distribution of goods around the UK but they all result in the same key concerns: extremely large energy use and resultant carbon dioxide emissions, which contribute towards global warming. Congestion on our roads and motorways is increasing and road haulage companies are significantly adding to this. Other forms of transport could be used that are less polluting, such as trains (especially electric trains) or even waterways where appropriate. The size of journeys could be reduced from the manufacturer to the consumer either by use of local resources or geographical locations of distribution centres. If a lorry has to make a journey then there are a number of things that could be done to save fuel, such as reducing or lightening the amount of packaging used in products, driving sensibly and smoothly and exploring alternatives to fossil fuels.



Distribution

Alternatives to fossil fuels

Apart from the obvious pollution from traditional fossil fuels, the financial cost of diesel and petrol will continue to rise. Therefore, the only realistic course of action for drivers and transport companies is to find less polluting and cheaper alternatives that address three key issues:

- Good performance
- Reliability
- Availability

Unfortunately, it is the lack of availability of these alternative fuels that is the main reason they are not widely used at present.

Advantages and disadvantages of alternative fuels.



Fuel type	Advantages	Disadvantages
Liquefied petroleum gas (LPG)	+ Relatively good fuel availability. + Good range of kits available. + Reduced emissions. + Increasingly good supply of used vehicles. + Low-cost fuel — less than 50% of diesel. + Reliable performance.	– Not available for diesel vehicles. – No factory-fit models available.
Bio ethanol	+ Reduced emissions. + Increased power. + Factory-fit models now available. + Renewable fuel.	– Very poor availability of fuel. – Limited availability of vehicles. – Similar price to diesel. – Up to 30% lower economy than petrol.
Compressed natural gas	+ Kits fit to existing diesel vehicles, such as HGVs. + Similar economy to diesel. + Reduces diesel emissions.	– Very poor availability of fuel. – Limited availability of kits and vehicles. – Slow refuelling times.
Hydrogen	+ Zero emissions. + Renewable fuel.	– Very poor availability of fuel. – Limited availability of kits and vehicles.
Electricity	+ Zero emissions.	– Very limited range. – Slow charging/refilling time.

9.1 d) use – repair versus replacement, energy efficiency, efficiency ratings

The designer's responsibilities do not end after the product reaches the consumer - reducing the impact from the use of the product must also be considered. Many products are designed and manufactured in such a way that it makes it virtually impossible to access internal components if something stops functioning. This 'built-in obsolescence' means that the product cannot be repaired and therefore has to be discarded and replaced. The issue here, then, is one of repair versus replacement. For example, many Seinnheiser DJ headphones have replaceable parts for extended product life. The parts that are most likely to become damaged, such as the ear pads (tearing) or the cable (being pulled out), can be ordered individually from the company and are easily replaced.



There is also the issue of upgrading technology when it becomes obsolete. For example, traditional television sets that receive analogue signals will soon become obsolete when digital transmission supersedes the old analogue form. Most people will rush out and buy a new flat screen digital model even though there is plenty of life left in the old one. But, analogue televisions can be converted to receive digital signals directly; they may not be as good as the new trendy flat screen versions but they are much more environmentally friendly.

The Energy Labelling Directive 2010/30/EU was introduced in May 2010. It requires that appliances be labelled to show their power consumption in such a manner that it is possible to compare the efficiency with that of other makes and models. The intention is that consumers will prefer more energy efficient appliances over those with a higher consumption, resulting in less efficient products eventually being withdrawn or decommissioned.



9.1 e) Repair and maintenance – standardisation, modular construction, bought in parts

Standardisation

Standardisation is the development and application of standards that permit large production runs of component parts that can be readily fitted to other parts without adjustment. Standardisation allows for clear communication between industry and its suppliers, relatively low cost, and manufacture on the basis of interchangeable parts.



A standard is that which has been selected as a model to which objects or actions may be compared. Standards for industry may be devices and instruments used to regulate colour, size, weight, and other product attributes, or they may be physical models. Standards may also be written mathematical or symbolical descriptions, drawings, or formulas setting forth the important features of objects to be produced or actions to be performed. Standards that are applied in an industrial setting include engineering standards, such as properties of materials, fits and tolerances, terminology, and drafting practices; and product standards intended to describe attributes and ingredients of manufactured items and embodied in drawings, formulas, materials lists, descriptions, or models.

We've seen a fair amount of standardisation already with regards to phone chargers over the past few years. The majority of devices now using Micro-USB cables, but there are still exceptions to the rule. The obvious example is Apple, which, not satisfied with already insisting on offering its own charger last year introduced the lightning connector, meaning that there was no longer a standard charger that could be used with all Apple products. It's unlikely the news will be received positively by Apple, which will have to find a way of complying with the ruling if it wants to continue selling its products in Europe. Member states will have two years to transpose the rules into national law once the rules have been finalised and electronics manufacturers will then have another year to comply with the new regulations.



Modular construction

Modular design, is a design approach that subdivides a system into smaller parts called modules, that can be independently created and then used in different systems. Besides reduction in cost (due to less customisation), and flexibility in design, modularity offers other benefits such as augmentation (adding new solution by merely plugging in a new module), and exclusion. Examples of modular systems are cars, computers, process systems, solar panels and wind turbines, elevators and modular buildings. Computers use modularity to overcome changing customer demands and to make the manufacturing process more adaptive to change. Modular design is an attempt to combine the advantages of standardisation (high volume normally equals low manufacturing costs) with those of customisation.

IKEA products are a good example of the usefulness of modular design. Their merchandise allows customers to design living solutions that conform to each individual's decorating styles and space considerations. Since many of IKEA's products feature interchangeable parts, consumers can rearrange or add on units as they see fit, or as they can afford them. This leads to unique storage and decorating setups that are custom fitted to the needs of each individual consumer, without having to make each unit individually. The benefits of this system are the customization, as well as a huge cost savings due to not having to special order individual units if you want them custom fitted to your home. Also, because the parts are interchangeable, if the customer decides that they don't like the configuration they can move or change the way it is configured. The pieces can also be moved relatively easily to different rooms in the living space since they are not made of large, heavy pieces. The biggest complaint in regards to IKEA's designs are that they sometimes seem cold and impersonal.



Bought in parts

Bought in parts are goods from an outside supplier. Also, components and sub-assemblies that are purchased from an outside supplier rather than being made within the organisation. These bought in parts could be replaced by the user to prolong the life of a product. This was discussed earlier in 8.3 f) Standardised parts, bought-in components.

9.1 f) End of life – design for disassembly, recovered material collection, sorting and re-processing methods, energy recovery, environmental implications of disposal to landfill.

Perhaps the most important economic factor for a designer of sustainable products to consider is that waste is lost profit. The Adidas Group, continually look into more sustainable materials and advanced manufacturing processes. In the future, they believe that old products will no longer be seen as waste, but rather used as resources to make new products. They have already begun building the first steps in the chain towards closed-loop product by recycling excess pre-market product, handling large volumes of goods for further distribution or recycling that failed to meet their quality standards. They are now extending this to post-consumer in-store product take-back. As they pilot these consumer-facing take-back programmes, their goal is to bring this approach to markets where established recycling collection facilities do not exist. In many cases they often collect used sporting goods from consumers, check their quality and donate them for a good cause, either directly to people in need or to dedicated organisations.



Design for disassembly

Design for disassembly is the process of designing products so that they can easily, cost-effectively and rapidly taken apart at the end of the product's life so that components can be reused and/or recycled.

Tips for disassembly:

- design sub-assemblies which can be taken apart quickly and easily
- use standardised tools
- reduce the number and type of parts
- avoid time-consuming disassembly paths
- enable multiple detachment of parts/components in one operation
- when using electrical circuits:
 - mount components on a printed circuit board with detachable leads, do not solder
 - use plugs that push into place and can easily be pulled out
- when considering which fixings to use:
 - be consistent in size and type of fixing screws
 - use self threading screws rather than bolts
 - use fixings which snap, clip or slot into place
 - avoid using adhesives which may require chemical processing to dissolve, if adhesives are necessary, use adhesives with low hazardous solvent emission
 - minimise the use of silicone
 - choose seals which can be easily removed
 - remember clean surfaces facilitate recycling
- when considering the use of labels:
 - avoid mixing of non-compatible polymer materials
 - avoid plastic labels on metal parts if they are not critical
 - consider stamping instead
 - avoid PVC materials in labels



Recovered material collection

Recovery includes the collection of end of life materials. For example, used paper and board and delivery to a reprocessing mill. The paper and board industry has always had a recovery infrastructure and the recycling of paper and board predates the modern industrial era. Before the use of wood as a raw material the main cellulose based raw material for hundreds of years was obtained by recycling fibres from discarded linen (flax fibre).

If a product is simply discarded and landfilled the energy required to produce it will be lost when landfilled. The aim is to recycle these materials, but if they can't, they can be incinerated in specialised power stations to generate electricity and provide hot water for the local area.



Sorting and re-processing methods

Polymers

1. **Sorting and cleaned:** In order to recycle mixed plastics waste some form of material separation is generally required. Plastics are often contaminated when collected. Hence methods have been developed for dry cleaning of plastics, washing of plastics and the removal of coatings using abrasives. The form of the material may be inconvenient for use with identification and sorting equipment, hence waste shredding, grinding and cutting techniques are often employed. Several methods are currently available for the identification of waste plastics to facilitate separation. These include colour recognition systems, bar code reading systems, ultrasonic and photo-acoustic methods. Manual sorting techniques can be used where the plastic components are large enough to justify the time and effort involved.
2. **Shredded:** The plastic recyclables are then shredded. These shredded fragments then undergo processes to eliminate impurities like paper labels.
3. **Melted and extruded:** This material is melted and often extruded into the form of pellets which are then used to manufacture other products.

Metals

1. **Sorting:** Sorting involves separating metals from the mixed scrap metal stream or the mixed multi-material waste stream. In automated recycling operations, magnets and sensors are used to aid in material separation. Material colour or weight can also help determine the metal type. For example, aluminium will be silver and light. Other important colours to look for are copper, yellow (for brass) and red, for red brass.
2. **Processing:** To allow further processing, metals are shredded. Shredding is done to promote the melting process as small shredded metals have a large surface to volume ratio.
3. **Melting:** Scrap metal is melted in a large furnace. Each metal is taken to a specific furnace designed to melt that particular metal. A considerable amount of energy is used in this step. Still, as mentioned above, the energy required to melt and recycle metals is much less than the energy that is needed to produce metals using virgin raw materials.
4. **Purification:** Purification is done to ensure the final product is of high quality and free of contaminants. One of the most common methods used for purification is Electrolysis.
5. **Solidifying:** After purification, melted metals are carried by the conveyor belt to cool and solidify the metals. In this stage, scrap metals are formed into specific shapes such as bars that can be easily used for the production of products.
6. **Transportation of the Metal Bars:** Once the metals are cooled and solidified, they are ready to use. They are then transported to various factories where they are used as raw material for the production of brand new products.

Paper and board

1. **Collection:** The collection of used paper and board is the first step in the recycling process. Until recently, apart from old newspapers and magazines, most recovered paper came from industrial and commercial sources, because it was the easiest, cleanest and most economical to collect. As demand for recovered paper has grown, so additional sources, such as households, need to be tapped. The collecting system in operation must be cost-effective and efficiently organised so that the necessary volumes and qualities of recovered paper can be obtained and appropriately recycled. The paper mills that depend on recovered paper must have assurance of a regular supply. Paper for recycling has to be collected separately from other materials. It is important that it is kept separate from other waste as contaminated papers are not acceptable for recycling. The requirements of the papermaker must also be taken into account: a packaging manufacturer can use mixed grades of recovered paper while a manufacturer of graphic paper can only use certain recovered paper grades.
2. **Pulping:** Broadly speaking, the final production process for recycling paper is the same as the process used for paper made from virgin fibres but, as the recovered paper fibres have already been used, they also have to be sorted and cleaned. For certain paper (e.g. graphic paper and hygienic products) ink has to be removed from the recovered paper, i.e. the fibres have to be de-inked. As a first step, recovered paper is sorted and graded then delivered to a paper mill. Having reached the paper mill, it is 'slushed' into pulp and large non-fibrous contaminants are removed (for example staples, plastic, glass etc.). The fibres are progressively cleaned and the resulting pulp is filtered and screened a number of times to make it suitable for papermaking.
3. **De-inking:** Before the recovered paper can be used to manufacture certain grades of paper the printing inks have to be removed to increase the whiteness and purity. The recovered paper is first dissolved in water and separated from the non-fibre impurities. The fibres are then progressively cleaned in order to obtain the pulp and during this stage the ink is removed in a flotation process where air is blown into the solution. The ink adheres to bubbles of air and rises to the surface from where it is separated. After the ink is removed, the fibre may be bleached, usually with hydrogen peroxide.

Energy recovery

Waste-to-energy (WtE) is the process of generating energy in the form of electricity or heat from the primary treatment of waste. Most WtE processes produce electricity or heat directly through combustion, or produce a combustible fuel such as methane, methanol, ethanol or synthetic fuels. The combustion of organic material such as waste with energy recovery, is the most common WtE implementation. All WtE plants must meet strict emission standards, including those on nitrogen oxides (NO_x), sulphur dioxide (SO₂), heavy metals and dioxins. Modern incinerators reduce the volume of the original waste by 95-96 percent, depending upon composition.

Incineration generally entails burning waste to boil water which powers steam generators that make electric energy and heat to be used in homes and businesses. One problem associated with incinerating waste to make electrical energy is the potential for pollutants to enter the atmosphere with the flue gases from the boiler. These pollutants can be acidic and in the 1980s were reported to cause environmental damage by turning rain into acid rain. Since then, the industry has removed this problem by the use of lime scrubbers and electro-static precipitators on smokestacks. By passing the smoke through the basic lime scrubbers, any acids that might be in the smoke are neutralized which prevents the acid from reaching the atmosphere and hurting the environment. Critics also argue that incinerators destroy valuable resources and they may reduce incentives for recycling.

Environmental implications of disposal to landfill

Air pollution and atmospheric effects: There are more than ten toxic gases emitted from landfills, of which methane gas is the most serious. Methane gas is naturally produced during the process of organic matter decay. Methane has the potential of trapping solar radiation 20 times more effective than carbon dioxide. The outcome is increased urban and global temperatures. Other household and agricultural chemicals that find way to the landfills like bleach and ammonia can generate toxic gases that can greatly impact the air quality within the landfill vicinity.



Ground water pollution: The primary environmental problem arising because of landfills is groundwater contamination from leaches. There are several hazardous wastes, such as industrial solvents and household cleaners that find way into the landfills and once they are there, the inevitable is the natural deterioration of ground water. A huge percentage of these landfill toxins infiltrate the soil to reach the fresh water waterways, which eventually end up in the domestic water and sadly enough, the foods that we consume. The pollution can also adversely harm animal and plant life.

Health effects: Increases in the risk of severe health implications such as birth defects, low birth weight, and particular cancers have been reported in individuals living next to landfill areas in numerous studies. For instance, TCE is a carcinogen element often originating from landfill leachate. Other discomfort and self-reported symptoms for people living next to the landfills include sleepiness, headaches and fatigue. The effects are linked with the toxic actions of the chemicals present in the landfill wastes. From contamination of the air with harmful gases to water pollution, the outcome is adverse human health effects.

Soil and land pollution: Landfills directly render the soil and land where it is located unusable. It also destroys the adjacent soil and land area because the toxic chemicals spread over the surrounding soil with time. The upper layer of the soil is damaged, distorting soil fertility and activity and affecting plant life. Industrial and electronic wastes in the landfills destroy the quality of the soil and land thereby upsetting the land ecosystems.

Economic costs: The economic and social cost of landfill management is very high. From the management of the gases coming out of the landfills to groundwater contamination management, and ensuring compliance with environmental regulatory policies drains a lot of the council's and tax payer's money in terms of integrated waste management. Because most of the materials disposed in the landfills take millions of years to decompose, designing effective strategies and facilities for managing landfills requires high capital investments with regards to management and recycling initiatives.

Landfill fires: Landfill gases together with a substantive amount of landfill waste, can easily start a fire. Once fires are ignited, it can be challenging to put it out and further cause air pollution. If not put out immediately, they can get out of control and destroy the neighbouring habitats. Methane is notably the most flammable and combustible gas in the landfill and as such, given its abundant supply it can create havoc. Combustion of the landfill even worsens the situation as the burning of the chemicals adds more chemical load to the area.

9.2 The wider issues of using cleaner technologies:

9.2 a) Cost implications to the consumer and manufacturer

Sustainability is becoming a business imperative; doing nothing is no longer an option. It is about securing your business for the future. Converging influences are forcing sustainability issues to the top of the corporate agenda. Consumer awareness, pressure on commodity and energy prices, scarcity of raw materials, together with regulator and competitor actions are combining to ensure business cannot ignore the environmental and social dimensions of how they operate.

Consumers are buying it, both notionally and at the tills. Mainstream awareness and concern exists and behaviours are changing. Consumers want to act and buy more sustainably, but are restricted by three key barriers – high price; confusion and lack of trust; and availability of alternatives. The consumer dimension offers both opportunity and risk. Today's consumers know, and care more about what they buy, how it is made, what it is made from, how far it travels and how it is packaged. The way consumers gather and share information has also changed; they are empowered and linked as never before by the internet. Information can spread globally in an instant. The consequences of being found to be operating unethically, or in an environmentally unfriendly manner, can be damaging and long-term. Equally important to retail and consumer goods businesses are the operational, cost and regulatory impacts of sustainability issues. These are having tangible effects upon every aspect of the business model, from the availability and price of raw materials to the types of products on the shelf and beyond. Those organisations moving first and fastest, are building sustainable solutions that create value. These leaders are starting to change the rules of the game. The risks of being left behind are becoming too great to ignore.

Consumers have changed their purchasing habits too. When asked if they regularly bought organic, free range or Fairtrade food, purchasing penetration has increased significantly. For example, Fairtrade food penetration has grown from 20% of shoppers three years ago to 50% now. Organic food purchasing has grown from 22% to 43%. Non-food shows similar growth, albeit from a lower base. For example, the proportion of shoppers buying organic and Fairtrade clothing has grown from 7% three years ago to 17% now. In addition, consumers clearly indicate they want to buy more sustainably; 58% buy fewer sustainable products than they would like to. The greatest growth in intent is indicated in non-food categories such as clothing and homewares.

Price is preventing consumers from acting on their desire to buy more sustainable products. 48% of consumers are either unwilling or unable to pay the premium associated with more sustainable goods. This barrier was significant across all socio-demographic groups. A comparison shop of 75 items at the top six UK grocers resulted in an average price premium of 45% for environmentally and ethically friendly products. Consumer willingness to pay a social or environmental premium on everyday items the result was closer to 20%. Reducing this disparity is one of the challenges for retailers and consumer goods companies.

Sustainability is tangibly affecting retail and consumer goods companies across every point of the business model. The issues are at the top of the corporate agenda and are reaching into every function and business unit. Understanding the strategic implications of the drive for sustainability and factoring it into corporate decision-making is about securing the future and enhancing commercial performance. The business case for investing in sustainable business models is becoming increasingly clear to all organisations and not just to those operating in 'green' niches. Put simply, using fewer raw materials costs less. In an age of rising commodity and raw material costs, it is economically rational to act.

In the face of increasing competition and consumer interest, retailers and consumer goods companies are using sustainability to support their brand and develop range and price propositions that generate competitive advantage. From both a retail and a consumer goods perspective what is clear is that 'greenwashing' no longer works. Consumers are smarter, better informed and more discerning. In today's tighter economic climate consumers want to understand why a price premium exists so they can make an educated choice on which products best fit their emotional, ethical and functional needs. Sainsbury's for example only stocks Fairtrade bananas and has absorbed the additional cost from doing this. This move helps to establish a point of difference and improve overall consumer perception of the Sainsbury's brand; sales have also benefited, with the company delivering growth well ahead of the overall banana market. From a consumer goods perspective, sustainability has consequences for product formulation, innovation and portfolio composition, in addition to branding. Heightened awareness of ethical and environmental issues has irreversibly changed consumer perceptions of brands and products. Historically, more packaging, more powerful ingredients and more flavour variants have equated to a 'better' product. With higher raw material costs and retailers increasingly selecting products on their 'green' attributes, consumer goods companies are finding legitimate commercial advantages to modifying existing products and creating new ones.

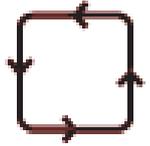
9.1 b) sustainability

The first step to sustainable design is to consider a product, service or system in relation to eco-design and analyse its impact using life cycle analysis. The designer then develops these to minimise environmental impacts identified from this analysis. Considering sustainability from the beginning of the process is essential. Datschefski's five principles of sustainable design equip the designer with a tool not only to design new products, but also to evaluate an existing product. This can lead to new design opportunities and increase the level at which a product aligns with these principles.

Datschefski's five principles of sustainable design:

In the book 'The Total Beauty of Sustainable Products (2001)' the five principles are a holistic approach to sustainable design but only selected principles will be possible/applicable to some products:

1. **Is it cyclic?** - Is the product made from compostable, organic materials, or from minerals that can be continuously recycled in a 'closed loop'?



The idea here is that there should be no such thing as waste. All by-products should be the 'food' for something else, just like photosynthesis. Metals can be recycled again and again. Something that really has to be thrown away might be burned to release the energy 'locked up' in it. Biodegradable materials can be composted to provide nutrients for the soil. In this way carbon and nitrogen can be recycled.

"We've often heard that we're running out of resources. But there are still the same number of atoms around on the earth's surface - we have simply converted atoms into molecules that are of no use to us. With continuous recycling of both organic and inorganic materials, we will never run out of the resources we need." Edwin Datschefski

2. **Is it solar?** - Do the products in manufacture and use consume only renewable energy that is cyclic and safe?



The sun can give us energy directly through photovoltaic cells, and through using other types of solar panels. But wave and wind power are also the product of the sun's energy. Hydro-electricity is made possible by rain falling: again this is powered by the sun. Biomass can be converted into energy. The sun makes plants grow, and we eat the plants (or animals that have eaten the plants). Thus, our energy comes indirectly from the sun. Also we can burn biomass to generate heat energy.

"Each day more solar energy falls to the earth than the total amount of energy the planet's 6 billion inhabitants would consume in 25 years. We've hardly begun to tap the potential of solar energy" US Department of Energy - quoted by Edwin Datschefski

3. **Is it safe?** - Are all releases to air, water, land or space the 'food' for other systems?



A safe product or process is one that does not harm other people or life, physically or chemically. You need to consider the whole life cycle of the product - the raw materials, extraction and manufacturing processes, the transport involved, the impact of distribution, sale, use (and misuse!) and ultimate 'disposal' of the product. A totally safe product generates nothing harmful, nor any waste, at any stage. We need also to think of the social impact of the product or process - see point 5 below.

4. **Is it efficient?** - Every product requires energy, materials and water for its production and use. Can an equivalent or better product be produced with less?



We need to reduce our use of energy, materials and water by up to 90%. In the long term, is the product economic to make? Or does it create problems that someone else will have to pay for in the future?

5. **Is it social?** - Does the product manufacture and use support basic human rights and natural justice?



Are the working conditions safe and compatible with human dignity? Are people paid properly at all stages of the supply chain? Does the product reinforce equality of opportunity? Does it enhance cultural diversity? Does it encourage participation in society?

10 – Current legislation

10.1 a) Consumer Rights Act (2015)

The Consumer Rights Act 2015 is an Act of Parliament of the United Kingdom that consolidates existing consumer protection law legislation and also gives consumers a number of new rights and remedies.

The Act replaces the Sale of Goods Act, Unfair Terms in Consumer Contracts Regulations 1999 and the Supply of Goods and Services Act 1982, making some changes to rights to return faulty goods for refund, replacement or repair, and adding new rights on the purchase of digital content. The Act is split into three parts:

- Part 1 concerns consumer contracts for goods, digital content and services.
- Part 2 concerns unfair terms.
- Part 3 concerns other miscellaneous provisions.



Consumer Rights Act 2015

Goods

The Act requires goods to be:

- Of satisfactory quality.
- Fit for a particular purpose.
- As described

Previously defective goods had to be rejected within a 'reasonable period' but now consumers have a minimum of 30 days in which they can reject goods that fail to conform to the contract.

Digital Content

Digital content includes not only content that is supplied for a price but also freemium software. The requirements are identical to those of goods, stated above. The main difference is that there is no right to reject digital content but rather the remedies include the right to repair or replacement, the right to a price reduction and the right to a refund. Consumers may also pursue other traditional remedies such as damages and specific performance.

Services

Services must be performed with "reasonable care and skill" and also "within a reasonable time".

The Act also ensures that any statement a trader makes when a consumer is either deciding to enter into the contract or making a decision about the service after entering into the contract is now a binding contractual term. Previously such terms may only have given rise to an action in the tort of misrepresentation but now a claim may be brought for breach of contract. This means that a claimant's case will generally be easier to prove and expectation damages may be awarded rather than compensation based on the principle of restitutio ad integrum (restoration to original condition).

On top of the usual remedies consumers now also have the right to repeat performance and price reduction.

10.1 b) Sale of Goods Act (1979)

The Sale of Goods Act 1979 is crucial for consumers because it refers to laws. The Sale of Goods Act lays down several conditions that all goods sold by a trader must meet. The goods must be:

As described – refers to any advert or verbal description made by the trader.

Satisfactory quality – covers minor and cosmetic defects as well as substantial problems. It also means that products must last a reasonable time. But it doesn't give you any rights if a fault was obvious or pointed out to you at point of sale.

Fit for purpose – covers not only the obvious purpose of an item but any purpose you queried and were given assurances about by the trader.

If you buy something which doesn't meet these conditions you have the potential right to return it, get a full refund, and if it will cost you more to buy similar goods elsewhere, compensation (to cover the extra cost) too.

The act covers second-hand items and sales. But if you buy privately your only entitlement to your money back is if the goods aren't 'as described'.

Component 1: Principles of Design and Technology

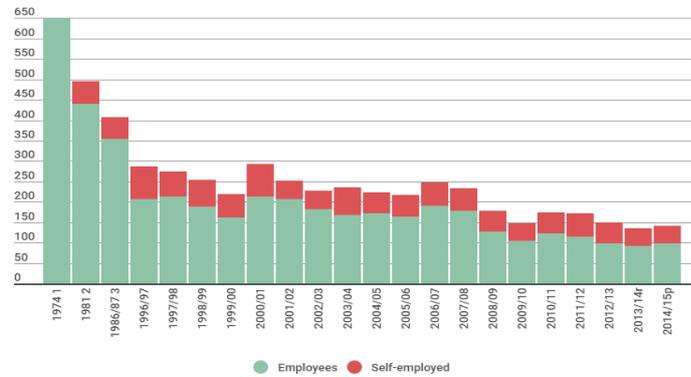
10.2 a) health and safety regulation – the Health and Safety Executive and an awareness of relevant regulations to manufacturing industries

The Health and Safety Executive (HSE) is the national independent watchdog for work-related health, safety and illness. It acts in the public interest to reduce work-related death and serious injury across Great Britain's workplaces.

10.2 b) Health and Safety at Work etc Act (1974)

The Health and Safety at Work etc. Act 1974 is an Act of the Parliament of the United Kingdom that as of 2011 defines the fundamental structure and authority for the encouragement, regulation and enforcement of workplace health, safety and welfare within the United Kingdom.

The Act defines general duties on employers, employees, contractors, suppliers of goods and substances for use at work, persons in control of work premises, and those who manage and maintain them, and persons in general.



UK fatal injury statistics 1974- 2015

Objectives of the Act:

1. Securing the health, safety and welfare of persons at work;
2. Protecting persons, other than persons at work, against risks to health or safety arising out of or in connection with the activities of persons at work;
3. Controlling the keeping and use of explosive or highly flammable or otherwise dangerous substances, and generally preventing the unlawful acquisition, possession and use of such substances.

Personal Protective Equipment at Work regulations (1992) state that employers have basic duties concerning the provision and use of personal protective equipment (PPE) at work. PPE is defined in the regulations as 'all equipment (including clothing providing protection against the weather) which is intended to be worn or held by a person at work and which protects him/her against one or more risks to his health or safety'. These can include safety helmets, gloves, eye protection, high-visibility clothing, safety footwear and face masks or respirators.

The main requirement of the regulations is that PPE is to be supplied and used at work wherever there are risks to health and safety that cannot be adequately controlled in other ways. The regulations also require that PPE is:

- Properly assessed before use to ensure it is suitable
- Maintained and stored properly
- Provided with instructions on how to use it safely
- Used correctly by employees.



Risk	Hazards	Personal protective equipment (PPE)
Eyes	Chemical or metal splash, dust, projectiles, gas and vapour, radiation	Safety spectacles, goggles, face shields
Head	Impact from falling or flying objects, risk of head bumping, hair entanglement	A range of helmets and bump caps
Breathing	Dust, vapour, gas, oxygen-deficient atmospheres	Disposable filtering face-piece or respirator, half- or full-face respirators, air-fed helmets, breathing apparatus
Protecting the body	Temperature extremes, adverse weather, chemical or metal splash, spray from pressure leaks or spray guns, impact or penetration, contaminated dust, excessive wear or entanglement of own clothing	Conventional or disposable overalls, boiler suits, specialist protective clothing, e.g. chain-mail aprons, high-visibility clothing
Hands and arms	Abrasion, temperature extremes, cuts and punctures, impact, chemicals, electric shock, skin infection, disease or contamination	Gloves, gauntlets, mitts, wrist-cuffs, armllets
Feet and legs	Wet, electrostatic build-up, slipping, cuts and punctures, falling objects, metal and chemical splash, abrasion	Safety boots and shoes with protective toe caps and penetration-resistant mid-sole, gaiters, leggings, spats

Signage

The Safety Signs (Signs and Signals) regulations (1996) require employers to display an appropriate safety sign and instruction wherever a significant risk or harm cannot be avoided or reduced by other means. These regulations bring into force a European Directive whose purpose is to encourage the standardisation of safety signs throughout Europe so that safety signs, wherever they are seen, have the same meaning. The regulations cover various means of communicating health and safety information. These include the use of illuminated signs, acoustic signals such as fire alarms, and traditional signboards such as prohibition, warning and fire safety signs, for example signs for fire exits and fire-fighting equipment.

Health and safety signage	Examples
Prohibition signs are used to prohibit actions to prevent personal injury and the risk of fire.	 
Mandatory signs convey action that must be taken, e.g. procedures in case of fire.	 
Warning signs are to warn personnel of possible dangers in the workplace.	 
Safe condition signs show directions to areas of safety and medical assistance and indicate where a safe area, safety equipment or first aid equipment is located.	 
Fire equipment signs show the location of fire equipment and compliance with Fire Precautions.	 

Warning symbols

Warning symbols are placed on products to provide health and safety information for the consumer. An example is British Standards (BS) EN 71 which is concerned with the safety of toys, of which Part 6: Graphical Symbol for Age Warning Labelling, covers age warning symbol labelling and specifies the requirements of the symbols used on toys not suitable for children under the age of three. Many warning symbols appear on the packaging of adhesives and domestic cleaning products along with additional safety instructions that outline any potential risks to users.



10.2 c) Control of Substances Hazardous to Health (COSHH) regulations

The Control of Substances Hazardous to Health (COSHH) regulations place a duty on employers to make an assessment of risks for work involving exposure to substances hazardous to health. Steps must be taken to prevent or control adequately the exposure of employees and others to these substances. Hazardous substances include:

- Substances used directly in work activities such as adhesives, paints and cleaning agents
- Substances generated during work activities such as fumes from soldering and welding
- Naturally occurring substances such as dust
- Biological agents such as bacteria and other micro-organisms.

Choosing control measures in order of priority:

1. Eliminate the use of a harmful product or substance and use a safer one.
2. Use a safer form of the product, e.g. paste rather than powder.
3. Change the process to emit less of the substance.
4. Enclose the process so that the product does not escape.
5. Extract emissions of the substance near the source.
6. Have as few workers in harm's way as possible.
7. Provide personal protective equipment (PPE) such as gloves, coveralls and a respirator. PPE must fit the wearer.



Control equipment comes in many forms. It includes ventilation to extract dust, mist and fume; glove boxes and fume cupboards; spray booths and refuges (clean rooms in dirty work areas). It also includes using water to reduce dust, and systems for disinfecting cooling water.

The storage and use of solvent-based substances containing volatile organic compounds (VOCs).

Many adhesives are solvent-based, containing volatile organic compounds (VOCs) that give off vapours that can cause dizziness and nausea. Because of this, these substances are extremely hazardous to use within confined indoor areas such as workshops or classrooms. It is important that thorough risk assessments are carried out and the appropriate action taken to minimise the risks.

All containers must be appropriately and clearly labelled with the following information:

- Name of substance
- Hazard category (e.g. corrosive, flammable, oxidising, toxic).

These substances must be stored in a flammable solvent cabinets. These are made of either metal or wood with a minimum fire resistance of a half hour. They should contain a spillage tray made of suitable material that is compatible with solvents. They should have one of the following signs on the exterior:



Sample risk assessment for storing and use of a solvent-based adhesive:

Hazard	Risk	People at risk	Control measure
	Burns from corrosive adhesives	User	<ul style="list-style-type: none"> • Use appropriate PPE including gloves and eye protection. • Users fully briefed on safe use of adhesives. • Appropriate supervision by teacher or technician. • Wash area immediately with warm soapy water - seek medical attention. • Eyes - seek medical attention immediately; use an eye bath
	Inhalation of VOC	User/people in immediate area	<ul style="list-style-type: none"> • Use only in well-ventilated areas, i.e. use extraction or open external vapours immediate area windows/doors. • Appropriate supervision by teacher or technician. • Use of face-mask or respirator. • If dizziness and nausea occur - vacate area immediately and seek medical attention.
	Storage	Technician and teaching staff	<ul style="list-style-type: none"> • Store in a secure metal cupboard. • Cupboard easily identifiable (yellow) with appropriate safety signage clearly displayed. • Staff to be fully briefed as to safe storage of adhesives. • Checks by technician on a regular basis.

11 – Information handling, modelling and forward planning

11.1 Collection, collation and analysis of information and the use of this to make informed decisions:

11.1 a) Marketing

Marketing analysis

A marketing analysis is a study of the dynamism of the market. It is the attractiveness of a special market in a specific industry. Marketing analysis is basically a business plan that presents information regarding the market in which you are operating in. It deals with various factors. A marketing analysis is done so that you can formulate a strategy on how to run your business. By taking into consideration certain factors, you will know how to operate your business.



There are certain dimensions which help us to perform a marketing analysis. These things help us understand the market we operate in better. These dimensions include;

Market Size – The size of the market is a key factor in a marketing analysis. The bigger the market the more competitors you are likely to have. For a big market, you need to make sure your products and services stand out. Otherwise, the customers can easily switch to a rival product. Not only that, a bigger market makes you rethink your pricing policy. Set your price too high then you are going to lose your customer base to other competitors. Set it too low and people will think that you are just providing cheaper poor quality goods. If the market size is small then you can get away with charging a high price.

Growth rate of the market – The market growth rate is a huge factor in any sort of marketing analysis. This is because you get the idea of how long the said market will last. Before you make an investment, you need to analyse the market's growth rate. If it is likely to grow over time then you can invest more in it. If it has no growth then you are likely to be discouraged from investing anything at all.

Market Trends – Market trends are a significant part of the marketing analysis. Having knowledge about the trends help you to decide what kind of product you are going to sell. When you are starting off a business you need to know what the current trend is. What is the thing that the customers like? How much they are willing to spend? What other trends may capture their attention? These are the sort of things which will go on your analysis. On the other hand, market trends can change any day. This can turn out to be an opportunity for your business. If that's the case then you can seize it and make the most of it.

Market Profitability – Most companies' motive to get into the business is to make a profit. In other words, they are profit-motive businesses. So before getting into a business you need to analyse the profitability of the market. If the market has a good profitability then only you are going to invest heavily. Otherwise, it would be a waste of your time and capital. In order to calculate the profitability of the market, there are a few things one has to consider. These things include; buyer power, supplier power, barriers to entry and so on.

Key Success Factors – The key success factors are those elements which help the business to achieve great success in the market. Such elements are required to stand out among the rest of the competition. These are things which you did well that have enabled you to produce great results. Key success factors include;

- Technology progress
- Economies of scale
- Efficient utilisation of resources

Distribution Channels – Distribution channels are very important for a business. Without those, you won't be able to get your products to your customers. So it becomes a big factor in a marketing analysis. This is because you need to assess how well the channels are. If the existing ones are good enough or you need to develop newer ones. Sometimes you come up with brand new channels like online marketing.

Industry Cost Structure – The industry cost structure is a significant factor while running a business. It basically sees how much cost is required to get your products for sale. Sometimes firms can come up with ways to decrease that cost and thereby make a bigger profit without increasing the market price. Doing a marketing analysis will help you to come up with newer ways to reduce cost. At the same time, it helps to create strategies for developing a competitive advantage of your rivals.

Research techniques

There are several ways to categorise the various market research methods. The vast majority of techniques fit into one of six categories:

Secondary Market Research:

Secondary research is simply the act of seeking out existing research and data. Secondary data could be Census data, Twitter comments, journals, and much more. The best thing about secondary research is that it is often free and it usually can be done quickly. Your job as a secondary researcher is to find existing data that can be applied to your specific project.

Primary Market Research Methods:

Surveys – Surveys are perhaps the most widely known and utilised method when it comes to market research. Surveys come in a wide variety of shapes and sizes, from that little “feedback card” on the table at your favourite restaurant to those never-ending web surveys that make you want to punch your computer. Surveys make a lot of sense when the following conditions are true:

- You want to measure something objectively (or quantitatively).
- You have something specific to measure.
- You have a relatively large sample to query.
- You have the resources (time and money) to conduct a survey.

Focus Groups – Focus groups involve getting a group of people together in a room. These people fit a target demographic. A moderator will guide the discussion, with a goal of getting participants to discuss the topic among themselves, bouncing thoughts off of one another in a natural group setting. Professional focus group rooms will have a one-way mirror on one wall, with a team of observers on the other side. Focus groups are excellent for exploratory, qualitative research.

Interviews – Like focus groups, individual interviews are a qualitative market research method. To simplify things, think of individual interviews as focus groups with only one participant and one moderator (interviewer). Interviews can be free flowing conversations that are loosely constrained to a general topic of interest, or they might be highly structured, with very specific questions. Like focus groups, interviews are useful for exploratory research. Use this market research method when you are interested in digging into a specific issue very deeply, searching for customer problems, understanding psychological motivations and underlying perceptions, etc.

Experiments and Field Trials – Experiments and field trials involve scientific testing, where specific variables and hypotheses can be tested. These tests can be conducted in controlled environments or out in the field. This form of market research is always quantitative in nature.

Observation – In general, there are two categories: strict observation with no interaction with the subject at all, or observation with some level of intervention/interaction between the researcher and subject. The greatest benefit of this technique is that researchers can measure actual behaviour, as opposed to user-reported behaviour. There are many examples of observational research. Here are a few:

- **Usability testing** – Watching a subject use a prototype device is one form of observational research. Again, this can be done with or without intervention.
- **Eye Tracking** – Let’s say you have come up with a website. You might ask people to navigate your website, and you will use eye tracking technology to create a “heat map” of where their eyes go on the website. This information can be used to re-design and optimise the page elements.
- **Contextual Inquiry** – This is a hybrid form of research that involves interviewing subjects as the researcher watches them work or play in their natural environment.
- **In-Home Observation** – Watching a family member go through the morning routine in their home might turn up useful insights into pain-points that need solving.
- **In-Store Observation** – Simply watching shoppers in action is another form of observational research. What do shoppers notice? How do they go through a store? etc.
- **Mystery Shoppers** – This involves hiring a regular person to go into a store and pretend to be an everyday shopper. They will then report on aspects of their experience, such as store cleanliness, politeness of staff, etc. In the case, the mystery shopper is the researcher and the store is the subject being observed.

Raw data/analysed data to enable enterprise to be encouraged

Analysing Qualitative Research Data

The analysis of qualitative research involves aiming to uncover and / or understand the big picture - by using the data to describe the phenomenon and what this means. Both qualitative and quantitative analysis involves labelling and coding all of the data in order that similarities and differences can be recognised. Responses from even an unstructured qualitative interview can be entered into a computer in order for it to be coded, counted and analysed. The qualitative researcher, however, has no system for pre-coding, therefore a method of identifying and labelling or coding data needs to be developed that is bespoke for each research. This is called content analysis.

Content analysis can be used when qualitative data has been collected through:

- Interviews
- Focus groups
- Observation
- Documentary analysis

Content analysis is '...a procedure for the categorisation of verbal or behavioural data, for purposes of classification, summarisation and tabulation.' The content can be analysed on two levels:

- **Basic level** or the manifest level: a descriptive account of the data i.e. this is what was said, but no comments or theories as to why or how
- **Higher level** or latent level of analysis: a more interpretive analysis that is concerned with the response as well as what may have been inferred or implied

Content analysis involves coding and classifying data, also referred to as categorising and indexing and the aim of context analysis is to make sense of the data collected and to highlight the important messages, features or findings.

11.1 b) Innovation management – cooperation between management, designers and production engineers, the encouragement of creativity

Innovation management is a combination of the management of innovation processes, and change management. It refers both to product, business process, and organisational innovation.

Innovation management includes a set of tools that allow managers and engineers to cooperate with a common understanding of processes and goals. Innovation management allows the organisation to respond to external or internal opportunities, and use its creativity to introduce new ideas, processes or products. It is not relegated to R&D; it involves workers at every level in contributing creatively to a company's product development, manufacturing and marketing.

By utilising innovation management tools, management can trigger and deploy the creative capabilities of the work force for the continuous development of a company. Common tools include brainstorming, virtual prototyping, product lifecycle management, idea management, project management, product line planning and portfolio management. The process can be viewed as an evolutionary integration of organisation, technology and market by iterating series of activities: search, select, implement and capture.

Innovation processes can either be pushed or pulled through development:

- A pushed process is based on existing or newly invented technology, that the organisation has access to, and tries to find profitable applications for.
- A pulled process is based on finding areas where customers' needs are not met, and then find solutions to those needs.

To succeed with either method, an understanding of both the market and the technical problems are needed. By creating multi-functional development teams, containing both engineers and marketers, both dimensions can be solved.

The product lifecycle of products is getting shorter because of increased competition. This forces companies to reduce the time to market. Innovation managers must therefore decrease development time, without sacrificing quality or meeting the needs of the market.



Component 1: Principles of Design and Technology

11.1 c) The use of feasibility studies on the practicability of proposed solutions.

A feasibility study is an analysis of how successfully a project can be completed, accounting for factors that affect it such as economic, technological, legal and scheduling factors. Project managers use feasibility studies to determine potential positive and negative outcomes of a project before investing a considerable amount of time and money into it. For example, a small school looking to expand its campus might perform a feasibility study to determine if it should follow through, taking into account material and labour costs, how disruptive the project would be to the students, the public opinion of the expansion, and laws that might have an effect on the expansion.



A feasibility study tests the viability of an idea, a project or even a new business. The goal of a feasibility study is to place emphasis on potential problems that could occur if a project is pursued and determine if, after all significant factors are considered, the project should be pursued. Feasibility studies also allow a business to address where and how it will operate, potential obstacles, competition and the funding needed to get the business up and running.

Feasibility studies allow companies to determine and organize all of the necessary details to make a business work. A feasibility study helps identify logistical problems, and nearly all business-related problems, along with the solutions to alleviate them. Feasibility studies can also lead to the development of marketing strategies that convince investors or a bank that investing in the business is a wise choice.

There are several components of a feasibility study:

- **Description** – a layout of the business, the products and/or services to be offered and how they will be delivered.
- **Market feasibility** – describes the industry, the current and future market potential, competition, sales estimations and prospective buyers.
- **Technical feasibility** – lays out details on how a good or service will be delivered, which includes transportation, business location, technology needed, materials and labour.
- **Financial feasibility** – a projection of the amount of funding or start-up capital needed, what sources of capital can and will be used, and what kind of return can be expected on the investment.
- **Organisational feasibility** – a definition of the corporate and legal structure of the business; this may include information about the founders, their professional background and the skills they possess necessary to get the company off the ground and keep it operational.

11.2 Modelling the costing of projects to achieve an optimum outcome:

11.2 a) Budgets – undertake financial forecasts

Financial forecasts are very important. For small businesses, cash flow is life. With a full financial statement model forecast, you can forecast your cash balances and net in/outflows of cash. You want to make sure the business decisions that you are making now are not going to negatively impact you in the future. If they do, you can be proactive about it or at least understand that you will need additional financing or cash to survive low cash months.



Secondly, a forecast is important to understand how your business will perform in the future based on investments and decisions you are making now as a company. Are the returns and performance what you expected? You need to have some goals in mind or it will be difficult to measure the outcomes.

11.2 b) Planning for production

Production planning is the planning of production and manufacturing modules in a company or industry. It utilises the resource allocation of activities of employees, materials and production capacity, in order to serve different customers. Production planning can be combined with production control into production planning and control, or it can be combined and or integrated into enterprise resource planning. When production planning, companies must consider:

- Allocation of employees
- What tools, materials and manufacturing processes will be required
- What scale of production will be utilised

11.3 The importance, implications and ways of protecting the intellectual property rights of designers, inventors and companies:

11.3 a) Patents

A patent safeguards an original invention for a certain period of time. There are three types: utility patents, plant patents and design patents:

A **utility patent** covers the creation of a new or improved product, process or machine. A utility patent bars other individuals or companies from making, using or selling the creation without consent. Utility patents are good for up to 20 years after the patent application is filed, but require the holder to pay regularly scheduled maintenance fees. While most people associate patents with machines and appliances, they can also apply to software products, business processes and chemical formulations such as pharmaceutical drugs.

A **plant patent** is also good for 20 years after the application is filed and protects novel plant varieties that can be reproduced asexually.

A **design patent**, on the other hand, applies to the unique look of a manufactured item. Take, for example, a car with a distinctive headlight shape. These visual elements are part of the car's identity and may add to its value. However, without protecting these components with a patent, competitors could potentially copy them without legal consequences. Design patents last for only 14 years from the date the patent is granted and do not require maintenance fees.



11.3 b) Copyrights

Copyrights protect "works of authorship," such as writings, art, architecture and music. For as long as the copyright is in effect, the copyright owner has the sole right to display, share, perform or license the material. One notable exception is the "fair use" doctrine, which allows some degree of distribution of copyrighted material for scholarly, educational or news-reporting purposes. Technically, you don't have to file for a copyright to have the piece of work protected. It's considered yours once your ideas are translated into a tangible form, such as a book or CD. However, officially registering before, or within five years of, publishing your work makes it a lot easier to establish that you were the original author if you ever have to go to court.



The duration of a copyright depends on the year it was created, as the laws have changed over the years. Since 1978, most compositions have been copyright-protected for 70 years after the author's death. After that time, individual works enter the public domain and can be reproduced by anyone without permission.

11.3 c) Design rights

Design right protects the shape of a three-dimensional design. It subsists if the design is recorded on paper, or if an article has been made according to that design. The registered design right provides up to 25 years protection. The unregistered design right is similar to copyright in that it attaches automatically when a new design is created. However, its length is much more limited, since it only lasts for 10 years after it was first sold or 15 years after it was created - whichever is earliest.



Design right does not subsist in parts of a design necessary to connect to another article, to surface decoration, to methods and principles of construction or to those parts of a design which are dependent on the appearance of another article, where that article and the article that design right applies to is an integral part of the second article. Design right also does not apply if a design is not original, and a design is defined as not being original if the object so designed is commonplace in the field when designed.

11.3 d) Trademarks

Unlike patents, a trademark protects words and design elements that identify the source of a product. Brand names and corporate logos are primary examples. Some examples of trademark infringement are fairly straightforward. You'll probably run into trouble if you try to bottle a beverage and call it Coca-Cola, or even use the famous wave from its logo, since both have been protected for decades. However, a trademark actually goes a bit further, prohibiting any marks that have a "likelihood of confusion" with an existing one. If the trademark holder believes there's a violation of these rights, it may decide to sue.



11.4 Standards:

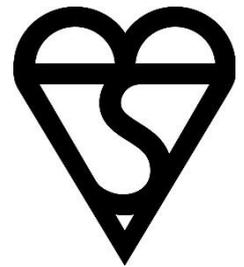
External formal standards are often used when testing, inspecting and verifying the overall quality of materials, components, products and systems. Formal standards are produced through standards organisations for national, European or international use.

11.4 a) British Standards (BSI and kite mark)

British Standards Institution (or BSI), is the national standards body of the United Kingdom. BSI produces technical standards on a wide range of products and services. It also supplies certification and standards-related services to businesses. BSI now operates in 182 countries. The core business remains standards and standards related services, although the majority of the Group's revenue comes from management systems assessment and certification work.

The Kitemark is a UK product and service quality certification mark which is owned and operated by The British Standards Institution. The Kitemark is most frequently used to identify products where safety is paramount, such as crash helmets, smoke alarms and flood defences. In recent years the Kitemark has also been applied to a range of services, such as electrical installations; car servicing and accident repair; and window installations.

"Kitemark" came from the kite shape of the graphic device which was drawn up – an uppercase B (for British) on its back, over an S (for standard), enclosed by a V (for verification).



11.4 b) European (CEN and CE)

The letters 'CE' appear on many products that are traded on the single market in the European Economic Area (EEA). The CE marking is required for many products. It:

- shows that the manufacturer has checked that these products meet EU safety, health or environmental requirements
- is an indicator of a product's compliance with EU legislation
- allows the free movement of products within the European market



By placing the CE marking on a product a manufacturer is declaring, on his sole responsibility, conformity with all of the legal requirements to achieve CE marking. The manufacturer is thus ensuring validity for that product to be sold throughout the EEA. CE marking does not mean that a product was made in the EEA, but states that the product is assessed before being placed on the market. It means the product satisfies the legislative requirements to be sold there. It means that the manufacturer has checked that the product complies with all relevant essential requirements, for example health and safety requirements.

11.4 C) International Standards (ISO)

The International Organization for Standardization (ISO), is an independent, non-governmental organisation, the members of which are the standards organisations of the 163 member countries. It is the world's largest developer of voluntary international standards and facilitates world trade by providing common standards between nations. Over twenty thousand standards have been set covering everything from manufactured products and technology to food safety, agriculture and healthcare.



Use of the standards aids in the creation of products and services that are safe, reliable and of good quality. The standards help businesses increase productivity while minimising errors and waste. By enabling products from different markets to be directly compared, they facilitate companies in entering new markets and assist in the development of global trade on a fair basis. The standards also serve to safeguard consumers and the end-users of products and services, ensuring that certified products conform to the minimum standards set internationally.

The Lion Mark

The Lion Mark was developed in 1988 by the British Toy & Hobby Association as a symbol of toy safety and quality for the consumer. While the Lion Mark is only used by BTHA members, its membership includes many major international and European companies. In all, the BTHA members supply around 95% of all toys sold in the UK.



For a toy to display the Lion Mark, the supplier has signed a strict Code of Practice, which, as well as covering toy safety matters, demands the highest standards of ethics in advertising.

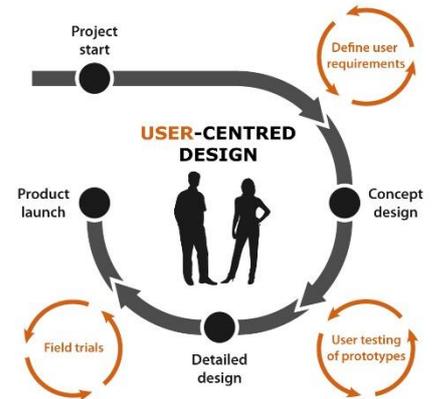
12 – Further processes and techniques

12.1 Strategies, techniques and approaches to explore, create and evaluate design ideas:

12.1 a) User-centred design:

User centred design is a development method that guarantees your product or service will be easy to use. ISO 9241-210 specifies the principles and activities that underlie user centred design:

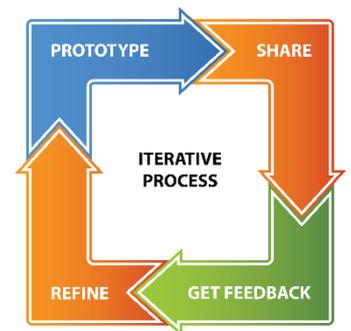
- The design is based upon understanding of users, tasks and environments.
- Users are involved throughout design and development.
- The design is driven and refined by user-centred evaluation.
- The process is iterative.
- The design addresses the whole user experience.
- The design team includes multidisciplinary skills and perspectives.



User centred design is the only design methodology that puts users at the heart of the design process. It is therefore ideally suited to developing products that must be simple and straightforward to use. Because user centred design is a development process, you need to consider and apply it throughout development: from research, through to acceptance testing.

Iterative design

The iterative design process may be applied throughout the new product development process. However, changes are easiest and less expensive to implement in the earliest stages of development. The first step in the iterative design process is to develop a prototype. The prototype should be evaluated by the intended user. Feedback from them should be synthesised and incorporated into the next iteration of the design. The process should be repeated until user issues have been reduced to an acceptable level.



12.1 b) Circular economy:

A circular economy is a regenerative system in which resource input and waste, emission, and energy leakage are minimised by slowing, closing, and narrowing material and energy loops. This can be achieved through long-lasting design, maintenance, repair, reuse, remanufacturing, refurbishing, and recycling. This is contrast to a linear economy which is a 'take, make, dispose' model of production.

Key elements to be identified within a circular economy:

Prioritise regenerative resources – Ensure renewable, reusable, non-toxic resources are utilised as materials and energy in an efficient way.

Use waste as a resource – Utilise waste streams as a source of secondary resources and recover waste for reuse and recycling and is grounded on the idea that waste does not exist. It is necessary here to design out waste,

Design for the future – Use the right materials, to design for appropriate lifetime and to design for extended future use. Meaning that a product can easily be disassembled and can easily be used with a different purpose.

Preserve and extend what's already made – While resources are in-use, maintain, repair and upgrade them to maximise their lifetime and give them a second life through take back strategies when applicable. This could mean that a product is accompanied with a pre-thought maintenance programme to maximise its lifetime, including a buyback program and supporting logistics system. Second hand sales or refurbish programs also falls within this element.

Collaborate to create joint value – Within a circular economy, one should work together throughout the supply chain, internally within organisations and with the public sector to increase transparency and create joint value.

Incorporate digital technology – Track and optimise resource use and strengthen connections between supply chain actors through digital, online platforms and technologies that provide insights. It also encompasses virtualized value creation and delivering, for example via 3D printers, and communicating with customers virtually.

12.1 c) Systems thinking:

A product is actually a service. Although the designer, manufacturer, distributor, and seller may think it is a product, to the buyer, it offers a valuable service. For example, although a camera is thought of as a product, its real value is the service it offers to its owner: Cameras provide memories.

In reality a product is all about the experience. It is about discovery, purchase, anticipation, opening the package, the very first usage. It is also about continued usage, learning, the need for assistance, updating, maintenance, supplies, and eventual renewal in the form of disposal or exchange. Most companies treat every stage as a different process, done by a different division of the company: R&D, manufacturing, packaging, sales, and then as a necessary afterthought, service. As a result there is seldom any coherence. Instead, there are contradictions. If you think of the product as a service, then the separate parts make no sense--the point of a product is to offer great experiences to its owner, which means that it offers a service. And that experience, that service, is the result of the coherence of the parts. The real value of a product consists of far more than the product's components.

A successful product or service has to navigate a complex terrain of hurdles, constraints, technologies, and opportunities. There are myriad market forces, fundamental needs, competitive strategies, core competencies, and market adoption forces. And the product must deliver its promises, not only functioning well, but also providing pleasure in the interaction. The most important aspect for the delivery of a cohesive experience is systems thinking. It is amazing how few companies understand and practice this. Let me give some examples.

There are many great digital cameras available today. Most are attractive and take good pictures; some are even relatively easy to use. But many camera companies wrongly believe that the product is all there is to the camera. The product is more than the product. The initial enthusiasm for wonderful cameras can be destroyed because of the many hurdles to first use. Beautiful cameras are packaged in nondescript, hermetically sealed boxes. Opening the box for the first time is an operation fit for a hammer and saw, with occasional damage to one's body or the product in the process. And even when the product is finally extracted from the box, with its intimidating installation discs, legal warnings, and manuals, it cannot be used until a lengthy battery-charging procedure is complete. The initial excitement falls prey to lengthy, complex manuals in umpteen languages, which start not with a joyful opening statement, but with lengthy legal warnings about dangers and misuse.

Not all companies are so clueless. There are numerous success stories. For products we have the BMW Mini Cooper, the ubiquitous iPod, and Amazon's Kindle. For websites there is a long list of excellent services coupled with great experience and underlying smooth, efficient operations that instantly deliver upon their promises: Amazon, eBay, FedEx, Kayak, UPS, and Netflix. For pure services we have luxury hotels and low-cost business hotels as well as stores such as IKEA. Even Domino's Pizza joins the list: Order a pizza by telephone and then you can follow its progress on the website. You'll get not only an estimated wait time, but also the name of the pizza maker and then the name of the delivery person. Systems thinking transforms the antagonising wait for delivery of the food into an enjoyable, personalized experience. In all of these instances, the company has thought through the entire experience, ensuring that all the parts are coherent, consistent, and pleasurable.

The iPod story has been told many times, but most of the storytellers miss the point. The iPod is a story of systems thinking. It is not about the iPod; it is about the system. Apple was the first company to license music for downloading. It provides a simple, easy to understand pricing scheme. It has a first-class website that is not only easy to use but fun as well. The purchase, downloading the song to the computer and thence to the iPod are all handled well and effortlessly. And the iPod is indeed well designed, well thought out, a pleasure to look at, to touch and hold, and to use. Then there is the Digital Rights Management system, invisible to the user, but that both satisfies legal issues and locks the customer into lifelong servitude to Apple. There is also the huge number of third-party add-ons that help increase the power and pleasure of the unit while bringing a very large, high-margin income to Apple for licensing and royalties. Finally, the "Genius Bar" of experts offering service advice freely to Apple customers who visit the Apple stores transforms the usual unpleasant service experience into a pleasant exploration and learning experience. There are other excellent music players. No one seems to understand the systems thinking that has made Apple so successful.

Systems thinking, some people say, is all very fine for luxury goods and services, but far too costly for the everyday items. This argument is false, for the success is not due to expensive services; it is due to thoughtful analysis and provision of consistent coherent services. Whether it is a bargain airline, bargain food or bargain hotels, all it takes is the right point of view. No product is an island. A product is more than the product. It is a cohesive, integrated set of experiences. Think through all of the stages of a product or service, from initial intentions through final reflections, from first usage to help, service, and maintenance. Make them all work together seamlessly. That's systems thinking.

12.2 Management strategies:

12.2 a) Critical path analysis – the handling of complex and time sensitive operations

The critical path method (CPM) is an algorithm for scheduling a set of project activities. CPM is commonly used with all forms of projects, including construction, software development, product development and engineering. Any project with interdependent activities can apply this method of mathematical analysis. CPA may be used as part of the decision making process to allow a business to plan and monitor operations

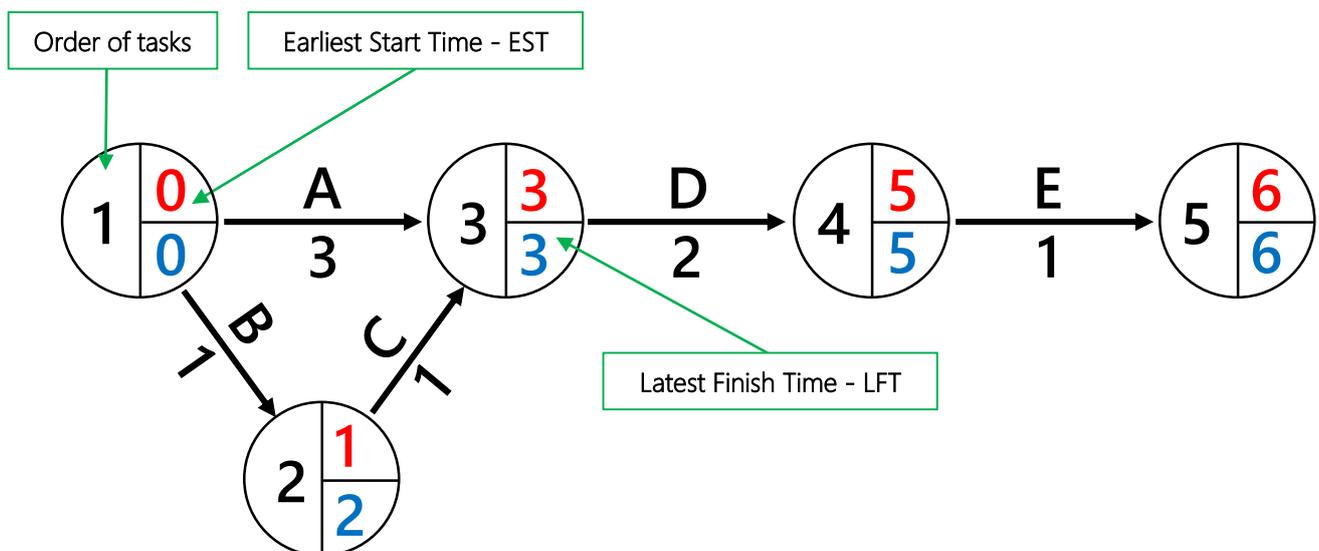
Advantages	Disadvantages
+ Allows a business to plan ahead - efficiency + Is time related giving an accurate plan + Enables resources to be planned ahead + Allows for good management + Helps with cash flow management + Reduces waste	– Usefulness may be limited in complex and large-scale operations – Necessity of having clear and reliable information – Skilled management and team philosophy is essential

Stage involved in producing a critical path analysis:

1. Identify and prioritise the activities and how long each task will take to do
2. Identify which activities must be done before others
3. EST – identify earliest start time (works left to right)
4. LFT – identify latest finish time (works right to left)
5. Identify the float – tasks which can be completed outside the critical path
6. Identify the critical path – points connecting ESTs and LFTs (where these are the same)

Making a cup of mint tea:

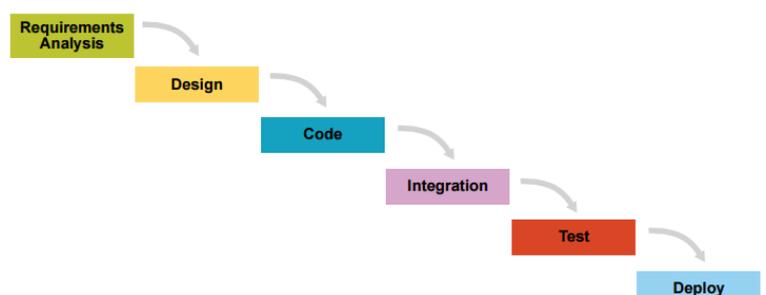
- A – Put the kettle on (3 mins)
- B – Get a suitable cup (1 min)
- C – Place bag in cup (1 min)
- D – Pour hot water and infuse (2 mins)
- E – Remove tea bag (1 min)



12.2 b) Scrum

Scrum is a management framework for incremental product development using one or more cross-functional, self-organising teams of about seven people each. It provides a structure of roles, meetings, rules, and artefacts. Teams are responsible for creating and adapting their processes within this framework. Scrum uses fixed-length iterations, called Sprints. Sprints are no more than 30 days long, preferably shorter. Scrum teams try to build a potentially releasable (properly tested) product increment every Sprint.

Scrum's incremental, iterative approach trades the traditional phases of "waterfall" development for the ability to develop a subset of high-value features first, incorporating feedback sooner. Traditional "waterfall" development depends on a perfect understanding of the product requirements at the outset and minimal errors executing each phase.



Component 1: Principles of Design and Technology

Scrum blends all development activities into each iteration, adapting to discovered realities at fixed intervals. The greatest potential benefit of Scrum is for complex work involving knowledge creation and collaboration, such as new product development. Scrum is usually associated with object-oriented software development. Its use has also spread to the development of products such as semiconductors, mortgages, and wheelchairs.

Scrum's relentless reality checks expose dysfunctional constraints in individuals, teams, and organisations. Many people claiming to do Scrum modify the parts that require breaking through organisational impediments and end up robbing themselves of most of the benefits.



Scrum Roles

Scrum Development Team	Product Owner	Scrum Master
<ul style="list-style-type: none"> • Cross-functional (e.g., includes members with testing skills, business analysts, designers etc.) • Self-organizing / self-managing, without externally assigned roles • Plans one Sprint at a time with the Product Owner • Has autonomy regarding how to develop the increment • Intensely collaborative • Located in one team room • Most successful with long-term, full-time membership • 6 ± 3 members • Has a leadership role 	<ul style="list-style-type: none"> • Single person responsible for maximising the return on investment (ROI) of the development effort • Responsible for product vision • Constantly re-prioritizes the Product Backlog, adjusting any long-term expectations such as release plans • Final arbiter of requirements questions • Decides whether to release • Decides whether to continue development • Considers stakeholder interests • May contribute as a team member • Has a leadership role 	<ul style="list-style-type: none"> • Works with the organization to make Scrum possible • Ensures Scrum is understood and enacted • Creates an environment conducive to team self-organization • Shields the team from external interference and distractions to keep it in group flow (a.k.a. the zone) • Promotes improved engineering practices • Has no management authority over the team • Helps resolve impediments • Has a leadership role

Scrum Events

The Sprint – A sprint is a time-boxed period during which specific work is completed and made ready for review. Sprints are usually 2-4 weeks long but can be as short as one week.

Sprint Planning – Sprint Planning team meetings are time-boxed events that determine which product backlog items will be delivered and how the work will be achieved.

The Daily Stand-up – The Daily Stand-up is a short communication meeting (no more than 15 minutes) in which each team member quickly and transparently covers progress since the last stand-up, planned work before the next meeting, and any impediments that may be blocking his or her progress.

The Sprint Review – The Sprint Review is the “show-and-tell” or demonstration event for the team to present the work completed during the sprint. The Product Owner checks the work against pre-defined acceptance criteria and either accepts or rejects the work. The stakeholders give feedback to ensure that the delivered increment met the business need.

The Retrospective – The Retrospective, is the final team meeting in the Sprint to determine what went well, what didn't go well, and how the team can improve in the next Sprint. Attended by the team and the Scrum Master, it is an important opportunity for the team to focus on its overall performance and identify strategies for continuous improvement.

Organizations that have adopted agile Scrum have experienced:

- Higher productivity
- Better-quality products
- Reduced time to market
- Improved stakeholder satisfaction
- Better team dynamics
- Happier employees

12.2 c) Six Sigma

Six Sigma (6σ) is a set of techniques and tools for process improvement. It seeks to improve the quality of the output of a process by identifying and removing the causes of defects and minimising variability in manufacturing and business processes. It uses a set of quality management methods, mainly empirical, statistical methods, and creates a special infrastructure of people within the organisation who are experts in these methods. Each Six Sigma project carried out within an organization follows a defined sequence of steps and has specific value targets:

- Reduce process cycle time
- Reduce pollution
- Reduce costs
- Increase customer satisfaction
- Increase profits.

The term Six Sigma (capitalized because it was written that way when registered as a Motorola trademark on December 28, 1993) originated from terminology associated with statistical modelling of manufacturing processes. The maturity of a manufacturing process can be described by a sigma rating indicating its yield or the percentage of defect-free products it creates. A six sigma process is one in which 99.99966% of all opportunities to produce some feature of a part are statistically expected to be free of defects (3.4 defective features per million opportunities). Motorola set a goal of "six sigma" for all of its manufacturing operations, and this goal became a by-word for the management and engineering practices used to achieve it.

Six Sigma DMAIC

Here is a step-by-step breakdown of Six Sigma DMAIC:

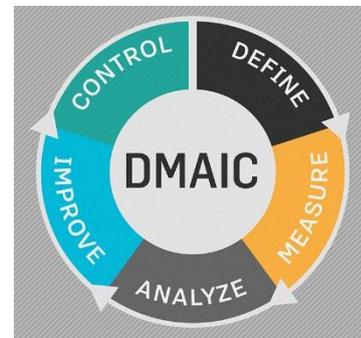
Define: Identify the project goals and all customer deliverables.

Measure: Understand current performance.

Analyse: Determine root causes of any defects.

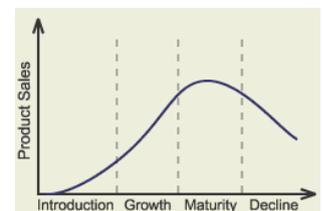
Improve: Establish ways to eliminate defects and correct the process.

Control: Manage future process performance.



12.3 Product life cycle:

A new product progresses through a sequence of stages from introduction to growth, maturity, and decline. This sequence is known as the product life cycle and is associated with changes in the marketing situation, thus impacting the marketing strategy and the marketing mix. The product revenue and profits can be plotted as a function of the life-cycle stages as shown in the graph.



Stage	Product	Pricing	Distribution	Promotion
Introduction The company seeks to build product awareness and develop a market for the product.	Branding and quality level is established, and intellectual property protection such as patents are obtained.	May be low penetration pricing to build market share rapidly, or high skim pricing to recover development costs.	Distribution is selective until consumers show acceptance of the product.	Promotion is aimed at innovators and early adopters. Marketing communications seeks to build product awareness.
Growth The company seeks to build brand preference and increase market share.	Product quality is maintained and additional features and support services may be added.	Pricing is maintained as the firm enjoys increasing demand with little competition.	Distribution channels are added as demand increases and customers accept the product.	Promotion is aimed at a broader audience.
Maturity The strong growth in sales diminishes. Competition may appear with similar products. The primary objective at this point is to defend market share while maximising profit.	Product features may be enhanced to differentiate the product from that of competitors.	Pricing may be lower because of the new competition	Distribution becomes more intensive and incentives may be offered to encourage preference over competing products.	Promotion emphasises product differentiation.
Decline As sales decline, the firm has several options:	Maintain the product, possibly rejuvenating it by adding new features and finding new uses	Harvest the product - reduce costs and continue to offer it, possibly to a loyal niche segment.	Discontinue the product, liquidating remaining inventory or selling it to another firm that is willing to continue the product	

Appendix 1: Mathematical skills requirement

a) Number, percentages and percentiles

A **percentage** is a number or ratio expressed as a fraction of 100.

Example 1 - If 40% of the total number of students in the class are male, that means that 40 out of every 100 students are male. If there are 1000 students, then 400 of them are male.

Example 2 - If a class of 36 students had 16 female and 20 male, the percentage of female students would be $(16/35) \times 100 = 44.44\%$

A **percentile** is a measure used in statistics indicating the value below which a given percentage of observations in a group of observations fall. For example, the 20th percentile is the value (or score) below which 20% of the observations may be found.

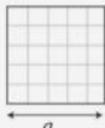
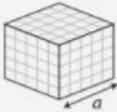
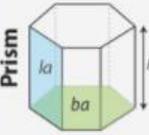
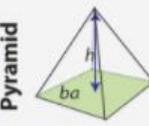
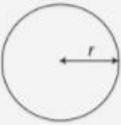
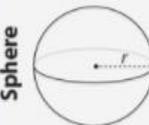
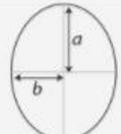
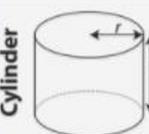
Example 1 - You are the fourth tallest person in a group of 20. 80% of people are shorter than you. That means you are at the 80th percentile. If your height is 1.85m then 1.85m is the 80th percentile height in that group.

Example 2 - In a test 12% got D, 50% got C, 30% got B and 8% got A. You got a B, so add up:

- all the 12% that got D,
- all the 50% that got C,
- half of the 30% that got B (Why take half of B? Because you shouldn't imagine you got the "Best B", or the "Worst B", just an average B).

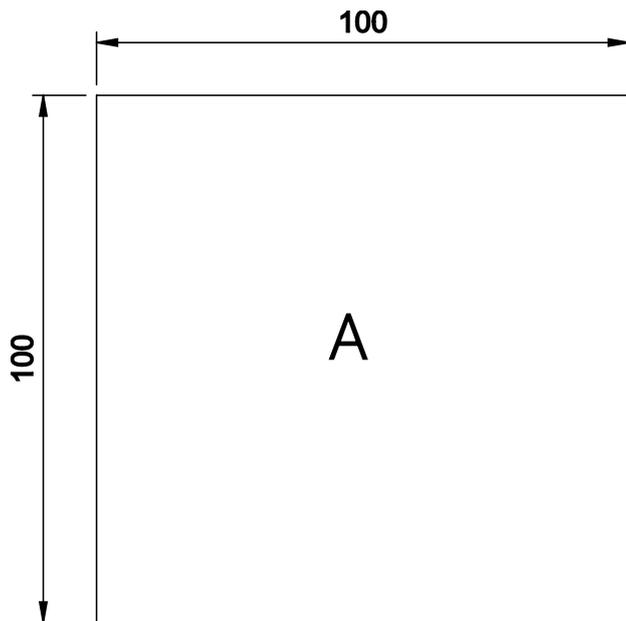
So, for a total percentile of $12\% + 50\% + 15\% = 77\%$. In other words you did "as well or better than 77% of the class"

b) Calculation of surface areas and/or volumes

Two-dimensional plane shapes	Area <i>The measure of how many squares will fit into a shape.</i> Units²	Three-dimensional solid shapes	Surface Area <i>The measure of the area of all outward facing sides.</i> Units²	Volume <i>The measure of how many cubes will fit into a shape.</i> Units³
Square 	Area = a^2 or $a \times a$ Example: $a = 5\text{cm}$ Area = $5^2 = 25\text{cm}^2$	Cube 	Surface Area = $6 \times a^2$ Example: $a = 5\text{cm}$ Surface Area = 150cm^2	Volume = a^3 or $a \times a \times a$ Example: $a = 5\text{cm}$ Volume = 125cm^3
Rectangle 	Area = $w \times h$ Example: $w = \text{width} = 10\text{cm}$ $h = \text{height} = 20\text{cm}$ Area = $10 \times 20 = 200\text{cm}^2$	Prism 	Surface Area = $2 \times ba + la$ Example: $ba = \text{base area} = 20\text{cm}^2$ $la = \text{lateral area (all sides)} = 60\text{cm}^2$ Surface area = $2 \times 20 + 60 = 100\text{cm}^2$	Volume = $ba \times h$ Example: $ba = \text{base area} = 20\text{cm}^2$ $h = \text{height} = 5\text{cm}$ Volume = $20 \times 5 = 100\text{cm}^3$
Triangle 	Area = $b \times h \times 0.5$ Example: $b = \text{base} = 20\text{cm}$ $h = \text{vertical height} = 15\text{cm}$ Area = $20 \times 15 \times 0.5 = 150\text{cm}^2$	Pyramid 	Surface Area = $ba + la$ Example: $ba = \text{base area} = 16\text{cm}^2$ $la = \text{lateral area (all sides)} = 60\text{cm}^2$ Surface area = $16 + 60 = 76\text{cm}^2$	Volume = $ba \times h \times 1/3$ Example: $ba = \text{base area} = 16\text{cm}^2$ $h = \text{height} = 9\text{cm}$ Volume = $16 \times 9 \times 1/3 = 48\text{cm}^3$
Reg Polygon 	Area = $n \times s \times a \times 0.5$ Example: $n = \text{number of sides} = 6$ $\text{length of side} = 5\text{cm}$ $a = \text{apothem} = 15\text{cm}$ Area = $6 \times 5 \times 15 \times 0.5 = 225\text{cm}^2$	R. Polyhedron 	Surface Area = $fa \times s$ Example: $fa = \text{area of one side} = 200\text{cm}^2$ $s = \text{number of sides} = 12$ Surface area = $200 \times 12 = 2400\text{cm}^2$	Example: <i>There is no simple generic formula for working out the volume of a regular polyhedron.</i>
Circle 	Area = $\pi \times r^2$ Example: $\pi = \text{pi} = 3.14$ $r = \text{radius} = 5\text{cm}$ Area = $3.14 \times 5^2 = 3.14 \times 5 \times 5 = 78.5\text{cm}^2$	Sphere 	Surface Area = $4 \times \pi \times r^2$ Example: $r = \text{radius} = 4.5\text{cm}$ Surface area = $4 \times 3.14 \times 20.25 = 254.5\text{cm}^2$ (Approx)	Volume = $4/3 \times \pi \times r^3$ Example: $r = \text{radius} = 4.5\text{cm}$ Volume = $4/3 \times 3.14 \times 4.5^3 = 381.5\text{cm}^3$ (Approx)
Ellipse 	Area = $\pi \times a \times b$ Example: $\pi = 3.14$ $a = \text{radius of long axis} = 6$ $b = \text{radius short axis} = 4$ Area = $3.14 \times 6 \times 4 \times 5 = 75.36\text{cm}^2$	Cylinder 	Surface Area = $2\pi rh + 2\pi r^2$ Example: $r = \text{radius} = 5\text{cm}$ $h = \text{height} = 10\text{cm}$ Surface area = $2 \times 3.14 \times 5 \times 10 + 2 \times 3.14 \times 25 = 471\text{cm}^2$	Volume = $\pi \times r^2 \times h$ Example: $r = \text{radius} = 5\text{cm}$ $h = \text{height} = 10\text{cm}$ Volume = $3.14 \times 25 \times 10 = 785\text{cm}^3$ (Approx)

Component 1: Principles of Design and Technology

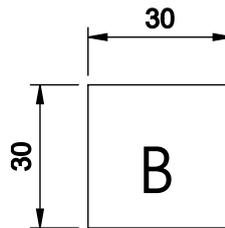
Example of using numbers, percentages and area in Design and Technology:



A = Material (plywood)
B = Product to be made
(All sizes in mm)

Questions:

1. How many products can be cut from the material given?
2. What is the area of material A?
3. What is the area of product B?
4. What percentage of the material will be left over (waste material) after cutting all the products from question 1.



Drawings not to scale

Answers:

1. You can fit 3 products across and 3 down. That would be 9 in total.
2. $100\text{mm} \times 100\text{mm} = 10000\text{mm}^2$
3. $30\text{mm} \times 30\text{mm} = 900\text{mm}^2$
4. $900 \times 9 = 8100\text{mm}^2$ (total area of 9 'product B's)
 $10000 - 8100 = 1900\text{mm}^2$ (total area of material waste material)
 $(1900/10000) \times 100 = 19\%$ (total percentage of waste material)

c) Use of ratio

A ratio says how much of one thing there is compared to another thing.

Example 1 - If you are making orange squash and you mix one part orange to four parts water, then the ratio of orange to water will be 1:4 (1 to 4).

- If you use 1 litre of orange, you will use 4 litres of water (1:4).
- If you use 2 litres of orange, you will use 8 litres of water (2:8).
- If you use 10 litres of orange, you will use 40 litres of water (10:40).

Ratios are written in their simplest form, therefore all these ratios are 1:4

Example 2 - Dave and Lisa win £500 between them. They agree to divide the money in the ratio 2:3. How much does each person receive?

The ratio 2:3 tells us that for every 2 parts Dave receives, Lisa will receive 3 parts. There are 5 parts in total.

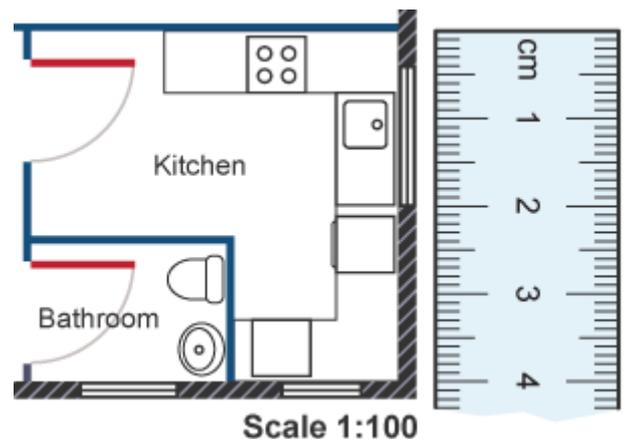
£500 represents 5 parts. Therefore, £100 represents 1 part.

Dave receives 2 parts: $2 \times £100 = £200$

Lisa receives 3 parts: $3 \times £100 = £300$

In Design and Technology it is not always possible to draw your design to full size or scale on the page. Sometimes the drawing would be too large to fit onto the page or it would be too small to read the sizes. Choose a scale and write it on the drawing. A full size drawing is 1:1, a half size drawing is 1:2 and a drawing shown at twice the size is 2:1.

If part of a drawing measures 25mm, but the scale indicates 1:100, then the product in real life will be $25 \times 100 = 2500\text{mm}$.



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d) Use of trigonometry

Trigonometry can be used to calculate the lengths of sides and sizes of angles in right-angled triangles.

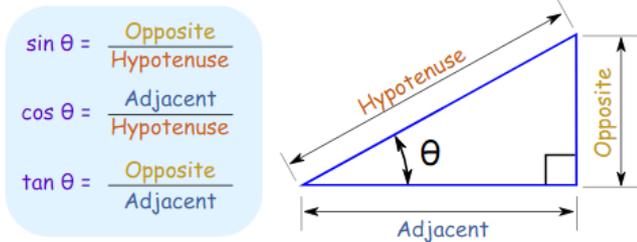
The three formulae: sine, cosine and tangent (sin, cos and tan)

The sides of the right-angled triangles are given special names - the hypotenuse, the opposite and the adjacent.

The hypotenuse is the longest side and is always opposite the right angle. The opposite and adjacent sides relate to the angle under consideration.

There are three formulae involved in trigonometry:

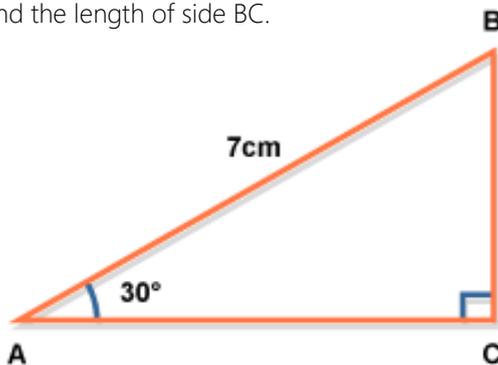
For any angle "θ":



Which formula you use will depend on the information given in the question.

There are a couple of ways to help you remember which formula to use. Remember SOHCAHTOA (it sounds like 'Sockatoa') or Some Old Hag Cracked All Her Teeth On Apples.

Example 1 - Find the length of side BC.



We are given angle A and side AB.

AB is the hypotenuse.

BC is opposite angle A.

Therefore we use the formula:

$$\sin \theta = \text{opposite} / \text{hypotenuse}$$

$$\sin 30 = BC / 7$$

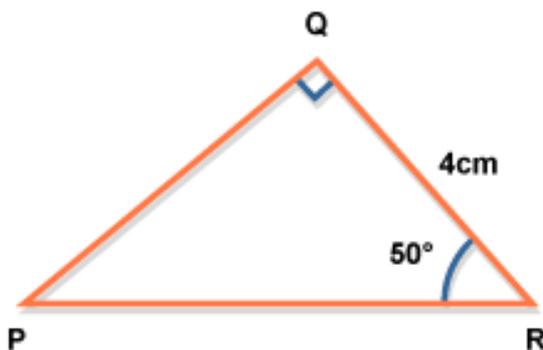
Multiply both sides by 7

$$7 \times \sin 30 = BC$$

Using a calculator we get

$$BC = 3.5\text{cm}$$

Example 2 - Find length of side PQ, giving your answer correct to 3 sf.



We are given angle R and side QR

PQ is opposite angle R

QR is adjacent to angle R

Use the formula:

$$\tan \theta = \text{opposite} / \text{adjacent}$$

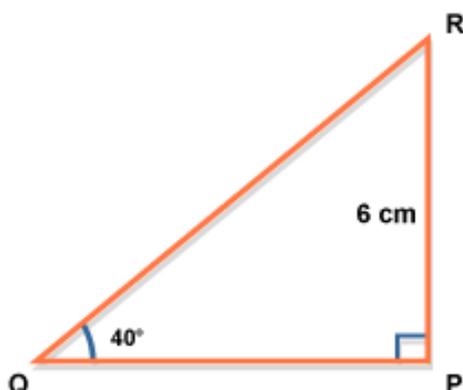
$$\tan 50 = PQ / 4$$

Multiply both sides by 4

$$4 \times \tan 50 = PQ$$

$$PQ = 4.77\text{cm (3 sf)}$$

Example 3 - Find PQ, giving your answer correct to 3 sf



We have been given angle Q and side PR

Side PR is opposite angle Q

PQ is adjacent to angle Q

Therefore, we use the formula:

$$\tan \theta = \text{opposite} / \text{adjacent}$$

$$\tan 40 = 6 / PQ$$

By rearranging the formula we get

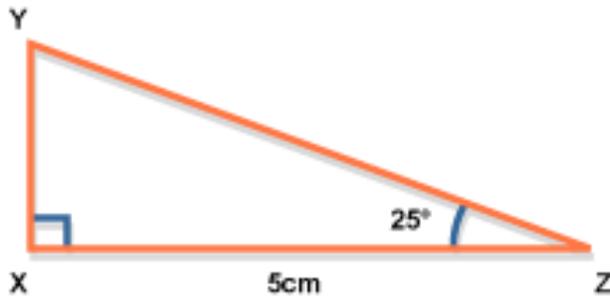
$$PQ = 6 / \tan 40$$

Using a calculator

$$PQ = 7.15 \text{ (3 sf)}$$

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Example 4 - Find YZ, giving your answer correct to 3 sf



We have been given angle Z
Side XZ adjacent to angle Z
YZ is the hypotenuse
Therefore, we use the formula:
 $\cos \theta = \text{adjacent} / \text{hypotenuse}$
 $\cos 25 = 5 / YZ$

This time our unknown side (YZ) is the denominator. If we multiply both sides by YZ, we get:

$$YZ \times \cos 25 = \frac{5}{YZ} \times YZ$$

$$YZ \times \cos 25 = 5$$

Now we can divide both sides by $\cos 25$:

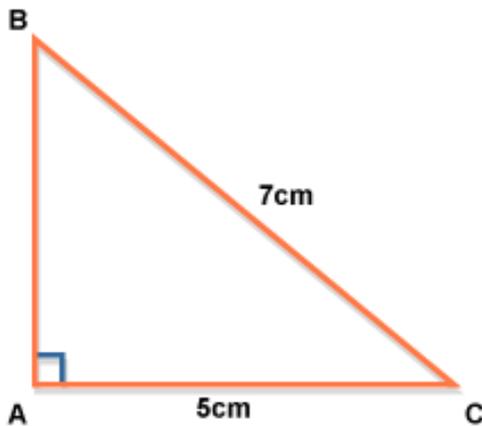
$$\frac{YZ \times \cos 25}{\cos 25} = \frac{5}{\cos 25}$$

$$YZ = \frac{5}{\cos 25}$$

Using a calculator

$$YZ = 5 \div 0.9063 = 5.52 \text{ cm (3 sf)}$$

Example 5 - Find angle C. Give your answer correct to 1 dp.



We have been given the lengths of AC and BC and asked to find angle C
AC is adjacent to angle C.
BC is the hypotenuse.

So we use the formula:
 $\cos \theta = \text{adjacent} / \text{hypotenuse}$
 $\cos C = 5/7$

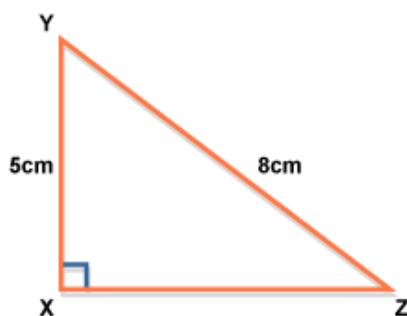
To calculate C we need to find the inverse of cos (INV cos or SHIFT cos):

$$C = \text{Inv cos}(5/7)$$

Using a calculator:

$$C = 44.4^\circ$$

Example 6 - Find angle Z, giving your answer correct to 1 dp.



You have been given the opposite and the hypotenuse.

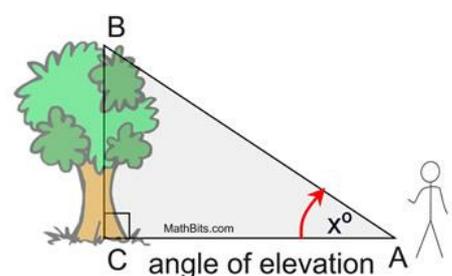
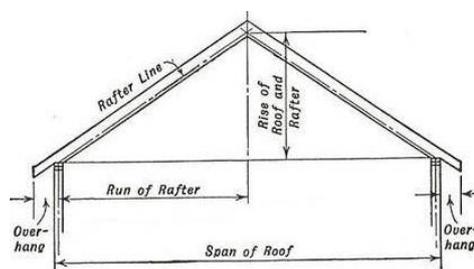
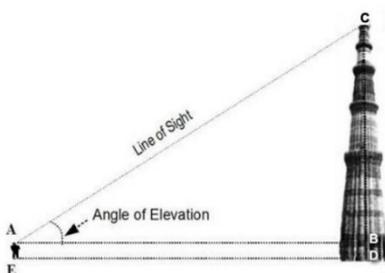
Therefore:

$$\sin Z = 5/8$$

$$Z = \text{inv sin}(5/8)$$

$$Z = 38.7^\circ \text{ (1 dp)}$$

Trigonometry – Real life problems



e) Construction, use and/or analysis of graphs and charts

There are several different types of charts and graphs. The four most common are probably line graphs, bar graphs and histograms, pie charts, and Cartesian graphs. They are generally used for, and best for, quite different things. You would use:

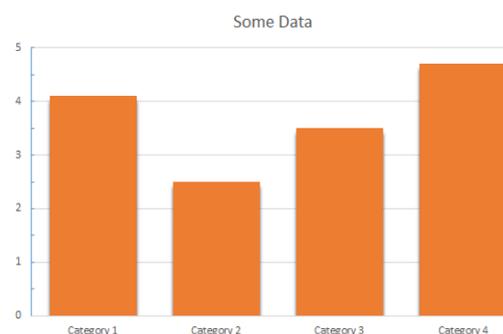
- **Bar graphs** to show numbers that are independent of each other. Example data might include things like the number of people who preferred each of Chinese takeaways, Indian takeaways and fish and chips.
- **Pie charts** to show you how a whole is divided into different parts. You might, for example, want to show how a budget had been spent on different items in a particular year.
- **Line graphs** show you how numbers have changed over time. They are used when you have data that are connected, and to show trends, for example, average night time temperature in each month of the year.

Bar Graphs and Histograms

Bar graphs generally have categories on the x-axis, and numbers on the y-axis. This means that you can compare numbers between different categories. The categories need to be independent, that is changes in one of them do not affect the others.

Here is a summary of 'some data' in a data table and the same data displayed in a bar chart: You can see immediately that this graph gives you a clear picture of which category is largest and which is smallest. You can also use the graph to read off information about how many are in each category without having to refer back to the data table, which may or may not be provided with every graph you see. In general, you can draw bar graphs with the bars either horizontal or vertical, because it doesn't make any difference. The bars do not touch.

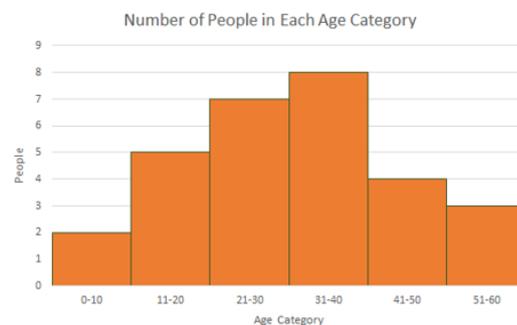
Some Data	
Category 1	4.1
Category 2	2.5
Category 3	3.5
Category 4	4.7



A **histogram** is a specific type of bar chart, where the categories are ranges of numbers. Histograms therefore show combined continuous data.

To show this data in a histogram, your x-axis would be numbered in 10s from 0 to your highest age, your y-axis from 0 to 8 (the highest number of people in any group), and there would be no gaps between the bars, because there are no gaps between the age ranges.

Age	Number of people
0-10	2
11-20	5
21-30	7
31-40	8
41-50	4
51-60	3



A **pictogram** is a special type of bar graph. Instead of using an axis with numbers, it uses pictures to represent a particular number of items. For example, you could use a pictogram for the data above about ages, with an image of a person to show the number of people in each category:

You can also use a pictogram to represent sets of data. In this same example, you could use one of the pictograms to represent 100 people.

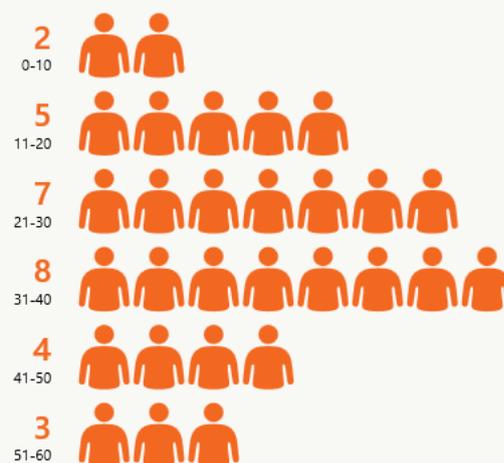
You should indicate this with the graph:



= 100 people

Number of People in Each Age Category

People
Age Category



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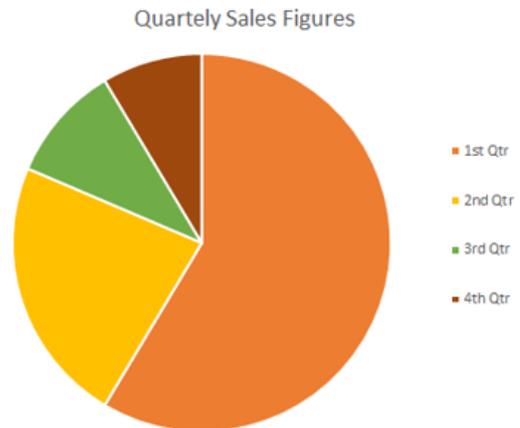
Pie Charts

A pie chart looks like a circle (or a pie) cut up into segments. Pie charts are used to show how the whole breaks down into parts. For example, this data shows the sales figures for a year, broken down by quarters:

Quarterly Sales Figures	1 st Qtr	2 nd Qtr	3 rd Qtr	4 th Qtr
	8.2	3.2	1.4	1.2

From the pie chart you can see immediately that sales in Quarter 1 were much bigger than all the others: more than 50% of total annual sales.

Quarter 2 was next, with around one quarter of sales. Without knowing anything more about this business, you might be concerned about the way that sales appeared to have dropped over the year.



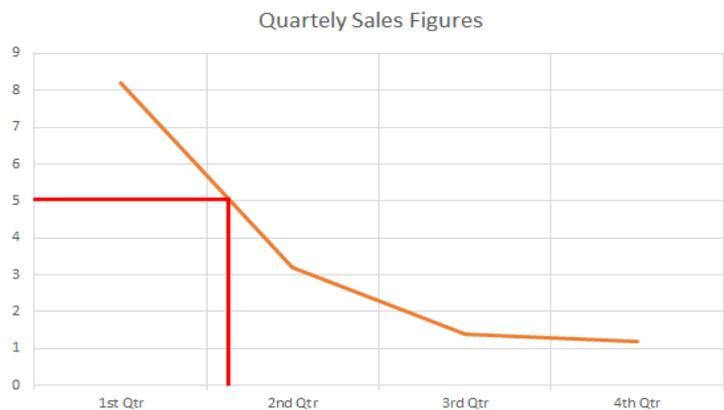
Pie charts, unlike bar graphs, show dependent data. The total sales in the year have to have occurred in one quarter or another. If you've got the figures wrong, and Q1 should be smaller, one of the other quarters will have sales added to compensate, assuming that you haven't made a mistake with the total. Pie charts show percentages of a whole - your total is therefore 100% and the segments of the pie chart are proportionally sized to represent the percentage of the total.

Line Graphs

Line graphs are usually used to show dependent data, and particularly trends over time. Line graphs depict a point value for each category, which are joined in a line. We can use the data from the pie chart as a line graph too.

You can see even more obviously that sales have fallen rapidly over the year, although the slow-down is levelling out at the end of the year. Line graphs are particularly useful for identifying the point in time at which a certain level of sales, revenue (or whatever the y value represents) was reached.

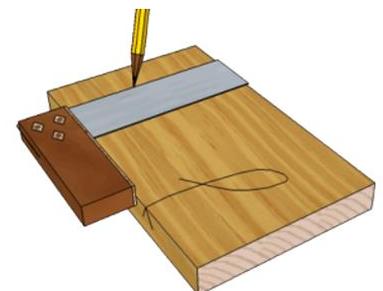
In this example, suppose we want to know during which quarter sales first fell below 5. We can draw a line across from 5 on the y-axis (red line on the example), and see that it was during quarter 2.



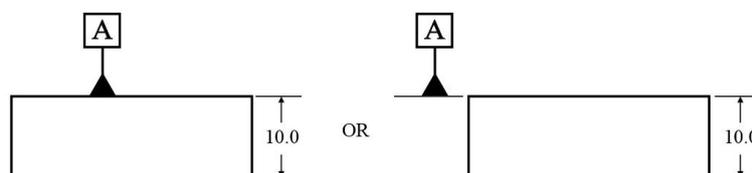
f) Use of coordinates and geometry

Datum reference is a concept used in carpentry, metalworking, geometric dimensioning and tolerancing (GD&T) and similar activities.

In carpentry, an alternative, more common name is "face side" and "face edge". The artisan nominates two straight edges on a workpiece as the "datum edges", and they are marked accordingly. One convention is to mark the first datum edge and the second datum side, as in the diagram shown here. For most work, the datum references of the workpiece need to be square. If necessary they may be cut, planed or filed to make them so. In subsequent marking out, all measurements are then taken from either of the two datum references.



An engineering datum used in GD&T is a feature on an object used to create a reference system for measurement. In engineering and drafting, a datum is a reference point, surface, or axis on an object against which measurements are made.



g) Use of statistics and probability as a measure of likelihood

Probability is the measure of the likelihood that an event will occur. Probability is quantified as a number between 0 and 1, where, loosely speaking, 0 indicates impossibility and 1 indicates certainty. The higher the probability of an event, the more certain that the event will occur.

Example 1 - A simple example is the tossing of a fair (unbiased) coin. Since the coin is fair, the two outcomes ("heads" and "tails") are both equally probable; the probability of "heads" equals the probability of "tails"; and since no other outcomes are possible, the probability of either "heads" or "tails" is $1/2$ (which could also be written as 0.5 or 50%).

Example 2 - What is the probability of picking up an ace in a 52 card deck? The probability of picking up an ace in a 52 deck of cards is $4/52$ since there are 4 aces in the deck. So that's $4/52$ or $1/13$ (which could also be written as 0.08 or 8%).

Statistical analysis

Averages - The average gives you information about the size of the effect of whatever you are testing, in other words, whether it is large or small. There are three measures of average: mean, median and mode.

- **To calculate the Mean** - Add the numbers together and divide by the number of numbers. (The sum of values divided by the number of values).
- **To determine the Median** - Arrange the numbers in order, find the middle number. (The middle value when the values are ranked).
- **To determine the Mode** - Count how many times each value occurs the highest is the mode. (The most frequently occurring value)

When most people say average, they are talking about the mean. It has the advantage that it uses all the data values obtained and can be used for further statistical analysis. However, it can be skewed by 'outliers', values which are atypically large or small. As a result, researchers sometimes use the median instead. This is the mid-point of all the data. The median is not skewed by extreme values, but it is harder to use for further statistical analysis. The mode is the most common value in a data set. It cannot be used for further statistical analysis.

Measures of Spread: Range, Variance and Standard Deviation - Researchers often want to look at the spread of the data, that is, how widely the data are spread across the whole possible measurement scale.

There are three measures which are often used for this:

- **The range** is the difference between the largest and smallest values. Researchers often quote the interquartile range, which is the range of the middle half of the data, from 25%, the lower quartile, up to 75%, the upper quartile, of the values (the median is the 50% value). To find the quartiles, use the same procedure as for the median, but take the quarter- and three-quarter-point instead of the mid-point.
- **The standard deviation** measures the average spread around the mean, and therefore gives a sense of the 'typical' distance from the mean.
- **The variance** is the square of the standard deviation. They are calculated by:
 1. calculating the difference of each value from the mean;
 2. squaring each one (to eliminate any difference between those above and below the mean);
 3. summing the squared differences;
 4. dividing by the number of items minus one.

To calculate the standard deviation, take the square root of the variance.

Skew - The skew measures how symmetrical the data set is, or whether it has more high values, or more low values. A sample with more low values is described as negatively skewed and a sample with more high values as positively skewed. Generally speaking, the more skewed the sample, the less the mean, median and mode will coincide.

Trend analysis

Trend analysis is the rampant practice of collecting information and attempting to spot a pattern. Although trend analysis is often used to predict future events, it could be used to estimate uncertain events in the past, such as how many ancient kings probably ruled between two dates, based on data such as the average years which other known kings reigned.